

#1 in the High Country, #1 in Colorado — ALEX Intelligence 2026

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ALEX Intelligence 2026: Most Concentrated \$1M Home Market in State

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THE DATA

73.3%

Share of the Market's \$1M Homes in Its Top Three Cities (2024)

The Colorado High Country leads all of Colorado in the concentration of million-dollar homes among its top three cities.

This level of concentration—73.3% of all \$1M homes in Steamboat Springs, Edwards, and Eagle—reflects a structural shift in where wealth is being deployed in the region. It's not just about luxury; it's about exclusivity in prime mountain real estate.

Source: U.S. Census Bureau, American Community Survey 5-Year Estimates, 2024 • ALEX Intelligence computation
<https://alex-companies.com/data/2026-10-10-high-country-concentration-million-homes-place>



An aerial photograph of a mountain valley, likely in the Colorado High Country. A river winds through the center of the valley, surrounded by dense evergreen forests. The mountainsides are steep and covered in trees, with some rocky outcrops visible. The overall scene is serene and majestic, capturing the natural beauty of the region.

01

Wealth Concentration Is a Strategic Advantage

As global capital seeks stable, high-liquidity assets in resilient markets, the Colorado High Country's proven concentration of luxury housing makes it a preferred destination. This is not speculation—it is institutional positioning.



02

Affordability Is a Feature, Not a Flaw

Even as poverty thresholds rise in Summit and Pitkin counties, the wealth concentration supports a resilient ecosystem of high-margin services and long-term capital deployment. The market is not failing—it is evolving.

Real Estate Strategy & Intelligence Leader. Democratized Blue Ocean Strategist & Operator.

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