Grand Mesa At Crystal Falls

Leander, TX 78641
Resale homes · closed Nov 9 – Nov 8, 2026
Prepared for Buyers, sellers and agents

Prepared by ALEX Real Estate
Market Study · Resale Analysis
Version 2.4
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MARKET STUDY All analysis covers resale homes only. New construction appears once, in its own section.

RESALE SALES, 365 DAYS	MEDIAN NET SALE PRICE	MEDIAN NET PRICE PER SF	MEDIAN DAYS ON MARKET
28	**$1,142,500**	**$288**	**104 days**
single-family resale homes	average $1,191,939	average $305	average 143 days

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1. Summary

Resale homes · 28 sales · November 9, 2025 – November 8, 2026

This study looks at the **28 resale homes** sold in Grand Mesa At Crystal Falls in the **365 days** to November 8, 2026. A full year is used because only 18 resale homes sold in the last 180 days. New construction is left out and shown on its own in section 7. The homes are compared four ways: **by price**, **by living area**, **by year built** and **with or without a view**. The first three are split into four equal groups (quartiles), each named by its range.

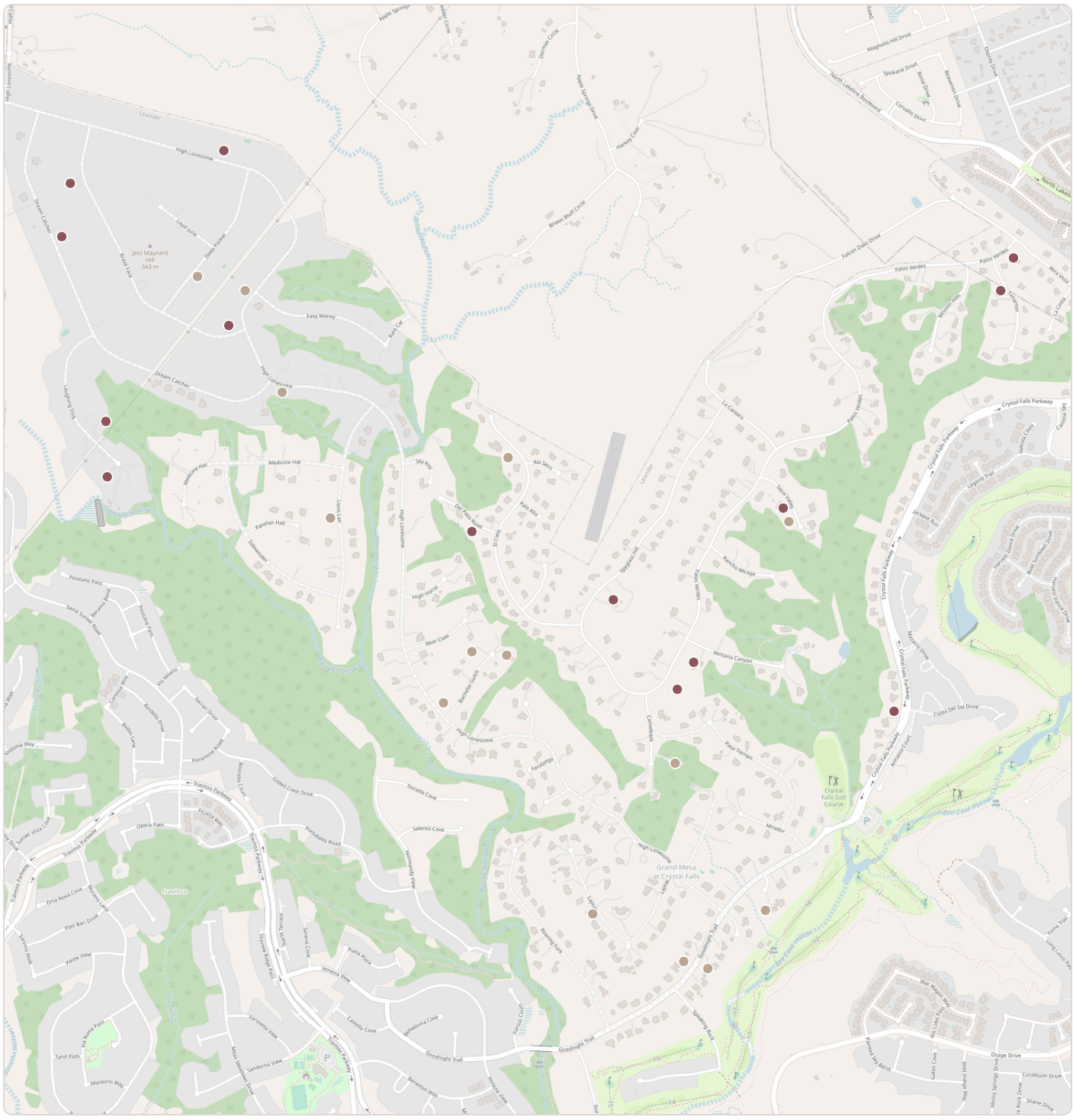
Each comparison has its own section (3–6) with everything about it in one place: the key differences, a table of every measure at a glance, the charts and the numbers.

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2. Where the resale homes sold

28 resale homes · colored by price range

Each dot is one resale home, colored by its price range.



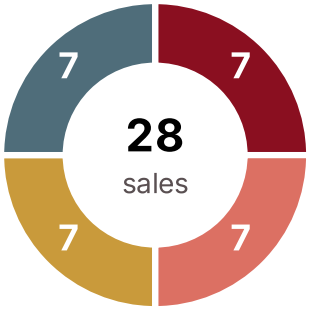
● Under $0.99M · 7 sales ● $0.99M–$1.14M · 7 sales ● $1.15M–$1.39M · 7 sales ● Over $1.39M · 7 sales

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3. Quartiles by net sale price

Resale homes · 28 sales · November 9, 2025 – November 8, 2026

Sales ranked by net sale price and cut into four equal groups. This is the usual way to read a market by price.



Sales per group

- Under $0.99M: 7 sales (25%)
- $0.99M–$1.14M: 7 sales (25%)
- $1.15M–$1.39M: 7 sales (25%)
- Over $1.39M: 7 sales (25%)

Bottom line

- Homes over $1.39M are about 1,830 SF (62%) larger than homes under $0.99M.

3.1 Key differences

The top group against the bottom group. Only real differences are listed. Section 8 explains each measure.

Under $0.99M $0.99M–$1.14M $1.15M–$1.39M Over $1.39M

Higher-priced homes Over $1.39M

- Are much larger.

Lower-priced homes Under $0.99M

- Are much smaller.

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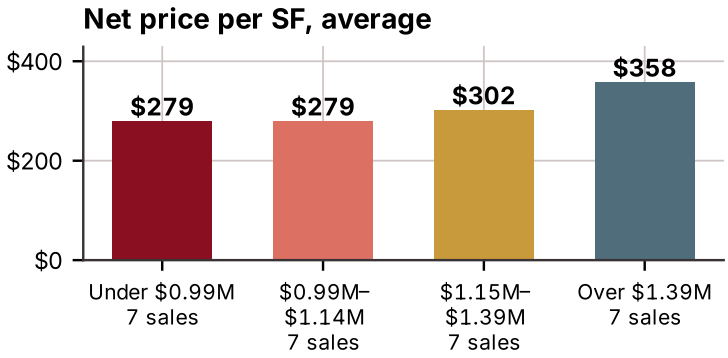
3.2 At a glance

Shaded rows are real differences; the darkest cell is the highest. Gray rows show no clear difference. Prices are averages; days on market and year built are medians.

	Under $0.99M	$0.99M–$1.14M	$1.15M–$1.39M	Over $1.39M	Real difference?
Net price per SF	$279 per SF	$279 per SF	$302 per SF	$358 per SF	unclear
Living area	2,944 SF **Smallest**	3,869 SF	4,316 SF	4,777 SF **Largest**	✓ large
Year built	2003	2009	2012	2016	unclear
Days on market	196 days	125 days	38 days	144 days	unclear
Discount from original list	10.4%	9.1%	6.6%	9.0%	unclear
Price cut before sale	86%	57%	57%	43%	unclear
Seller paid closing costs or repairs	14%	57%	57%	29%	unclear
Has a view	100%	100%	100%	86%	unclear

How to read this section. Each heading gives the finding. The gold box says whether the gap is real (✓, with its size) or could be chance (–). The section ends with its numbers; the tests are in section 8.3.

3.3 Net price per SF: no clear difference

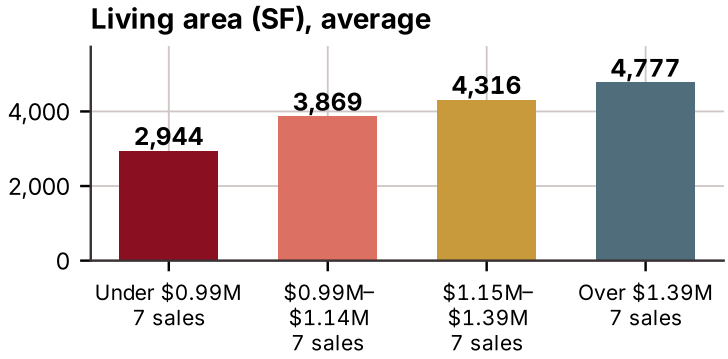


The average is **$358 per SF** for homes over $1.39M and **$279 per SF** for homes under $0.99M. It rises step by step from the lowest range to the highest. Defined in 8.1.2.

– No clear difference · could be chance

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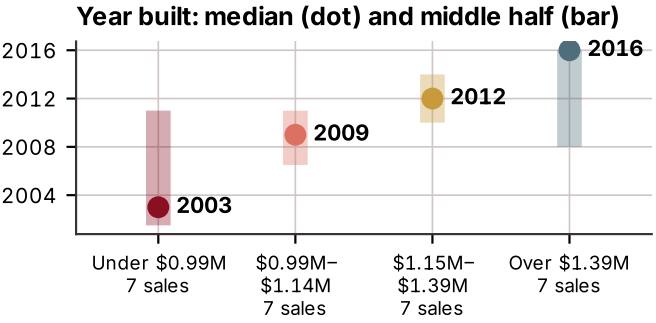
3.4 Homes over $1.39M are about 1,830 SF (62%) larger than homes under $0.99M



The average is **4,777 SF** for homes over $1.39M and **2,944 SF** for homes under $0.99M. It rises step by step from the lowest range to the highest. Defined in 8.1.3.

✓ **Real difference** · large

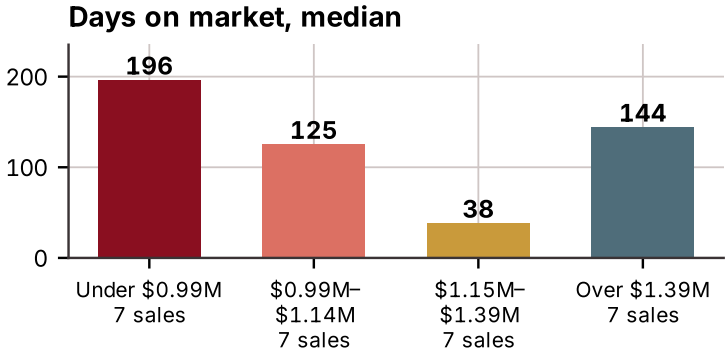
3.5 Year built: no clear difference



The median is **2016** for homes over $1.39M and **2003** for homes under $0.99M. It rises step by step from the lowest range to the highest. Defined in 8.1.4.

– **No clear difference** · could be chance

3.6 Days on market: no clear difference

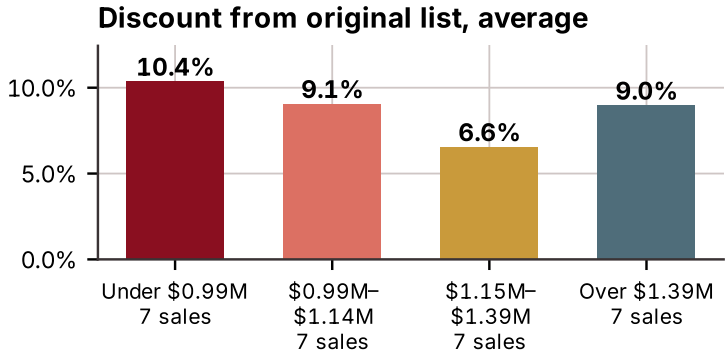


The median is **144 days** for homes over $1.39M and **196 days** for homes under $0.99M. It does not move in a straight line; homes under $0.99M are highest. Defined in 8.1.5.

– **No clear difference** · could be chance

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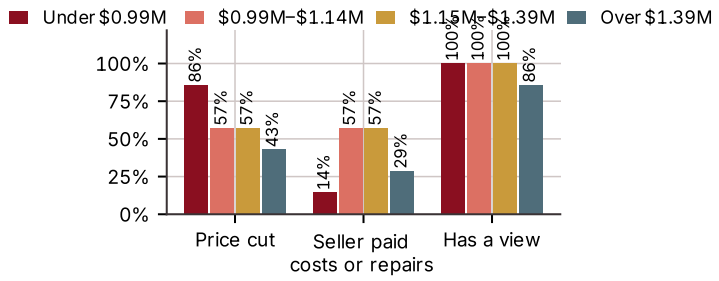
3.7 Discount from original list: no clear difference



The average is **9.0%** for homes over $1.39M and **10.4%** for homes under $0.99M. It does not move in a straight line; homes under $0.99M are highest. Defined in 8.1.6.

– No clear difference · could be chance

3.8 How often: price cut before sale, seller paid closing costs or repairs, has a view



Each bar is the share of homes in the group, in percent.

- 43% of homes over $1.39M had a price cut before sale, against 86% of homes under $0.99M. Defined in 8.1.7.
- 29% of homes over $1.39M had the seller pay closing costs or repairs, against 14% of homes under $0.99M. Defined in 8.1.8.
- 86% of homes over $1.39M have a view, against 100% of homes under $0.99M. Defined in 8.1.9.

Price cut before sale: **– No clear difference** · could be chance
Seller paid closing costs or repairs: **– No clear difference** · could be chance
Has a view: **– No clear difference** · could be chance

3.9 The numbers: price and size

	Under $0.99M 7 sales	$0.99M–$1.14M 7 sales	$1.15M–$1.39M 7 sales	Over $1.39M 7 sales	All 28 sales	Real difference?
Net sale price average	$803,464	$1,056,220	$1,244,143	$1,663,929	$1,191,939	by design
Net price per SF average	$279	$279	$302	$358	$305	unclear
Living area average	2,944	3,869	4,316	4,777	3,976	✓ large
Year built median	2003	2009	2012	2016	2011	unclear

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3.10 The numbers: selling

	Under $0.99M 7 sales	$0.99M–$1.14M 7 sales	$1.15M–$1.39M 7 sales	Over $1.39M 7 sales	All 28 sales	Real difference?
Days on market median	196	125	38	144	104	unclear
Discount from original list average	10.4%	9.1%	6.6%	9.0%	8.7%	unclear
Price cut before sale	86%	57%	57%	43%	61%	unclear
Seller paid closing costs or repairs	14%	57%	57%	29%	39%	unclear
Has a view	100%	100%	100%	86%	96%	unclear

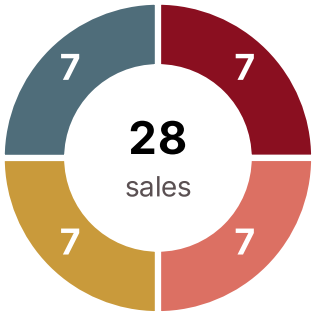
Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.1.

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4. Quartiles by living area

Resale homes · 28 sales · November 9, 2025 – November 8, 2026

Sales ranked by living area and cut into four equal groups, from the smallest homes to the largest.



Sales per group

- Under 3,339 SF: 7 sales (25%)
- 3,339–3,681 SF: 7 sales (25%)
- 3,737–4,619 SF: 7 sales (25%)
- Over 4,619 SF: 7 sales (25%)

Bottom line

- Homes over 4,619 SF sell for about $645K (75%) more than homes under 3,339 SF.

4.1 Key differences

The top group against the bottom group. Only real differences are listed. Section 8 explains each measure.

Under 3,339 SF · 3,339–3,681 SF · 3,737–4,619 SF · Over 4,619 SF

Larger homes Over 4,619 SF

- Sell for much more.

Smaller homes Under 3,339 SF

- Sell for much less.

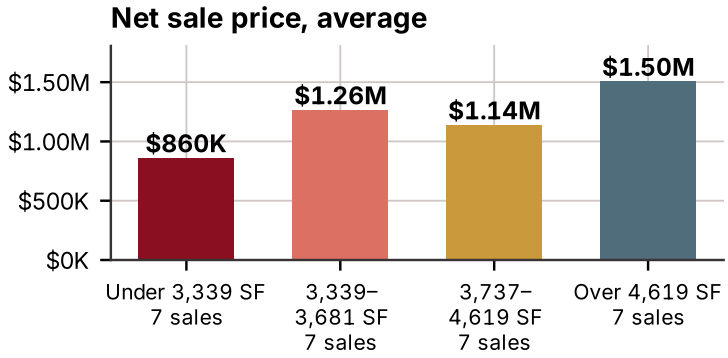
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4.2 At a glance

Shaded rows are real differences; the darkest cell is the highest. Gray rows show no clear difference. Prices are averages; days on market and year built are medians.

	Under 3,339 SF	3,339–3,681 SF	3,737–4,619 SF	Over 4,619 SF	Real difference?
Net sale price	$860K Lowest	$1.26M	$1.14M	$1.50M Highest	✓ large
Net price per SF	$305 per SF	$360 per SF	$272 per SF	$282 per SF	unclear
Year built	2010	2013	2007	2015	unclear
Days on market	71 days	38 days	167 days	125 days	unclear
Discount from original list	6.9%	3.4%	11.8%	12.9%	unclear
Price cut before sale	71%	43%	57%	71%	unclear
Seller paid closing costs or repairs	29%	29%	43%	57%	unclear
Has a view	100%	86%	100%	100%	unclear

4.3 Homes over 4,619 SF sell for about $645K (75%) more than homes under 3,339 SF

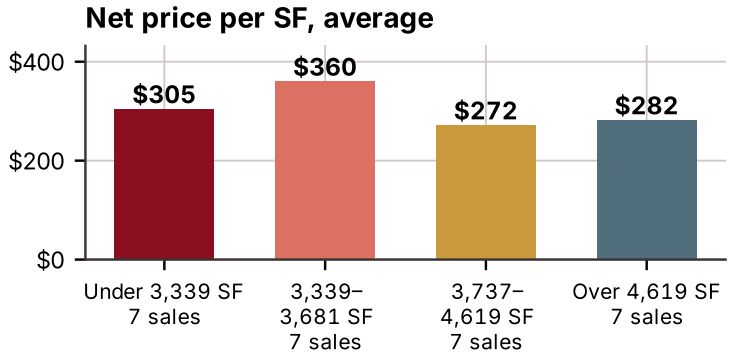


The average is **$1.50M** for homes over 4,619 SF and **$860K** for homes under 3,339 SF. It does not move in a straight line; homes over 4,619 SF are highest. Defined in 8.1.1.

✓ **Real difference** · large

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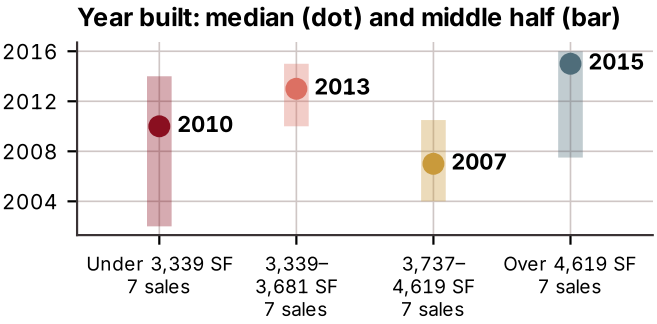
4.4 Net price per SF: no clear difference



The average is **$282 per SF** for homes over 4,619 SF and **$305 per SF** for homes under 3,339 SF. It does not move in a straight line; homes 3,339–3,681 SF are highest. Defined in 8.1.2.

– No clear difference · could be chance

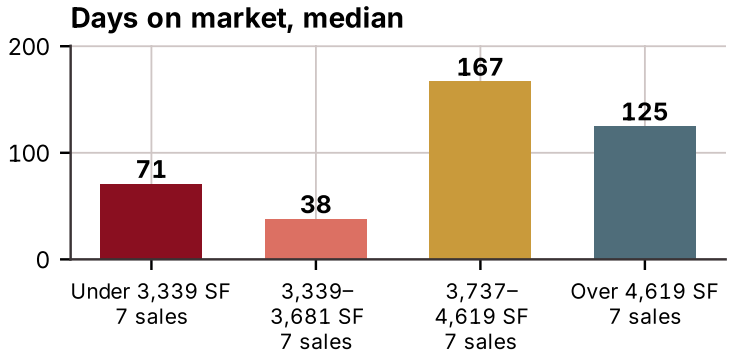
4.5 Year built: no clear difference



The median is **2015** for homes over 4,619 SF and **2010** for homes under 3,339 SF. It does not move in a straight line; homes over 4,619 SF are highest. Defined in 8.1.4.

– No clear difference · could be chance

4.6 Days on market: no clear difference

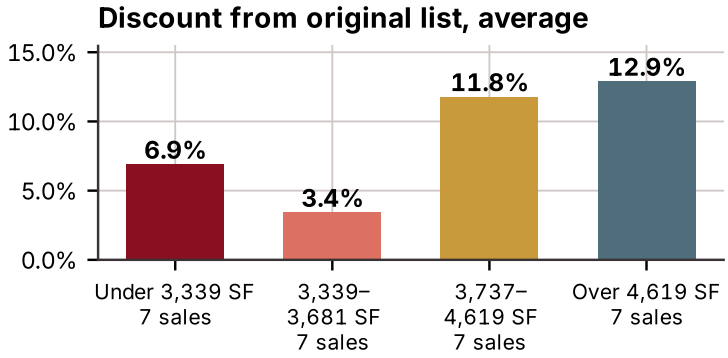


The median is **125 days** for homes over 4,619 SF and **71 days** for homes under 3,339 SF. It does not move in a straight line; homes 3,737–4,619 SF are highest. Defined in 8.1.5.

– No clear difference · could be chance

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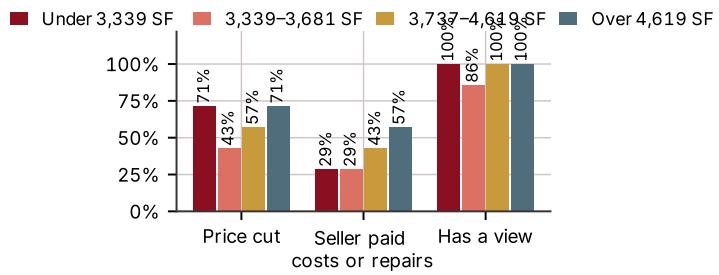
4.7 Discount from original list: no clear difference



The average is **12.9%** for homes over 4,619 SF and **6.9%** for homes under 3,339 SF. It does not move in a straight line; homes over 4,619 SF are highest. Defined in 8.1.6.

– No clear difference · could be chance

4.8 How often: price cut before sale, seller paid closing costs or repairs, has a view



Each bar is the share of homes in the group, in percent.

- 71% of homes over 4,619 SF had a price cut before sale, against 71% of homes under 3,339 SF. Defined in 8.1.7.
- 57% of homes over 4,619 SF had the seller pay closing costs or repairs, against 29% of homes under 3,339 SF. Defined in 8.1.8.
- 100% of homes over 4,619 SF have a view, against 100% of homes under 3,339 SF. Defined in 8.1.9.

Price cut before sale: **– No clear difference** · could be chance
Seller paid closing costs or repairs: **– No clear difference** · could be chance
Has a view: **– No clear difference** · could be chance

4.9 The numbers: price and size

	Under 3,339 SF 7 sales	3,339–3,681 SF 7 sales	3,737–4,619 SF 7 sales	Over 4,619 SF 7 sales	All 28 sales	Real difference?
Net sale price average	$860,179	$1,264,963	$1,137,714	$1,504,900	$1,191,939	✓ large
Net price per SF average	$305	$360	$272	$282	$305	unclear
Living area average	2,849	3,510	4,164	5,383	3,976	by design
Year built median	2010	2013	2007	2015	2011	unclear

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4.10 The numbers: selling

	Under 3,339 SF 7 sales	3,339–3,681 SF 7 sales	3,737–4,619 SF 7 sales	Over 4,619 SF 7 sales	All 28 sales	Real difference?
Days on market median	71	38	167	125	104	unclear
Discount from original list average	6.9%	3.4%	11.8%	12.9%	8.7%	unclear
Price cut before sale	71%	43%	57%	71%	61%	unclear
Seller paid closing costs or repairs	29%	29%	43%	57%	39%	unclear
Has a view	100%	86%	100%	100%	96%	unclear

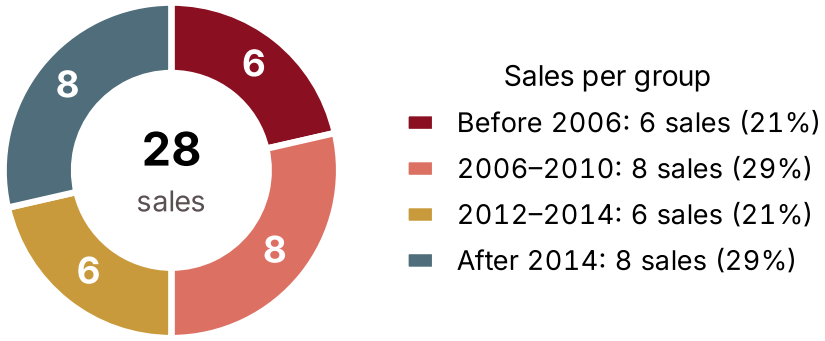
Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.2.

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5. Quartiles by year built

Resale homes · 28 sales · November 9, 2025 – November 8, 2026

Sales ranked by year built and cut into four groups, from the oldest to the newest. Homes built in the same year always stay in the same group, so group sizes can differ a little.



Bottom line: no measure differs enough between the groups to rule out chance.

5.1 Key differences

The top group against the bottom group: no measure differs enough to rule out chance.

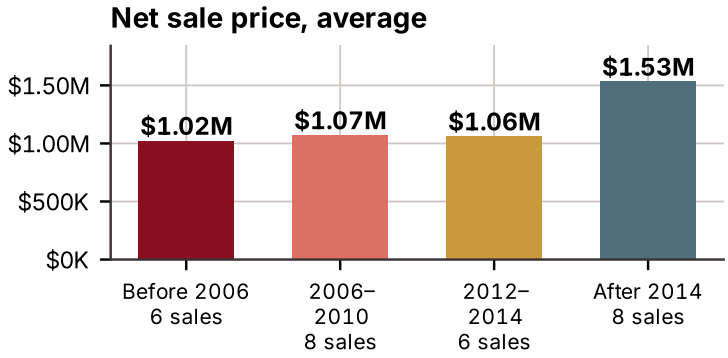
5.2 At a glance

Shaded rows are real differences; the darkest cell is the highest. Gray rows show no clear difference. Prices are averages; days on market and year built are medians.

	Before 2006	2006–2010	2012–2014	After 2014	Real difference?
Net sale price	$1.02M	$1.07M	$1.06M	$1.53M	unclear
Net price per SF	$309 per SF	$255 per SF	$295 per SF	$357 per SF	unclear
Living area	3,314 SF	4,331 SF	3,604 SF	4,398 SF	unclear
Days on market	124 days	117 days	84 days	58 days	unclear
Discount from original list	10.3%	11.3%	6.9%	6.3%	unclear
Price cut before sale	67%	62%	67%	50%	unclear
Seller paid closing costs or repairs	17%	62%	50%	25%	unclear
Has a view	100%	100%	100%	88%	unclear

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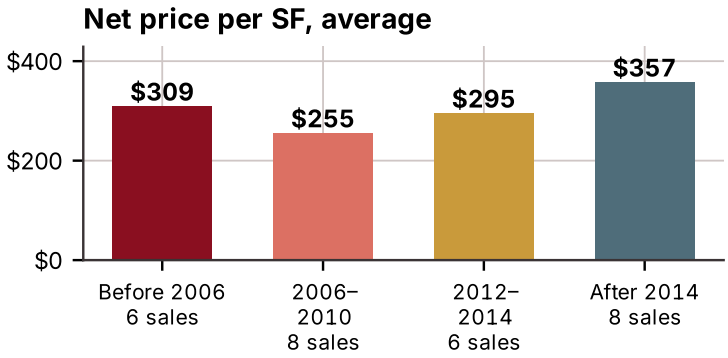
5.3 Net sale price: no clear difference



The average is **$1.53M** for homes built after 2014 and **$1.02M** for homes built before 2006. It does not move in a straight line; homes built after 2014 are highest. Defined in 8.1.1.

– No clear difference · could be chance

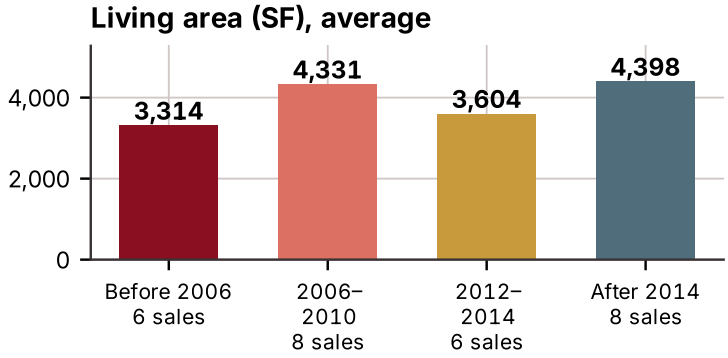
5.4 Net price per SF: no clear difference



The average is **$357 per SF** for homes built after 2014 and **$309 per SF** for homes built before 2006. It does not move in a straight line; homes built after 2014 are highest. Defined in 8.1.2.

– No clear difference · could be chance

5.5 Living area: no clear difference

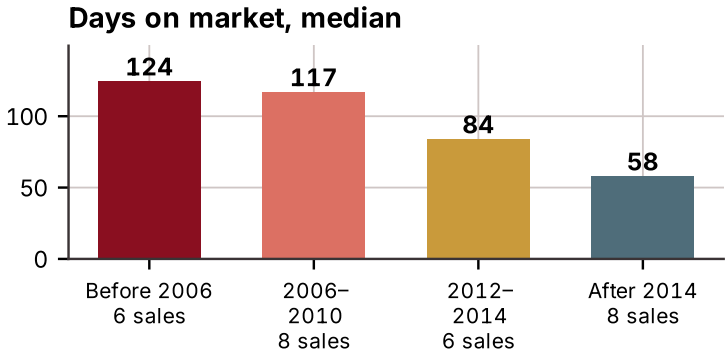


The average is **4,398 SF** for homes built after 2014 and **3,314 SF** for homes built before 2006. It does not move in a straight line; homes built after 2014 are highest. Defined in 8.1.3.

– No clear difference · could be chance

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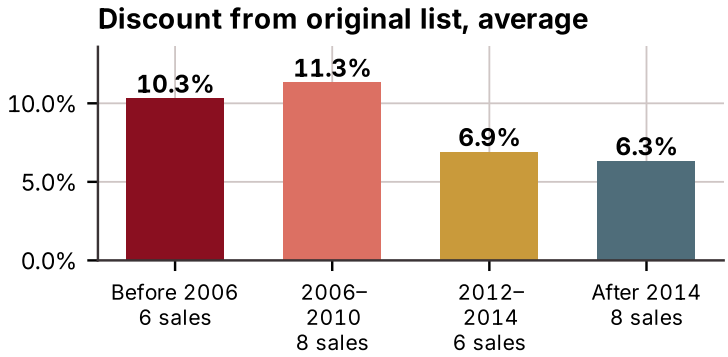
5.6 Days on market: no clear difference



The median is **58 days** for homes built after 2014 and **124 days** for homes built before 2006. It falls step by step from the lowest range to the highest. Defined in 8.1.5.

– No clear difference · could be chance

5.7 Discount from original list: no clear difference

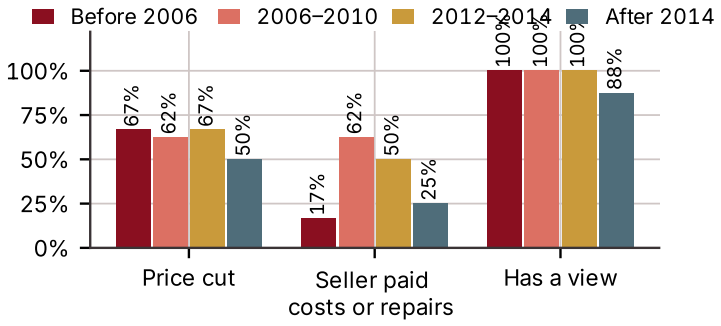


The average is **6.3%** for homes built after 2014 and **10.3%** for homes built before 2006. It does not move in a straight line; homes built 2006–2010 are highest. Defined in 8.1.6.

– No clear difference · could be chance

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5.8 How often: price cut before sale, seller paid closing costs or repairs, has a view



Each bar is the share of homes in the group, in percent.

- 50% of homes built after 2014 had a price cut before sale, against 67% of homes built before 2006. Defined in 8.1.7.
- 25% of homes built after 2014 had the seller pay closing costs or repairs, against 17% of homes built before 2006. Defined in 8.1.8.
- 88% of homes built after 2014 have a view, against 100% of homes built before 2006. Defined in 8.1.9.

Price cut before sale: **– No clear difference** · could be chance
Seller paid closing costs or repairs: **– No clear difference** · could be chance
Has a view: **– No clear difference** · could be chance

5.9 The numbers: price and size

	Before 2006 6 sales	2006–2010 8 sales	2012–2014 6 sales	After 2014 8 sales	All 28 sales	Real difference?
Net sale price average	$1,024,458	$1,072,663	$1,062,457	$1,533,938	$1,191,939	unclear
Net price per SF average	$309	$255	$295	$357	$305	unclear
Living area average	3,314	4,331	3,604	4,398	3,976	unclear
Year built median	2001	2008	2012	2016	2011	by design

5.10 The numbers: selling

	Before 2006 6 sales	2006–2010 8 sales	2012–2014 6 sales	After 2014 8 sales	All 28 sales	Real difference?
Days on market median	124	117	84	58	104	unclear
Discount from original list average	10.3%	11.3%	6.9%	6.3%	8.7%	unclear
Price cut before sale	67%	62%	67%	50%	61%	unclear
Seller paid closing costs or repairs	17%	62%	50%	25%	39%	unclear
Has a view	100%	100%	100%	88%	96%	unclear

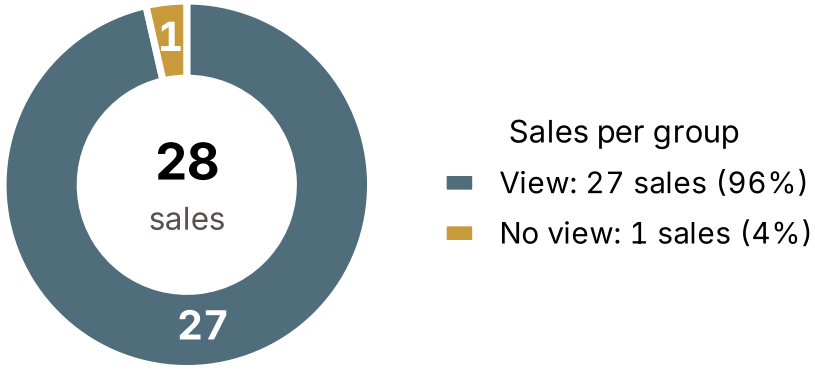
Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.3.

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6. View and no view

Resale homes · 28 sales · November 9, 2025 – November 8, 2026

Sales where the MLS lists a view (greenbelt or park, trees, golf course, hill country, water and similar) against those listing none or only the neighborhood.

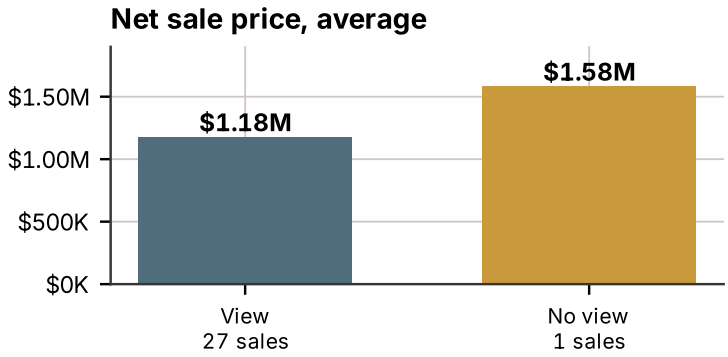


Bottom line: too few sales to test.

6.1 Key differences

The top group against the bottom group: no measure differs enough to rule out chance.

6.3 Net sale price: described, not tested



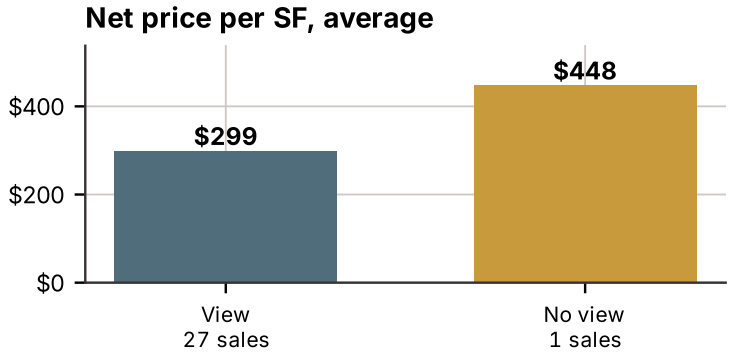
The average is **$1.18M** for homes with a view and **$1.58M** for homes without a view.

Defined in 8.1.1.

Not tested: too few sales.

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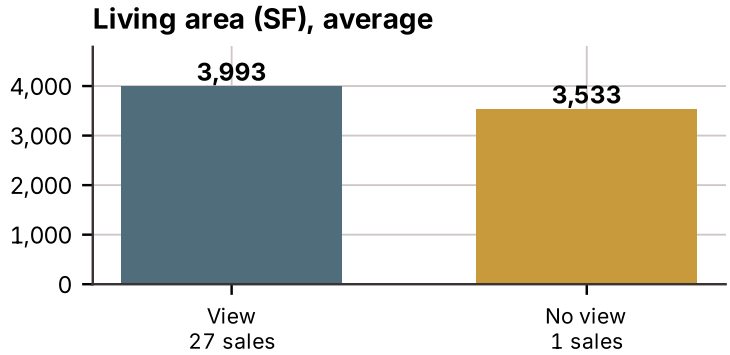
6.4 Net price per SF: described, not tested



The average is **$299 per SF** for homes with a view and **$448 per SF** for homes without a view. Defined in 8.1.2.

Not tested: too few sales.

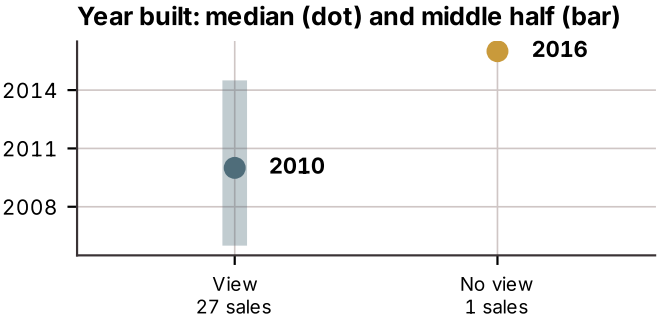
6.5 Living area: described, not tested



The average is **3,993 SF** for homes with a view and **3,533 SF** for homes without a view. Defined in 8.1.3.

Not tested: too few sales.

6.6 Year built: described, not tested

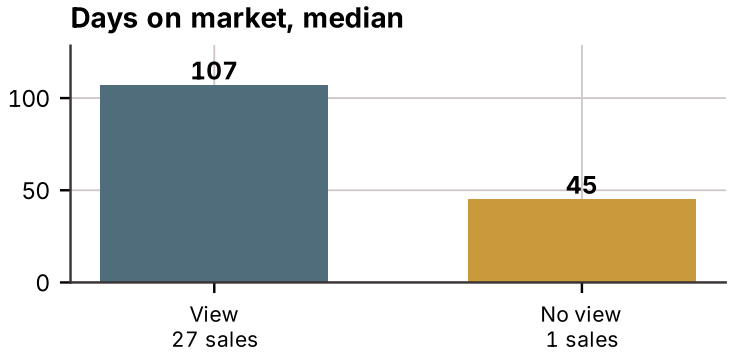


The median is **2010** for homes with a view and **2016** for homes without a view. Defined in 8.1.4.

Not tested: too few sales.

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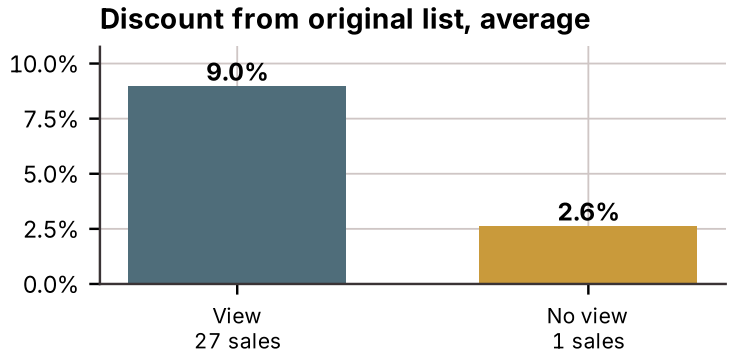
6.7 Days on market: described, not tested



The median is **107 days** for homes with a view and **45 days** for homes without a view. Defined in 8.1.5.

Not tested: too few sales.

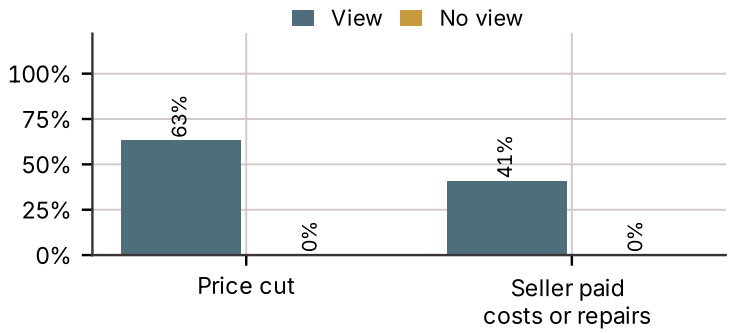
6.8 Discount from original list: described, not tested



The average is **9.0%** for homes with a view and **2.6%** for homes without a view. Defined in 8.1.6.

Not tested: too few sales.

6.9 How often: price cut before sale, seller paid closing costs or repairs



Each bar is the share of homes in the group, in percent.

- 63% of homes with a view had a price cut before sale, against 0% of homes without a view. Defined in 8.1.7.
- 41% of homes with a view had the seller pay closing costs or repairs, against 0% of homes without a view. Defined in 8.1.8.

Price cut before sale: Not tested: too few sales.
Seller paid closing costs or repairs: Not tested: too few sales.

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6.10 The numbers: price and size

	View 27 sales	No view 1 sales	All 28 sales
Net sale price average	$1,177,474	$1,582,500	$1,191,939
Net price per SF average	$299	$448	$305
Living area average	3,993	3,533	3,976
Year built median	2010	2016	2011

6.11 The numbers: selling

	View 27 sales	No view 1 sales	All 28 sales
Days on market median	107	45	104
Discount from original list average	9.0%	2.6%	8.7%
Price cut before sale	63%	0%	61%
Seller paid closing costs or repairs	41%	0%	39%

Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.4.

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7. New construction

Basic statistics · 0 sales · November 9, 2025 – November 8, 2026

Homes sold new by the builder in the same 365 days. They are left out of every other section and shown here as basic figures only: 0 sales, no groups, no tests.

> **Note**: these are only the new-construction sales reported in ABOR MLS. Builders often sell homes without listing them in the MLS, so these figures do not necessarily represent all new-construction sales in Grand Mesa At Crystal Falls.

No new-construction sales were reported in ABOR MLS in this window.

Same definitions as the rest of the study (section 8). New construction = NewConstructionYN true, or PropertyCondition “New Construction” or “Under Construction”.

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8. Appendix

Measures, methods and tests

Each measure and method three ways: in plain words, as statistics, and with the data from this study.

8.1 Measures

8.1.1 Net sale price

In simple terms What the seller actually kept: the closing price, less money the seller gave back to the buyer for closing costs or repairs. It is the truest price for comparing homes.

Statistically Net = ClosePrice − ACTRIS_BuyersClsgCostPdbySell − ACTRIS_RepairsAmount (a blank counts as $0). Summarized by the arithmetic mean in the slices.

The data 28 resale sales. Average $1,191,939; median $1,142,500; standard deviation $342,496; middle half (25th–75th percentile) $976,250–$1,401,750; lowest $587,000, highest $1,970,000. 11 sales had a seller payment; their median payment was $8,000.

8.1.2 Net price per SF

In simple terms Net sale price divided by the heated and cooled square feet. It puts homes of different sizes on the same footing: did buyers pay more for each square foot, not just for more square feet?

Statistically psf = Net ÷ LivingArea, per sale; summarized by the mean of the per-sale ratios.

The data 28 resale sales. Average $305; median $288; standard deviation $66; middle half (25th–75th percentile) $261–$350; lowest $183, highest $448.

8.1.3 Living area

In simple terms The heated and cooled space, as listed in the MLS. Garages and porches are not counted.

Statistically RESO LivingArea, in square feet. Sales under 400 SF are treated as entry errors and left out.

The data 28 resale sales. Average 3,976; median 3,709; standard deviation 1,047; middle half (25th–75th percentile) 3,337–4,622; lowest 2,057, highest 6,794.

8.1.4 Year built

In simple terms The year the home was finished, as listed in the MLS. It shows whether a group leans to older or newer phases of the community.

Statistically RESO YearBuilt; summarized by the median, with the 25th–75th percentile (middle half) on the charts.

The data 28 resale sales. Average 2010; median 2011; standard deviation 6; middle half (25th–75th percentile) 2006–2015; lowest 2000, highest 2019.

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8.1.5 Days on market

In simple terms How many days the home was on the market before the buyer's offer was accepted, counting any earlier listing periods (relists). This is the days on market agents and clients quote.

Statistically CDOM = max(CumulativeDaysOnMarket, DaysOnMarket, PurchaseContractDate − ListingContractDate). The MLS counter can freeze at a price change, so the contract-date gap is a floor. Summarized by the median, because a few homes that sat for months pull an average up.

The data 28 resale sales. Average 143; median 104; standard deviation 144; middle half (25th–75th percentile) 38–197; lowest 1, highest 476. 0 sales went under contract on their listing date (0 days).

8.1.6 Discount from original list

In simple terms How far below the first asking price the home sold, after seller payments. It measures how much negotiating room sellers gave up. A negative figure means the home sold above its first asking price.

Statistically Discount % = (OriginalListPrice − Net) ÷ OriginalListPrice × 100, per sale; summarized by the mean.

The data 28 resale sales. Average 8.7%; median 7.0%; standard deviation 7.1%; middle half (25th–75th percentile) 4.2%–13.3%; lowest −4.6%, highest 23.8%. 1 sales closed above their first asking price.

8.1.7 Price cut before sale

In simple terms The asking price was lowered at least once before the home went under contract.

Statistically Indicator: ListPrice at close < OriginalListPrice. Reported as the share of sales (%).

The data 17 of 28 resale sales (60.7%).

8.1.8 Seller paid closing costs or repairs

In simple terms The seller paid some of the buyer's closing costs or repairs.

Statistically Indicator: ACTRIS_BuyersCIsgCostPdbySell + ACTRIS_RepairsAmount > 0. Reported as the share of sales (%).

The data 11 of 28 resale sales (39.3%).

8.1.9 Has a view

In simple terms The MLS says the home looks over something: a greenbelt or park, trees, golf course, hill country, water and similar.

Statistically View = the View field holds any entry other than “None”, “Neighborhood” or “See Remarks”. No view = only “None” and/or “Neighborhood”. A record whose only entry is “See Remarks” cannot be classified and is left out of the view slice.

The data 27 sales with a view, 1 without, 0 unclassified. Most common View entries: Trees/Woods 20, Hill Country 19, Panoramic 10, Park/Greenbelt 8, Pool 5, Canyon 4, See Remarks 2, Golf Course 2.

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8.2 Methods

8.2.1 Data source

In simple terms Every figure comes from the Austin Board of REALTORS® MLS, read live by ALEX. No figure is estimated or typed in.

Statistically ABOR MLS via secure APIs, read from ALEX's copy of the MLS (refreshed every 15 minutes; this pull as of 2026-11-09 11:00 UTC), every field. Filter: StandardStatus = Closed, PropertyType = Residential, City = Leander, SubdivisionName contains any of “grand mesa at crystal falls ii”, “grand mesa”, “grand mesa crystal falls”, “grand mesa at crystal falls”, “grand mesa at crystal falls”, “grand mesa/crystal falls” (case-insensitive). A record is kept when its subdivision name belongs to the Grand Mesa At Crystal Falls family, the same rule comparable sales use (it includes Grand Mesa 02 At Crystal Falls, Grand Mesa/Crystal Falls, proven adjacent and priced alike).

The data Pulled November 9, 2026: 28 closed Grand Mesa At Crystal Falls records over the prior year, in ZIP 78641. 9 subdivision spellings kept: Grand Mesa At Crystal Falls (11); Grand Mesa At Crystal Falls Ii (9); Grand Mesa At Crystal Falls II (2); GRAND MESA (1); Grand Mesa/Crystal Falls (1); GRAND MESA AT CRYSTAL FALLS (1); Grand Mesa at Crystal Falls (1); Grand Mesa 04 At Crystal Falls (1); Grand Mesa 02 At Crystal Falls (1). Names found by the search but not part of Grand Mesa At Crystal Falls, left out: Travisso Sec 1 Ph 2 / Grand Mesa Crystal Falls (1); Crystal Falls Grand Mesa (1).

8.2.2 Study window

In simple terms The most recent 365 days of closed sales: recent enough to describe today's market, long enough to give each group plenty of sales. The usual window is 180 days; it holds only 18 resale sales here (under 80), so the full year is used.

Statistically CloseDate from November 9, 2025 to November 8, 2026 inclusive.

The data 28 single-family sales in the window: 28 resale, 0 new construction.

8.2.3 Resale and new construction

In simple terms A resale home was previously owned. New construction is sold by the builder and behaves differently, so it is kept out of every analysis and reported once on its own.

Statistically New construction = NewConstructionYN true, or PropertyCondition contains “New Construction” or “Under Construction”. Everything else is resale.

The data 28 resale; 0 new construction.

8.2.4 Sales left out

In simple terms A few records cannot be used as entered and are left out before any analysis.

Statistically Excluded: PropertySubType other than Single Family Residence; no OriginalListPrice; LivingArea under 400 SF; seller payments above 10% of ClosePrice (treated as entry errors).

The data None in this window.

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8.2.5 Quartiles and groups

In simple terms Sales lined up from lowest to highest and cut into four groups of about equal size. Each group is named by its range, for example “Under $0.99M”.

Statistically Sort by the slicing variable; cut k sits at round(nk/4), k = 1…3. A cut that would split tied values moves to the nearer edge of the tie. A group under 3 sales merges into its smaller neighbor. Range names use the next group's lowest value (“Under”) and the previous group's highest value (“Over”/“After”).

The data **Quartiles by net sale price:** Under $0.99M: $587,000–$920,000 (7 sales); $0.99M–$1.14M: $995,000–$1,140,000 (7 sales); $1.15M–$1.39M: $1,145,000–$1,389,000 (7 sales); Over $1.39M: $1,440,000–$1,970,000 (7 sales)
Quartiles by living area: Under 3,339 SF: 2,057–3,332 SF (7 sales); 3,339–3,681 SF: 3,339–3,681 SF (7 sales); 3,737–4,619 SF: 3,737–4,619 SF (7 sales); Over 4,619 SF: 4,629–6,794 SF (7 sales)
Quartiles by year built: Before 2006: 2000–2003 (6 sales); 2006–2010: 2006–2010 (8 sales); 2012–2014: 2012–2014 (6 sales); After 2014: 2015–2019 (8 sales)
View and no view: View: MLS lists a view (27 sales); No view: None or Neighborhood (1 sales)

8.2.6 Average and median

In simple terms The average adds the values and divides by how many; one very expensive home can pull it up. The median is the middle value, with half above and half below.

Statistically Mean $\bar{x} = (1/n)\ \Sigma\ x_i$; median = 50th percentile. Price, price per SF, living area and discount use the mean; days on market and year built use the median (skewed or whole-year values).

The data Net sale price: average $1,191,939, median $1,142,500. Days on market: average 143, median 104: the average is pulled up by a few long listings.

8.2.7 Kruskal–Wallis test

In simple terms Checks whether a measure really differs across the four groups of a slice. It uses each sale's rank, not its value, so a few extreme sales cannot drive the answer.

Statistically $H = [12/(n(n+1))]\ \Sigma\ R_j^2/n_j - 3(n+1)$, compared with χ^2 on k − 1 degrees of freedom (Kruskal & Wallis, 1952). Effect size $\varepsilon^2 = H/(n-1)$: ≥ .01 small, ≥ .06 medium, ≥ .14 large (Tomczak & Tomczak, 2014). A slice is tested only when every group has at least 5 sales; smaller groups are described, not tested.

The data Run on every measure in sections 3–5; each result is in 8.3.

8.2.8 Mann–Whitney U test

In simple terms The same check when there are only two groups: view against no view.

Statistically Two-sided U test (Mann & Whitney, 1947). Effect size = rank-biserial correlation $|1 - 2U/(n_1 n_2)|$: ≥ .10 small, ≥ .30 medium, ≥ .50 large (Kerby, 2014; Cohen, 1988).

The data Run on every measure in section 6; results in 8.3.

8.2.9 Chi-square test

In simple terms Checks whether a yes/no share (price cut, seller payment, view) differs between groups more than chance would.

Statistically Pearson χ^2 on the 2 × k table of counts, no continuity correction (Pearson, 1900). Effect size Cramér's V = $\sqrt{(\chi^2/n)}$: ≥ .10 small, ≥ .30 medium, ≥ .50 large (Cramér, 1946).

The data Run on the three shares in every slice; results in 8.3.

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8.2.10 Real difference (significance)

In simple terms "Real difference" means a gap this large would be very unlikely if the groups were really alike. Because many measures are checked in each slice, the bar is set higher than usual.

Statistically Significant when $p < 0.05 \div m$, where m is the number of measures tested in that slice (Bonferroni; Dunn, 1961). The slicing variable itself differs by design and is not tested.

The data Quartiles by net sale price: m = 8, threshold $p < 0.0063$; Quartiles by living area: m = 8, threshold $p < 0.0063$; Quartiles by year built: m = 8, threshold $p < 0.0063$

8.2.11 Size of a difference

In simple terms A difference can be real but small. The size word (small, medium, large) says how much the groups pull apart.

Statistically ε^2 for Kruskal–Wallis, rank-biserial r for Mann–Whitney, Cramér's V for chi-square, with the thresholds above; below the small threshold the size is "negligible".

The data 2 real differences across the four slices; sizes are listed in 8.3.

8.2.12 Rounding in the text

In simple terms Headings and sentences round figures so they read easily; the tables at the end of each section give them in full.

Statistically Prices in headings round to the nearest $1K; price per SF and days on market to the nearest whole number; living area to the nearest 10 SF; shares and percentage gaps to whole percents.

The data Days on market is always shown in days.

8.3 Test results

Every test behind every gold box. Statistic, degrees of freedom (df), p-value, the threshold it must beat, and the size of the difference.

8.3.1 Quartiles by net sale price

Measure	Test	Statistic	df	p-value	Threshold	Real difference?	Effect size	Size
Net price per SF	Kruskal–Wallis	H = 7.01	3	0.0715	$p < 0.0063$	**Unclear**	$\varepsilon^2 = 0.260$	large
Living area	Kruskal–Wallis	H = 13.13	3	0.0044	$p < 0.0063$	**Yes**	$\varepsilon^2 = 0.486$	large
Year built	Kruskal–Wallis	H = 4.74	3	0.1919	$p < 0.0063$	**Unclear**	$\varepsilon^2 = 0.176$	large
Days on market	Kruskal–Wallis	H = 5.01	3	0.1714	$p < 0.0063$	**Unclear**	$\varepsilon^2 = 0.185$	large
Discount from original list	Kruskal–Wallis	H = 0.33	3	0.9548	$p < 0.0063$	**Unclear**	$\varepsilon^2 = 0.012$	small
Price cut before sale	Chi-square	$\chi^2 = 2.84$	3	0.4162	$p < 0.0063$	**Unclear**	Cramér's V = 0.319	medium
Seller paid closing costs or repairs	Chi-square	$\chi^2 = 4.04$	3	0.2569	$p < 0.0063$	**Unclear**	Cramér's V = 0.380	medium
Has a view	Chi-square	$\chi^2 = 3.11$	3	0.3748	$p < 0.0063$	**Unclear**	Cramér's V = 0.333	medium

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8.3.2 Quartiles by living area

Measure	Test	Statistic	df	p-value	Threshold	Real difference?	Effect size	Size
Net sale price	Kruskal–Wallis	H = 13.40	3	0.0039	p < 0.0063	Yes	$\varepsilon^2 = 0.496$	large
Net price per SF	Kruskal–Wallis	H = 6.82	3	0.0780	p < 0.0063	Unclear	$\varepsilon^2 = 0.252$	large
Year built	Kruskal–Wallis	H = 4.19	3	0.2418	p < 0.0063	Unclear	$\varepsilon^2 = 0.155$	large
Days on market	Kruskal–Wallis	H = 1.95	3	0.5831	p < 0.0063	Unclear	$\varepsilon^2 = 0.072$	medium
Discount from original list	Kruskal–Wallis	H = 8.98	3	0.0296	p < 0.0063	Unclear	$\varepsilon^2 = 0.333$	large
Price cut before sale	Chi-square	$\chi^2 = 1.65$	3	0.6488	p < 0.0063	Unclear	Cramér's V = 0.243	small
Seller paid closing costs or repairs	Chi-square	$\chi^2 = 1.65$	3	0.6488	p < 0.0063	Unclear	Cramér's V = 0.243	small
Has a view	Chi-square	$\chi^2 = 3.11$	3	0.3748	p < 0.0063	Unclear	Cramér's V = 0.333	medium

8.3.3 Quartiles by year built

Measure	Test	Statistic	df	p-value	Threshold	Real difference?	Effect size	Size
Net sale price	Kruskal–Wallis	H = 9.79	3	0.0204	p < 0.0063	Unclear	$\varepsilon^2 = 0.363$	large
Net price per SF	Kruskal–Wallis	H = 10.43	3	0.0152	p < 0.0063	Unclear	$\varepsilon^2 = 0.386$	large
Living area	Kruskal–Wallis	H = 4.72	3	0.1938	p < 0.0063	Unclear	$\varepsilon^2 = 0.175$	large
Days on market	Kruskal–Wallis	H = 0.79	3	0.8524	p < 0.0063	Unclear	$\varepsilon^2 = 0.029$	small
Discount from original list	Kruskal–Wallis	H = 1.74	3	0.6283	p < 0.0063	Unclear	$\varepsilon^2 = 0.064$	medium
Price cut before sale	Chi-square	$\chi^2 = 0.57$	3	0.9024	p < 0.0063	Unclear	Cramér's V = 0.143	small
Seller paid closing costs or repairs	Chi-square	$\chi^2 = 4.07$	3	0.2542	p < 0.0063	Unclear	Cramér's V = 0.381	medium
Has a view	Chi-square	$\chi^2 = 2.59$	3	0.4588	p < 0.0063	Unclear	Cramér's V = 0.304	medium

8.3.4 View and no view

Too few sales in a group to test.

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8.4 Data notes

Left out of the analysis: 0 new-construction sales (basic statistics only, section 7); nothing else. Statistics: Python, NumPy 2.5.3, SciPy 1.18.1.

8.5 References

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This is a market study of closed sales, not an appraisal or an opinion of value for any home. The analysis covers 28 closed MLS resale sales; the 0 new-construction sales appear only in their own section, as basic statistics. Sale and listing data: ABOR MLS via secure APIs, pulled November 9, 2026. Map data © OpenStreetMap contributors. ALEX Companies · Licensed by the Texas Real Estate Commission · Broker: Alexander Tiffany Southwest, LLC (ALEX Real Estate), #565194-BB · Diane Hart Alexander, Designated Broker, #574877-B.

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