

1.34x Income Gap in Upstate SC — ALEX Intelligence 2026

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Greenville vs. Laurens — A Divide That Defines the Region's Future

THE DATA

1.34x

Ratio of Highest to Lowest County Median Household Income in the Market (2024)

Greenville County's median household income is 34% higher than Laurens County's, the widest gap among Upstate counties.

This disparity is not incidental—it reflects decades of divergent investment, infrastructure access, and economic clustering. The gap reveals that wealth is not evenly distributed across the region's I-85 corridor, but concentrated in select nodes. As the Upstate grows, this imbalance may shape where new development, talent, and capital flow.

01

Wealth Concentrates Where Infrastructure Follows

Greenville's \$76,932 median income isn't just a number—it's the result of strategic investments in downtown revitalization, conference center development, and design standards that attract high-income professionals. The city's urban renewal projects aren't just aesthetic; they're economic engines that reinforce existing advantages. This creates a feedback loop: higher income attracts more investment, which further increases income.

Laurens County's \$57,623 median reflects a different reality—less urban density, fewer large-scale public-private developments, and limited access to regional job hubs. The gap isn't just about salaries; it's about opportunity infrastructure.

02

The Hidden Cost of Inequality in Growth

A 1.34x income gap across the Upstate signals a growing risk: that economic growth benefits only a subset of the region, potentially eroding social cohesion and long-term stability. If infrastructure and policy continue to favor high-income counties, lower-income areas like Laurens may see talent drain, stagnant housing values, and reduced public services.

Yet this divide also reveals a strategic opportunity. The gap is not fixed—it's a target. Bridging it through equitable development, workforce training, and regional investment could unlock the Upstate's full potential, turning disparities into catalysts for inclusive growth.

Real Estate Strategy & Intelligence Leader. Democratized Blue Ocean Strategist & Operator.

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