High Country Real Estate Defies National Trends

A deeper look at what's driving sustained demand

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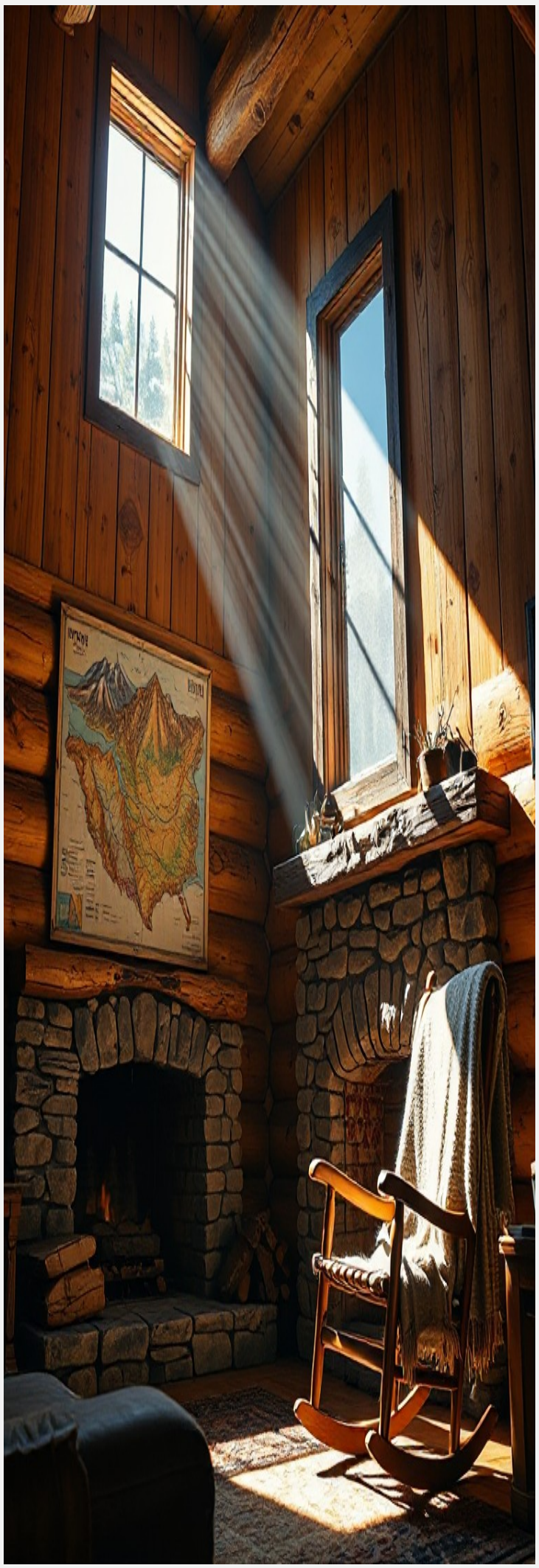
THE DATA

7.3%

Year-over-Year Price Growth

In the High Country, median home prices rose 7.3% in Q2 2026.

This outpaces the national average of 4.1% and reflects strong demand for mountain resort properties. The sustained growth signals a resilient market not driven by speculative buying but by genuine lifestyle preferences and limited inventory.



01

Lifestyle Demand Drives Stability

High Country buyers are largely motivated by access to outdoor recreation and exclusivity, not financial speculation. This consumer profile is more stable than cyclical demand patterns seen in metro markets like Denver or Colorado Springs.



02

Supply Constraints Are the Key Factor

Limited land availability and zoning restrictions create a structural barrier to new supply, which is not only maintaining price levels but also preventing large-scale price corrections. The market’s stability is less about policy or macro trends, and more about its inherent scarcity.

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