

Highest-Income Household Arrivals in Alabama — ALEX Intelligence 2026

Fulton County, GA Leads Alabama's Highest-Income Movers

Birmingham's most affluent arrivals come from outside the state — a rare economic shift.

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THE DATA

\$96,340

Average Income of Arriving Households (2023)

Fulton County, GA sends the highest-earning households to Birmingham, outpacing even neighboring Tennessee and Texas counties.

This \$96,340 average income — the highest among all counties sending households to the Birmingham market — signals a significant shift in regional migration patterns. These aren't just relocating families; they're bringing high earning power from outside Alabama's traditional economic orbit. The data suggests Birmingham is becoming a destination for professionals seeking affordability without sacrificing quality of life.

Source: U.S. Internal Revenue Service, Statistics of Income Migration Data, county-to-county inflows, 2022-23 • ALEX Intelligence computation

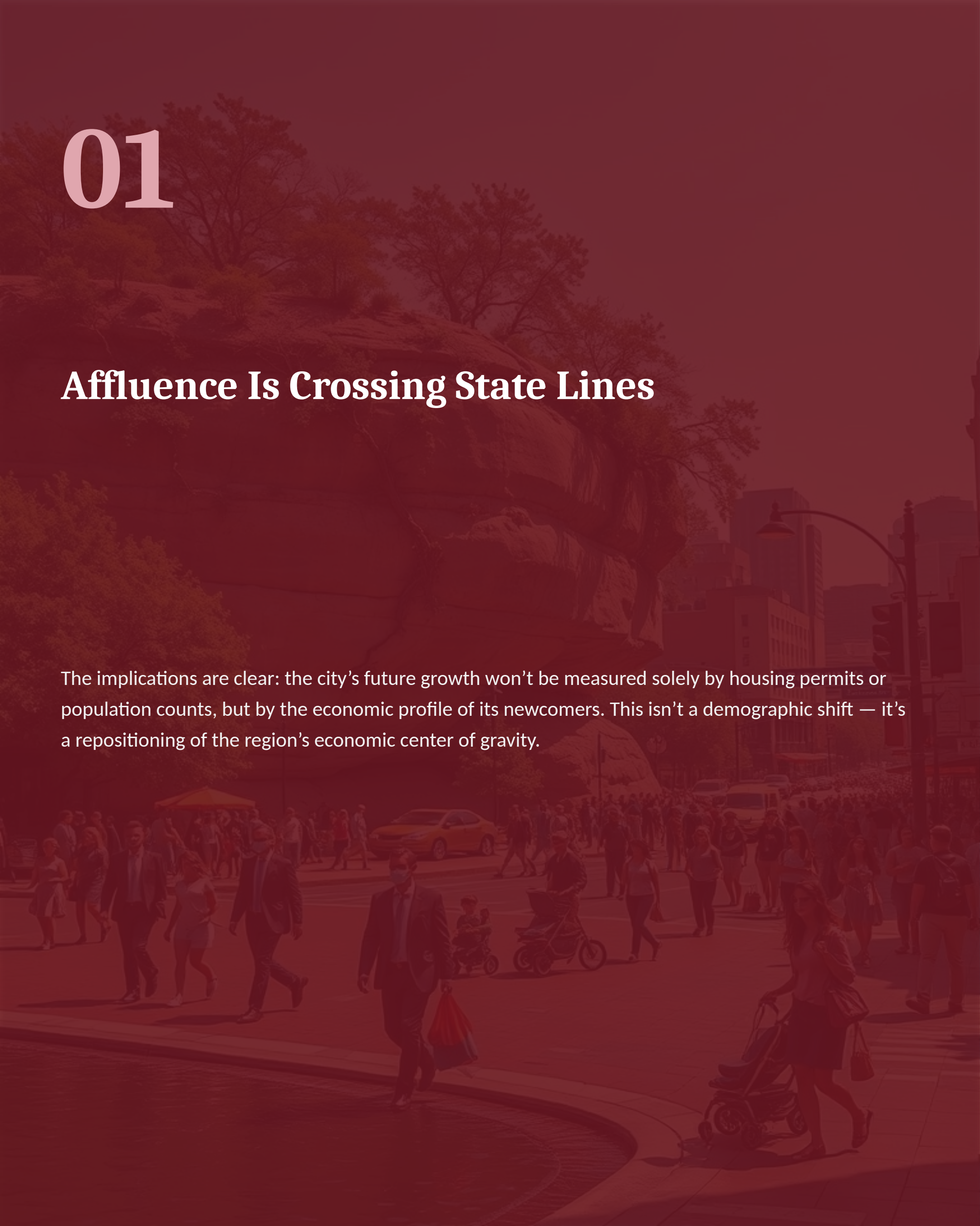
<https://alex-companies.com/data/2026-09-18-birmingham-mig-in-agi>



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Affluence Is Crossing State Lines

The implications are clear: the city's future growth won't be measured solely by housing permits or population counts, but by the economic profile of its newcomers. This isn't a demographic shift — it's a repositioning of the region's economic center of gravity.



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The New Economic Gravity

For real estate, this means that affordability is no longer a standalone advantage. It's a feature that coexists with rising demand from wealthier households. The market is evolving from one defined by price to one defined by value — and Birmingham is proving it can deliver both.



- Real Estate Strategy & Intelligence Leader. Democratized Blue Ocean Strategist & Operator.

Diane Hart Alexander, MBA, MHA

Chair & CEO, ALEX Companies

Designated Broker, Alexander Tiffany Southwest, LLC dba ALEX.realestate, et.al.

Texas License #574877-B · Broker License #565194-BB

diane@alex.realestate · +1 713.591.9902

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