

#1 of 10: Share of Arriving Households From the Top Three States

**74.3% of new households come
from just three states**

Huntsville leads Alabama in migration concentration — source: ALEX
Intelligence, 2026

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THE DATA

74.3%

Share of Arriving Households From the Top Three States (2023)

Huntsville's migration pattern is exceptionally concentrated, with over three-quarters of new households arriving from just three states.

This level of concentration — 74.3% — is the highest among all Alabama metros, reflecting deep regional pull from neighboring states. The dominance of Alabama, Tennessee, and Florida as source states indicates a self-reinforcing regional economy, where proximity and shared infrastructure attract sustained inflows. This is not a national trend but a localized pattern, rooted in workforce mobility across the Southeast.

Source: U.S. Internal Revenue Service, Statistics of Income Migration Data, county-to-county inflows, 2022-23 · ALEX Intelligence computation

<https://alex-companies.com/data/2026-10-29-huntsville-mig-state-top3>





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Migration concentration fuels housing demand

This pattern also reduces the risk of oversupply: because arrivals come from a narrow geographic base, they are more likely to have similar income profiles, housing preferences, and mobility constraints — enabling developers and brokers to forecast demand with greater precision. The market is not just growing — it's becoming more predictable.

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Geographic homogeneity limits diversification risk

This homogeneity also enables targeted community development — schools, healthcare, and retail can be tailored to the needs of a consistent demographic cohort. The result is a tightly aligned ecosystem where new residents integrate quickly, reducing churn and increasing long-term retention. In this way, concentration is not a weakness, but a strategic advantage.



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