Jonestown Hills

Jonestown, TX 78645
Resale homes · closed Nov 9 – Nov 8, 2026
Prepared for Buyers, sellers and agents

Prepared by ALEX Real Estate
Market Study · Resale Analysis
Version 2.4
November 9, 2026 · 5:08 AM CST

MARKET STUDY All analysis covers resale homes only. New construction appears once, in its own section.

RESALE SALES, 365 DAYS	MEDIAN NET SALE PRICE	MEDIAN NET PRICE PER SF	MEDIAN DAYS ON MARKET
23	**$250,000**	**$216**	**51 days**
single-family resale homes	average $261,250	average $226	average 68 days

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1. Summary

Resale homes · 23 sales · November 9, 2025 – November 8, 2026

This study looks at the **23 resale homes** sold in Jonestown Hills in the **365 days** to November 8, 2026. A full year is used because only 14 resale homes sold in the last 180 days. New construction is left out and shown on its own in section 7. The homes are compared four ways: **by price**, **by living area**, **by year built** and **with or without a view**. The first three are split into four equal groups (quartiles), each named by its range.

Each comparison has its own section (3–6) with everything about it in one place: the key differences, a table of every measure at a glance, the charts and the numbers.

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2. Where the resale homes sold

23 resale homes · colored by price range

Each dot is one resale home, colored by its price range.



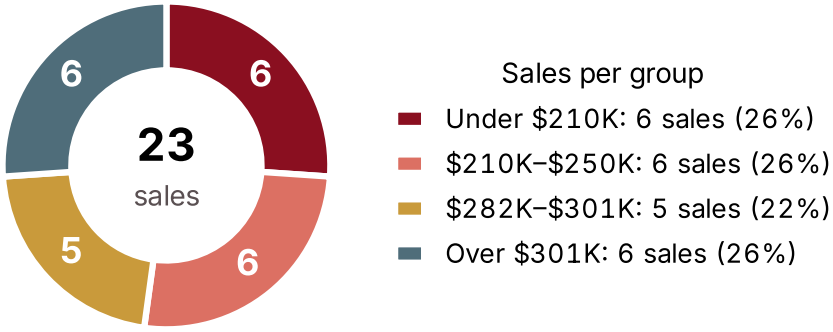
● Under $210K · 6 sales ● $210K–$250K · 6 sales ● $282K–$301K · 5 sales ● Over $301K · 6 sales

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3. Quartiles by net sale price

Resale homes · 23 sales · November 9, 2025 – November 8, 2026

Sales ranked by net sale price and cut into four equal groups. This is the usual way to read a market by price.



Bottom line

- Homes over $301K are about 58 years newer than homes under $210K.

3.1 Key differences

The top group against the bottom group. Only real differences are listed. Section 8 explains each measure.

Under $210K $210K–$250K $282K–$301K Over $301K

Higher-priced homes Over $301K

- Tend to be newer.

Lower-priced homes Under $210K

- Tend to be older.

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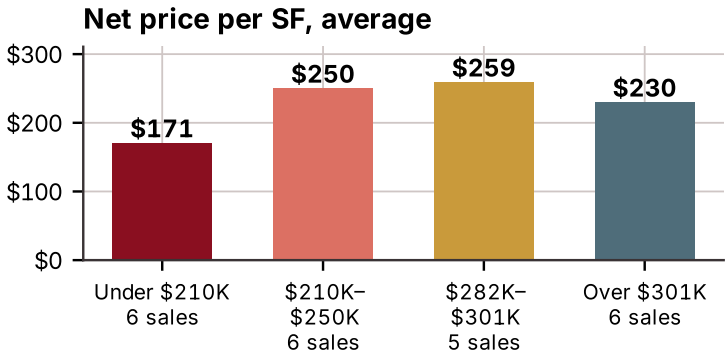
3.2 At a glance

Shaded rows are real differences; the darkest cell is the highest. Gray rows show no clear difference. Prices are averages; days on market and year built are medians.

	Under $210K	$210K–$250K	$282K–$301K	Over $301K	Real difference?
Net price per SF	$171 per SF	$250 per SF	$259 per SF	$230 per SF	unclear
Living area	982 SF	973 SF	1,161 SF	1,610 SF	unclear
Year built	1962 **Oldest**	1984	2016	2020 **Newest**	✓ large
Days on market	46 days	70 days	51 days	27 days	unclear
Discount from original list	14.3%	7.4%	1.3%	7.4%	unclear
Price cut before sale	33%	50%	40%	50%	unclear
Seller paid closing costs or repairs	50%	67%	100%	83%	unclear
Has a view	50%	17%	40%	83%	unclear

How to read this section. Each heading gives the finding. The gold box says whether the gap is real (✓, with its size) or could be chance (–). The section ends with its numbers; the tests are in section 8.3.

3.3 Net price per SF: no clear difference

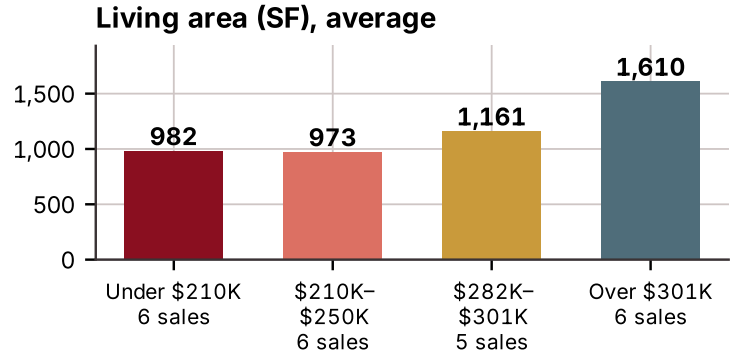


The average is **$230 per SF** for homes over $301K and **$171 per SF** for homes under $210K. It does not move in a straight line; homes $282K–$301K are highest. Defined in 8.1.2.

– No clear difference · could be chance

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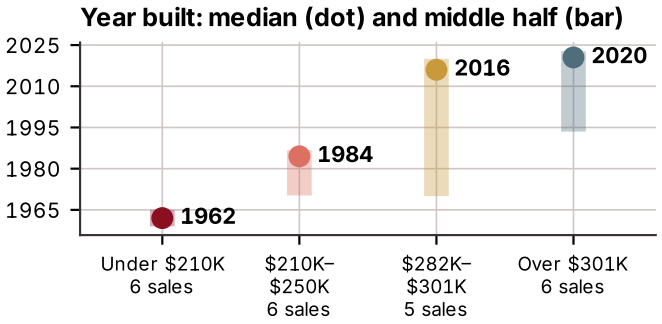
3.4 Living area: no clear difference



The average is **1,610 SF** for homes over $301K and **982 SF** for homes under $210K. It does not move in a straight line; homes over $301K are highest. Defined in 8.1.3.

– No clear difference · could be chance

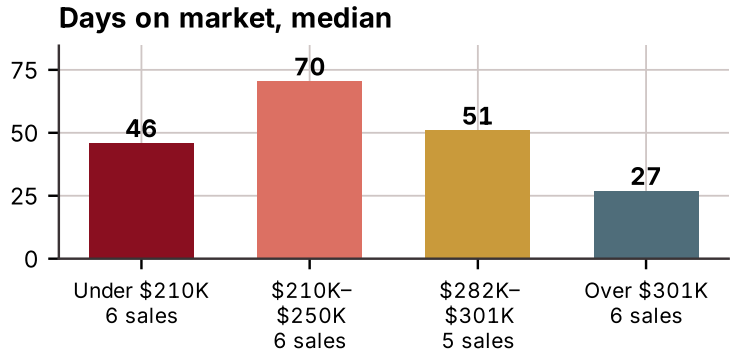
3.5 Homes over $301K are about 58 years newer than homes under $210K



The median is **2020** for homes over $301K and **1962** for homes under $210K. It rises step by step from the lowest range to the highest. Defined in 8.1.4.

✓ Real difference · large

3.6 Days on market: no clear difference

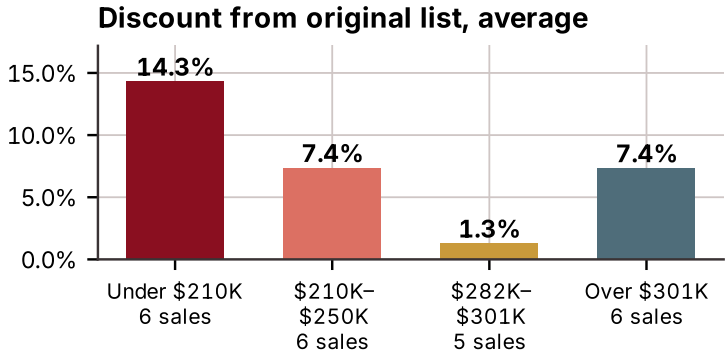


The median is **27 days** for homes over $301K and **46 days** for homes under $210K. It does not move in a straight line; homes $210K–$250K are highest. Defined in 8.1.5.

– No clear difference · could be chance

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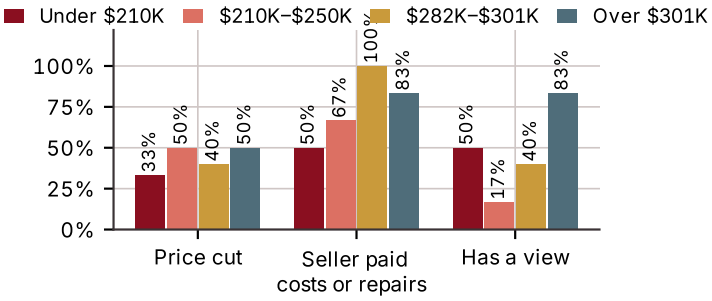
3.7 Discount from original list: no clear difference



The average is **7.4%** for homes over $301K and **14.3%** for homes under $210K. It does not move in a straight line; homes under $210K are highest. Defined in 8.1.6.

– No clear difference · could be chance

3.8 How often: price cut before sale, seller paid closing costs or repairs, has a view



Each bar is the share of homes in the group, in percent.

- 50% of homes over $301K had a price cut before sale, against 33% of homes under $210K. Defined in 8.1.7.
- 83% of homes over $301K had the seller pay closing costs or repairs, against 50% of homes under $210K. Defined in 8.1.8.
- 83% of homes over $301K have a view, against 50% of homes under $210K. Defined in 8.1.9.

Price cut before sale: **– No clear difference** · could be chance
Seller paid closing costs or repairs: **– No clear difference** · could be chance
Has a view: **– No clear difference** · could be chance

3.9 The numbers: price and size

	Under $210K 6 sales	$210K–$250K 6 sales	$282K–$301K 5 sales	Over $301K 6 sales	All 23 sales	Real difference?
Net sale price average	$168,350	$232,969	$292,240	$356,607	$261,250	by design
Net price per SF average	$171	$250	$259	$230	$226	unclear
Living area average	982	973	1,161	1,610	1,182	unclear
Year built median	1962	1984	2016	2020	1984	✓ large

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3.10 The numbers: selling

	Under $210K 6 sales	$210K–$250K 6 sales	$282K–$301K 5 sales	Over $301K 6 sales	All 23 sales	Real difference?
Days on market median	46	70	51	27	51	unclear
Discount from original list average	14.3%	7.4%	1.3%	7.4%	7.9%	unclear
Price cut before sale	33%	50%	40%	50%	43%	unclear
Seller paid closing costs or repairs	50%	67%	100%	83%	74%	unclear
Has a view	50%	17%	40%	83%	48%	unclear

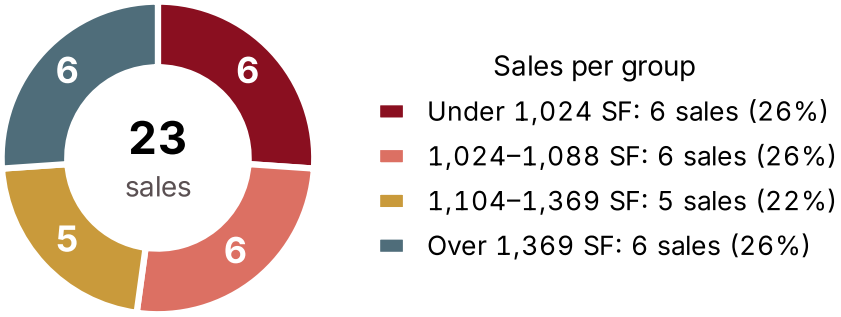
Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.1.

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4. Quartiles by living area

Resale homes · 23 sales · November 9, 2025 – November 8, 2026

Sales ranked by living area and cut into four equal groups, from the smallest homes to the largest.



Bottom line

- 83% of homes over 1,369 SF had the seller pay closing costs or repairs, against 17% of homes under 1,024 SF.
- Homes over 1,369 SF sell for about $164K (85%) more than homes under 1,024 SF.
- Homes over 1,369 SF are about 57 years newer than homes under 1,024 SF.

4.1 Key differences

The top group against the bottom group. Only real differences are listed. Section 8 explains each measure.

Under 1,024 SF · 1,024–1,088 SF · 1,104–1,369 SF · Over 1,369 SF

Larger homes Over 1,369 SF

- More often have the seller pay buyer costs or repairs.
- Sell for much more.
- Tend to be newer.

Smaller homes Under 1,024 SF

- Less often have the seller pay buyer costs or repairs.
- Sell for much less.
- Tend to be older.

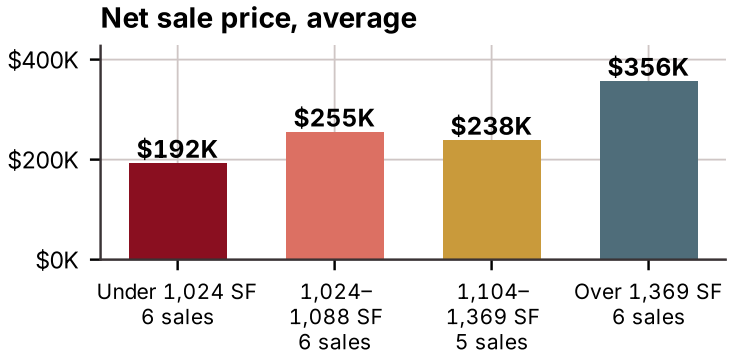
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4.2 At a glance

Shaded rows are real differences; the darkest cell is the highest. Gray rows show no clear difference. Prices are averages; days on market and year built are medians.

	Under 1,024 SF	1,024–1,088 SF	1,104–1,369 SF	Over 1,369 SF	Real difference?
Net sale price	$192K **Lowest**	$255K	$238K	$356K **Highest**	✓ large
Net price per SF	$238 per SF	$243 per SF	$201 per SF	$217 per SF	unclear
Year built	1965 **Oldest**	1986	1966	2022 **Newest**	✓ large
Days on market	52 days	32 days	57 days	43 days	unclear
Discount from original list	7.2%	5.1%	11.2%	8.5%	unclear
Price cut before sale	50%	33%	40%	50%	unclear
Seller paid closing costs or repairs	17% **Fewest**	100%	100% **Most**	83%	✓ large
Has a view	33%	50%	40%	67%	unclear

4.3 Homes over 1,369 SF sell for about $164K (85%) more than homes under 1,024 SF

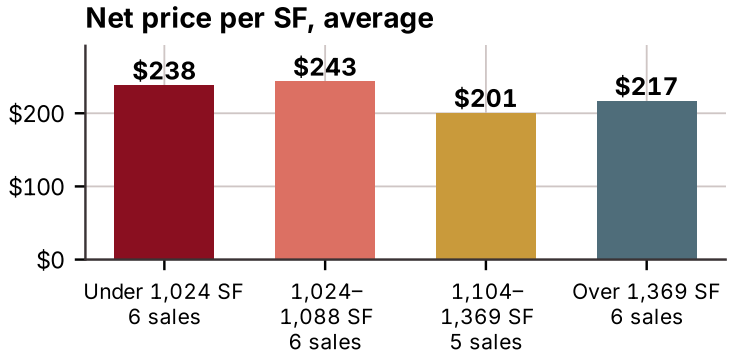


The average is **$356K** for homes over 1,369 SF and **$192K** for homes under 1,024 SF. It does not move in a straight line; homes over 1,369 SF are highest. Defined in 8.1.1.

✓ **Real difference** · large

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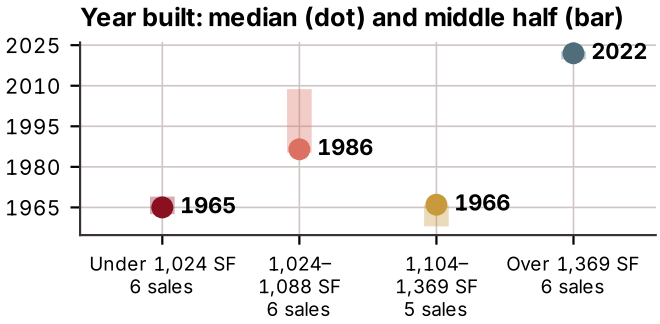
4.4 Net price per SF: no clear difference



The average is **$217 per SF** for homes over 1,369 SF and **$238 per SF** for homes under 1,024 SF. It does not move in a straight line; homes 1,024–1,088 SF are highest. Defined in 8.1.2.

– No clear difference · could be chance

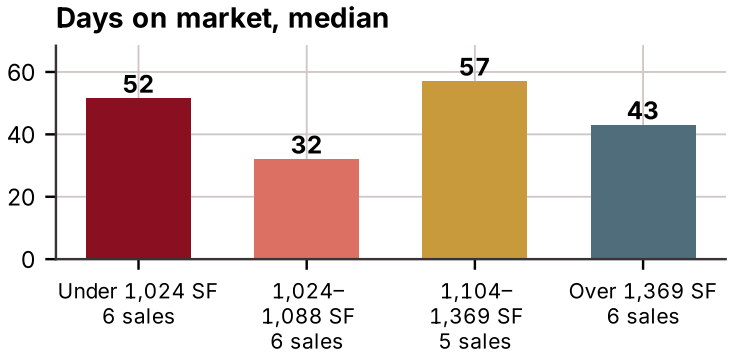
4.5 Homes over 1,369 SF are about 57 years newer than homes under 1,024 SF



The median is **2022** for homes over 1,369 SF and **1965** for homes under 1,024 SF. It does not move in a straight line; homes over 1,369 SF are highest. Defined in 8.1.4.

✓ Real difference · large

4.6 Days on market: no clear difference

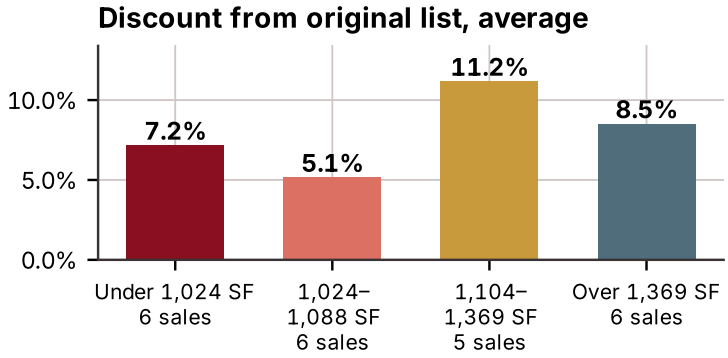


The median is **43 days** for homes over 1,369 SF and **52 days** for homes under 1,024 SF. It does not move in a straight line; homes 1,104–1,369 SF are highest. Defined in 8.1.5.

– No clear difference · could be chance

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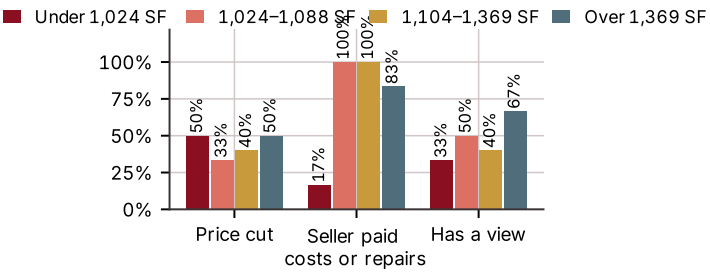
4.7 Discount from original list: no clear difference



The average is **8.5%** for homes over 1,369 SF and **7.2%** for homes under 1,024 SF. It does not move in a straight line; homes 1,104–1,369 SF are highest. Defined in 8.1.6.

– No clear difference · could be chance

4.8 How often: price cut before sale, seller paid closing costs or repairs, has a view



Each bar is the share of homes in the group, in percent.

- 50% of homes over 1,369 SF had a price cut before sale, against 50% of homes under 1,024 SF. Defined in 8.1.7.
- 83% of homes over 1,369 SF had the seller pay closing costs or repairs, against 17% of homes under 1,024 SF. Defined in 8.1.8.
- 67% of homes over 1,369 SF have a view, against 33% of homes under 1,024 SF. Defined in 8.1.9.

Price cut before sale: **– No clear difference** · could be chance
Seller paid closing costs or repairs: ✓ **Real difference** · large
Has a view: **– No clear difference** · could be chance

4.9 The numbers: price and size

	Under 1,024 SF 6 sales	1,024–1,088 SF 6 sales	1,104–1,369 SF 5 sales	Over 1,369 SF 6 sales	All 23 sales	Real difference?
Net sale price average	$192,086	$254,633	$238,200	$356,240	$261,250	✓ large
Net price per SF average	$238	$243	$201	$217	$226	unclear
Living area average	828	1,045	1,190	1,668	1,182	by design
Year built median	1965	1986	1966	2022	1984	✓ large

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4.10 The numbers: selling

	Under 1,024 SF 6 sales	1,024–1,088 SF 6 sales	1,104–1,369 SF 5 sales	Over 1,369 SF 6 sales	All 23 sales	Real difference?
Days on market median	52	32	57	43	51	unclear
Discount from original list average	7.2%	5.1%	11.2%	8.5%	7.9%	unclear
Price cut before sale	50%	33%	40%	50%	43%	unclear
Seller paid closing costs or repairs	17%	100%	100%	83%	74%	✓ large
Has a view	33%	50%	40%	67%	48%	unclear

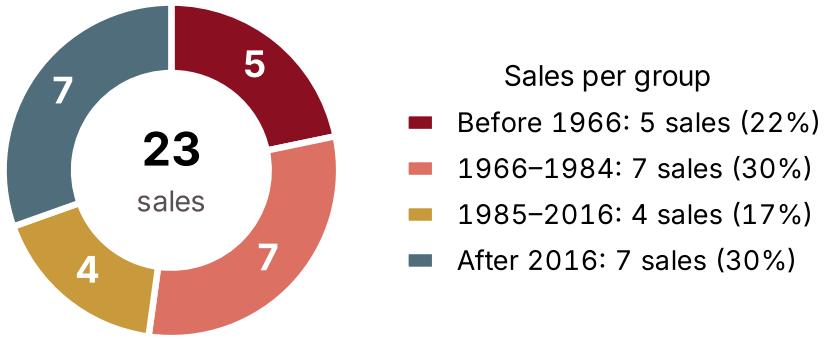
Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.2.

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5. Quartiles by year built

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Sales ranked by year built and cut into four groups, from the oldest to the newest. Homes built in the same year always stay in the same group, so group sizes can differ a little.

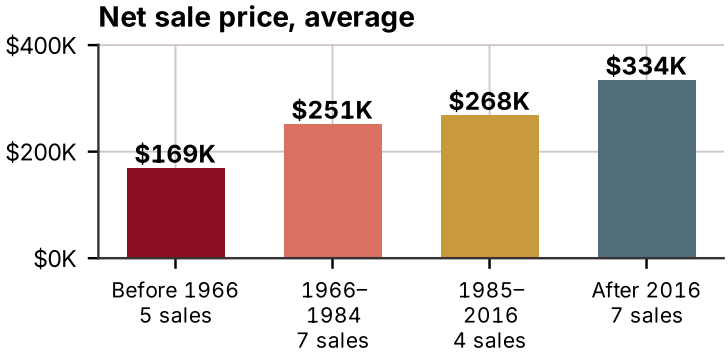


Bottom line: too few sales to test.

5.1 Key differences

The top group against the bottom group: no measure differs enough to rule out chance.

5.3 Net sale price: described, not tested



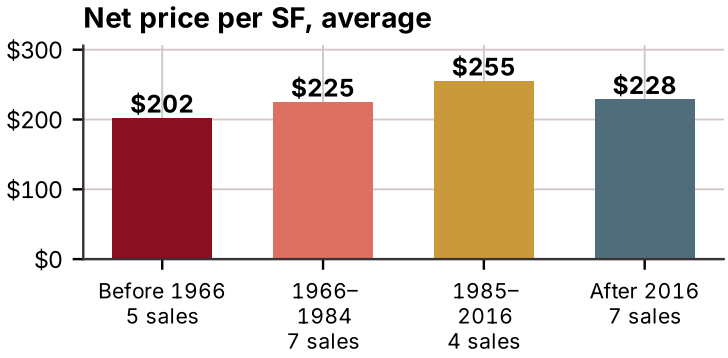
The average is **$334K** for homes built after 2016 and **$169K** for homes built before 1966. It rises step by step from the lowest range to the highest.

Defined in 8.1.1.

Not tested: too few sales.

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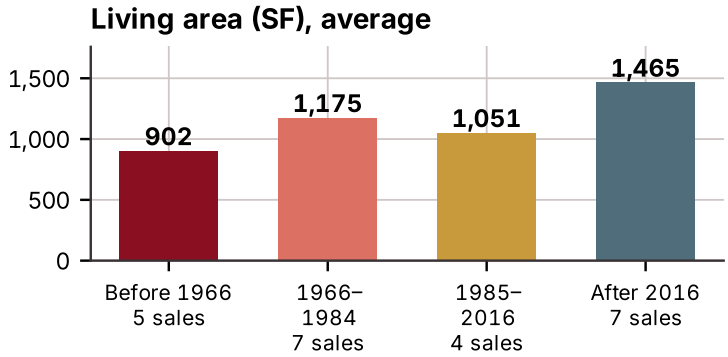
5.4 Net price per SF: described, not tested



The average is **$228 per SF** for homes built after 2016 and **$202 per SF** for homes built before 1966. It does not move in a straight line; homes built 1985–2016 are highest. Defined in 8.1.2.

Not tested: too few sales.

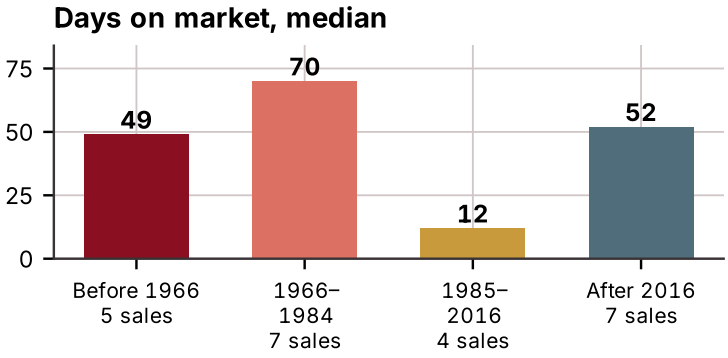
5.5 Living area: described, not tested



The average is **1,465 SF** for homes built after 2016 and **902 SF** for homes built before 1966. It does not move in a straight line; homes built after 2016 are highest. Defined in 8.1.3.

Not tested: too few sales.

5.6 Days on market: described, not tested

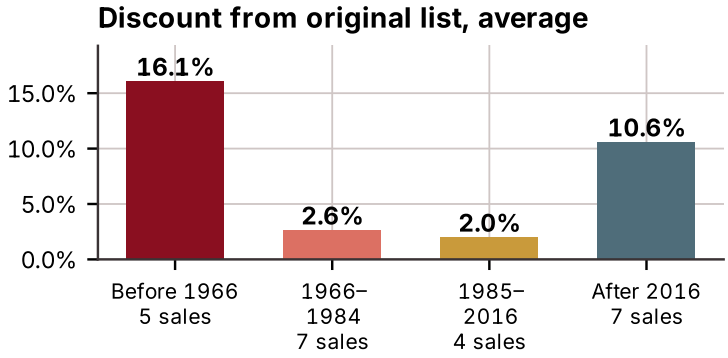


The median is **52 days** for homes built after 2016 and **49 days** for homes built before 1966. It does not move in a straight line; homes built 1966–1984 are highest. Defined in 8.1.5.

Not tested: too few sales.

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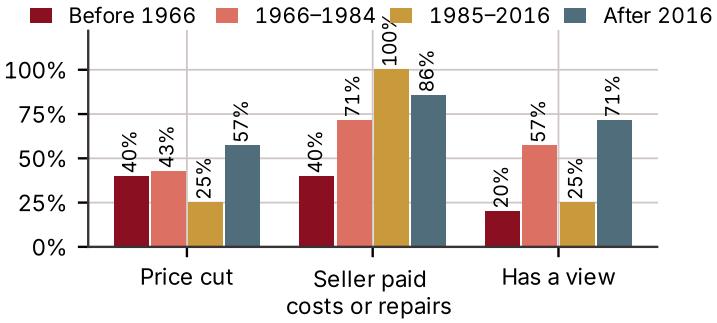
5.7 Discount from original list: described, not tested



The average is **10.6%** for homes built after 2016 and **16.1%** for homes built before 1966. It does not move in a straight line; homes built before 1966 are highest. Defined in 8.1.6.

Not tested: too few sales.

5.8 How often: price cut before sale, seller paid closing costs or repairs, has a view



Each bar is the share of homes in the group, in percent.

- 57% of homes built after 2016 had a price cut before sale, against 40% of homes built before 1966. Defined in 8.1.7.
- 86% of homes built after 2016 had the seller pay closing costs or repairs, against 40% of homes built before 1966. Defined in 8.1.8.
- 71% of homes built after 2016 have a view, against 20% of homes built before 1966. Defined in 8.1.9.

Price cut before sale: Not tested: too few sales.
Seller paid closing costs or repairs: Not tested: too few sales.
Has a view: Not tested: too few sales.

5.9 The numbers: price and size

	Before 1966 5 sales	1966–1984 7 sales	1985–2016 4 sales	After 2016 7 sales	All 23 sales
Net sale price average	$168,620	$251,109	$267,700	$333,870	$261,250
Net price per SF average	$202	$225	$255	$228	$226
Living area average	902	1,175	1,051	1,465	1,182
Year built median	1962	1970	1986	2022	1984

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5.10 The numbers: selling

	Before 1966 5 sales	1966–1984 7 sales	1985–2016 4 sales	After 2016 7 sales	All 23 sales
Days on market median	49	70	12	52	51
Discount from original list average	16.1%	2.6%	2.0%	10.6%	7.9%
Price cut before sale	40%	43%	25%	57%	43%
Seller paid closing costs or repairs	40%	71%	100%	86%	74%
Has a view	20%	57%	25%	71%	48%

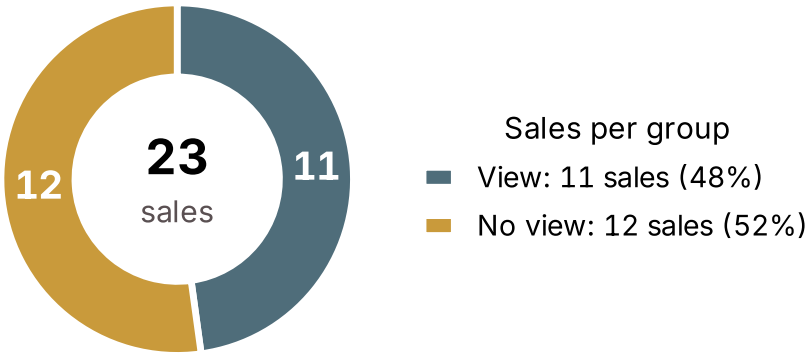
Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.3.

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6. View and no view

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Sales where the MLS lists a view (greenbelt or park, trees, golf course, hill country, water and similar) against those listing none or only the neighborhood.



Bottom line: no measure differs enough between the groups to rule out chance.

6.1 Key differences

The top group against the bottom group: no measure differs enough to rule out chance.

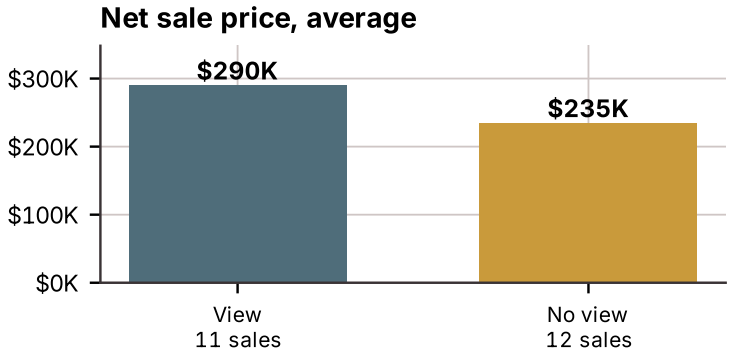
6.2 At a glance

Shaded rows are real differences; the darkest cell is the highest. Gray rows show no clear difference. Prices are averages; days on market and year built are medians.

	View	No view	Real difference?
Net sale price	$290K	$235K	unclear
Net price per SF	$236 per SF	$217 per SF	unclear
Living area	1,250 SF	1,120 SF	unclear
Year built	1985	1984	unclear
Days on market	35 days	52 days	unclear
Discount from original list	5.9%	9.6%	unclear
Price cut before sale	45%	42%	unclear
Seller paid closing costs or repairs	82%	67%	unclear

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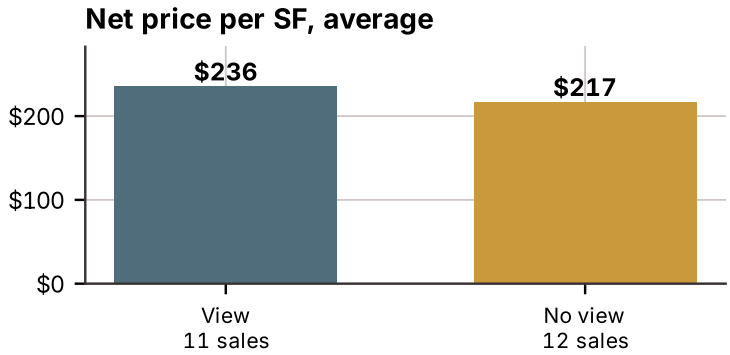
6.3 Net sale price: no clear difference



The average is **$290K** for homes with a view and **$235K** for homes without a view. Defined in 8.1.1.

– No clear difference · could be chance

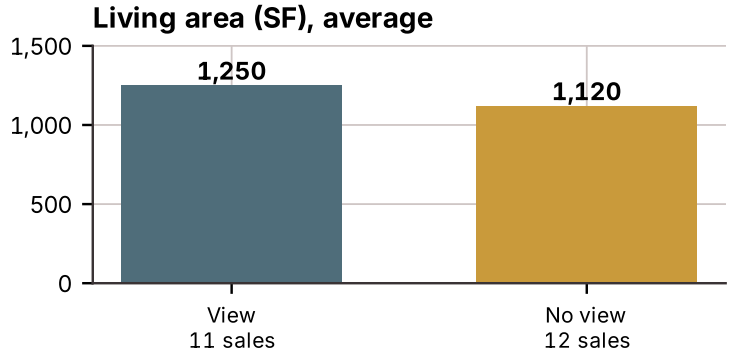
6.4 Net price per SF: no clear difference



The average is **$236 per SF** for homes with a view and **$217 per SF** for homes without a view. Defined in 8.1.2.

– No clear difference · could be chance

6.5 Living area: no clear difference

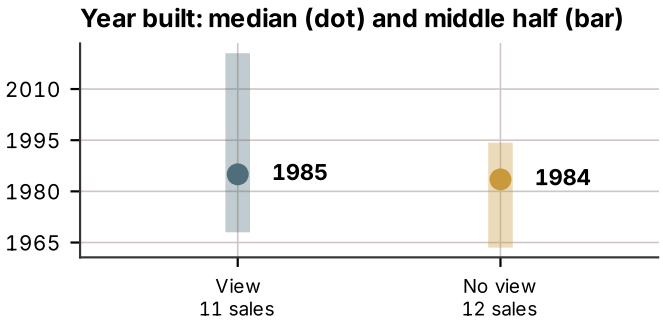


The average is **1,250 SF** for homes with a view and **1,120 SF** for homes without a view. Defined in 8.1.3.

– No clear difference · could be chance

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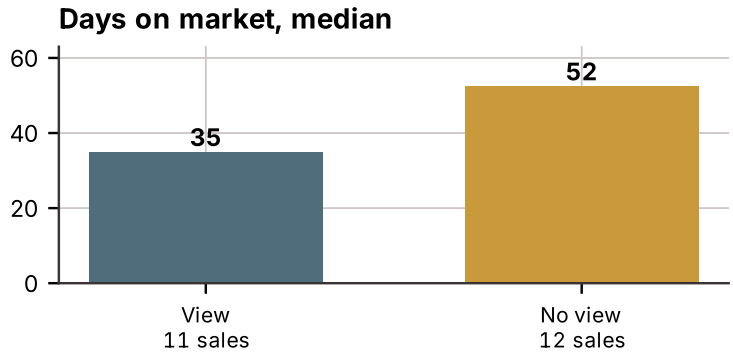
6.6 Year built: no clear difference



The median is **1985** for homes with a view and **1984** for homes without a view. Defined in 8.1.4.

– No clear difference · could be chance

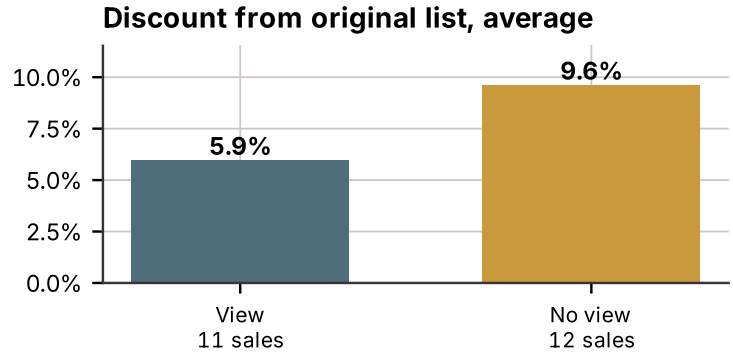
6.7 Days on market: no clear difference



The median is **35 days** for homes with a view and **52 days** for homes without a view. Defined in 8.1.5.

– No clear difference · could be chance

6.8 Discount from original list: no clear difference

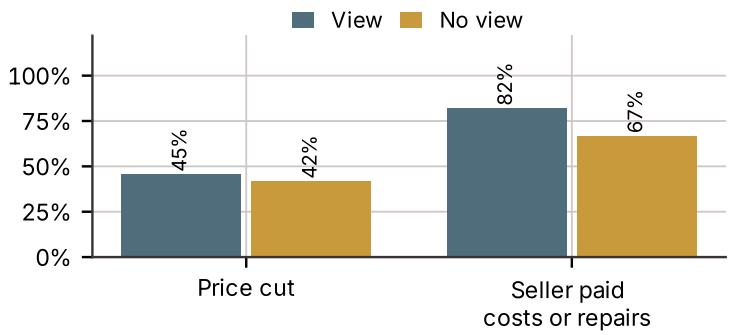


The average is **5.9%** for homes with a view and **9.6%** for homes without a view. Defined in 8.1.6.

– No clear difference · could be chance

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6.9 How often: price cut before sale, seller paid closing costs or repairs



Each bar is the share of homes in the group, in percent.

- 45% of homes with a view had a price cut before sale, against 42% of homes without a view. Defined in 8.1.7.
- 82% of homes with a view had the seller pay closing costs or repairs, against 67% of homes without a view. Defined in 8.1.8.

Price cut before sale: **– No clear difference** · could be chance
Seller paid closing costs or repairs: **– No clear difference** · could be chance

6.10 The numbers: price and size

	View 11 sales	No view 12 sales	All 23 sales	Real difference?
Net sale price average	$290,135	$234,772	$261,250	unclear
Net price per SF average	$236	$217	$226	unclear
Living area average	1,250	1,120	1,182	unclear
Year built median	1985	1984	1984	unclear

6.11 The numbers: selling

	View 11 sales	No view 12 sales	All 23 sales	Real difference?
Days on market median	35	52	51	unclear
Discount from original list average	5.9%	9.6%	7.9%	unclear
Price cut before sale	45%	42%	43%	unclear
Seller paid closing costs or repairs	82%	67%	74%	unclear

Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.4.

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7. New construction

Basic statistics · 4 sales · November 9, 2025 – November 8, 2026

Homes sold new by the builder in the same 365 days. They are left out of every other section and shown here as basic figures only: 4 sales, no groups, no tests.

> **Note**: these are only the new-construction sales reported in ABOR MLS. Builders often sell homes without listing them in the MLS, so these figures do not necessarily represent all new-construction sales in Jonestown Hills.

Measure	Average	Median
Sales		4
Net sale price	**$422,675**	$394,500
Net price per SF	**$255**	$271
Living area (SF)	**1,655**	1,650
Days on market	**218**	200
Discount from original list	**7.5%**	6.9%
Price cut before sale		100% of sales
Seller paid closing costs or repairs		75% of sales
Year built		2023–2026

Same definitions as the rest of the study (section 8). New construction = NewConstructionYN true, or PropertyCondition “New Construction” or “Under Construction”.

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8. Appendix

Measures, methods and tests

Each measure and method three ways: in plain words, as statistics, and with the data from this study.

8.1 Measures

8.1.1 Net sale price

In simple terms What the seller actually kept: the closing price, less money the seller gave back to the buyer for closing costs or repairs. It is the truest price for comparing homes.

Statistically Net = ClosePrice − ACTRIS_BuyersClsgCostPdbySell − ACTRIS_RepairsAmount (a blank counts as $0). Summarized by the arithmetic mean in the slices.

The data 23 resale sales. Average $261,250; median $250,000; standard deviation $79,545; middle half (25th–75th percentile) $208,507–$301,900; lowest $90,000, highest $439,000. 17 sales had a seller payment; their median payment was $5,000.

8.1.2 Net price per SF

In simple terms Net sale price divided by the heated and cooled square feet. It puts homes of different sizes on the same footing: did buyers pay more for each square foot, not just for more square feet?

Statistically psf = Net ÷ LivingArea, per sale; summarized by the mean of the per-sale ratios.

The data 23 resale sales. Average $226; median $216; standard deviation $60; middle half (25th–75th percentile) $201–$251; lowest $116, highest $389.

8.1.3 Living area

In simple terms The heated and cooled space, as listed in the MLS. Garages and porches are not counted.

Statistically RESO LivingArea, in square feet. Sales under 400 SF are treated as entry errors and left out.

The data 23 resale sales. Average 1,182; median 1,088; standard deviation 359; middle half (25th–75th percentile) 1,010–1,370; lowest 604, highest 2,160.

8.1.4 Year built

In simple terms The year the home was finished, as listed in the MLS. It shows whether a group leans to older or newer phases of the community.

Statistically RESO YearBuilt; summarized by the median, with the 25th–75th percentile (middle half) on the charts.

The data 23 resale sales. Average 1988; median 1984; standard deviation 26; middle half (25th–75th percentile) 1966–2019; lowest 1950, highest 2023.

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8.1.5 Days on market

In simple terms How many days the home was on the market before the buyer's offer was accepted, counting any earlier listing periods (relists). This is the days on market agents and clients quote.

Statistically CDOM = max(CumulativeDaysOnMarket, DaysOnMarket, PurchaseContractDate − ListingContractDate). The MLS counter can freeze at a price change, so the contract-date gap is a floor. Summarized by the median, because a few homes that sat for months pull an average up.

The data 23 resale sales. Average 68; median 51; standard deviation 69; middle half (25th–75th percentile) 16–80; lowest 3, highest 265. 0 sales went under contract on their listing date (0 days).

8.1.6 Discount from original list

In simple terms How far below the first asking price the home sold, after seller payments. It measures how much negotiating room sellers gave up. A negative figure means the home sold above its first asking price.

Statistically Discount % = (OriginalListPrice − Net) ÷ OriginalListPrice × 100, per sale; summarized by the mean.

The data 23 resale sales. Average 7.9%; median 6.6%; standard deviation 9.2%; middle half (25th–75th percentile) 1.8%–12.0%; lowest −14.0%, highest 31.2%. 1 sales closed above their first asking price.

8.1.7 Price cut before sale

In simple terms The asking price was lowered at least once before the home went under contract.

Statistically Indicator: ListPrice at close < OriginalListPrice. Reported as the share of sales (%).

The data 10 of 23 resale sales (43.5%).

8.1.8 Seller paid closing costs or repairs

In simple terms The seller paid some of the buyer's closing costs or repairs.

Statistically Indicator: ACTRIS_BuyersClsgCostPdbySell + ACTRIS_RepairsAmount > 0. Reported as the share of sales (%).

The data 17 of 23 resale sales (73.9%).

8.1.9 Has a view

In simple terms The MLS says the home looks over something: a greenbelt or park, trees, golf course, hill country, water and similar.

Statistically View = the View field holds any entry other than “None”, “Neighborhood” or “See Remarks”. No view = only “None” and/or “Neighborhood”. A record whose only entry is “See Remarks” cannot be classified and is left out of the view slice.

The data 11 sales with a view, 12 without, 0 unclassified. Most common View entries: None 11, Trees/Woods 9, Hill Country 5, Park/Greenbelt 2, Neighborhood 2, Lake 2, Creek/Stream 1, Panoramic 1.

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8.2 Methods

8.2.1 Data source

In simple terms Every figure comes from the Austin Board of REALTORS® MLS, read live by ALEX. No figure is estimated or typed in.

Statistically ABOR MLS via secure APIs, read from ALEX's copy of the MLS (refreshed every 15 minutes; this pull as of 2026-11-09 11:00 UTC), every field. Filter: StandardStatus = Closed, PropertyType = Residential, City = Jonestown, SubdivisionName contains any of “jonestown hills” (case-insensitive). A record is kept when its subdivision name belongs to the Jonestown Hills family, the same rule comparable sales use.

The data Pulled November 9, 2026: 27 closed Jonestown Hills records over the prior year, in ZIP 78645. 2 subdivision spellings kept: Jonestown Hills (26); JONESTOWN HILLS UNIT 3 (1). Names found by the search but not part of Jonestown Hills, left out: South Jonestown Hills Unit 01 (1).

8.2.2 Study window

In simple terms The most recent 365 days of closed sales: recent enough to describe today's market, long enough to give each group plenty of sales. The usual window is 180 days; it holds only 14 resale sales here (under 80), so the full year is used.

Statistically CloseDate from November 9, 2025 to November 8, 2026 inclusive.

The data 27 single-family sales in the window: 23 resale, 4 new construction.

8.2.3 Resale and new construction

In simple terms A resale home was previously owned. New construction is sold by the builder and behaves differently, so it is kept out of every analysis and reported once on its own.

Statistically New construction = NewConstructionYN true, or PropertyCondition contains “New Construction” or “Under Construction”. Everything else is resale.

The data 23 resale; 4 new construction.

8.2.4 Sales left out

In simple terms A few records cannot be used as entered and are left out before any analysis.

Statistically Excluded: PropertySubType other than Single Family Residence; no OriginalListPrice; LivingArea under 400 SF; seller payments above 10% of ClosePrice (treated as entry errors).

The data None in this window.

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8.2.5 Quartiles and groups

In simple terms Sales lined up from lowest to highest and cut into four groups of about equal size. Each group is named by its range, for example “Under $210K”.

Statistically Sort by the slicing variable; cut k sits at round(nk/4), k = 1…3. A cut that would split tied values moves to the nearer edge of the tie. A group under 3 sales merges into its smaller neighbor. Range names use the next group's lowest value (“Under”) and the previous group's highest value (“Over”/“After”).

The data **Quartiles by net sale price:** Under $210K: $90,000–$207,000 (6 sales); $210K–$250K: $210,014–$250,000 (6 sales); $282K–$301K: $281,500–$300,800 (5 sales); Over $301K: $303,000–$439,000 (6 sales)
Quartiles by living area: Under 1,024 SF: 604–996 SF (6 sales); 1,024–1,088 SF: 1,024–1,088 SF (6 sales); 1,104–1,369 SF: 1,104–1,369 SF (5 sales); Over 1,369 SF: 1,372–2,160 SF (6 sales)
Quartiles by year built: Before 1966: 1950–1964 (5 sales); 1966–1984: 1966–1984 (7 sales); 1985–2016: 1985–2016 (4 sales); After 2016: 2019–2023 (7 sales)
View and no view: View: MLS lists a view (11 sales); No view: None or Neighborhood (12 sales)

8.2.6 Average and median

In simple terms The average adds the values and divides by how many; one very expensive home can pull it up. The median is the middle value, with half above and half below.

Statistically Mean $\bar{x} = (1/n)\ \Sigma\ x_i$; median = 50th percentile. Price, price per SF, living area and discount use the mean; days on market and year built use the median (skewed or whole-year values).

The data Net sale price: average $261,250, median $250,000. Days on market: average 68, median 51: the average is pulled up by a few long listings.

8.2.7 Kruskal–Wallis test

In simple terms Checks whether a measure really differs across the four groups of a slice. It uses each sale's rank, not its value, so a few extreme sales cannot drive the answer.

Statistically $H = [12/(n(n+1))]\ \Sigma\ R_j^2/n_j - 3(n+1)$, compared with χ^2 on k − 1 degrees of freedom (Kruskal & Wallis, 1952). Effect size $\varepsilon^2 = H/(n-1)$: ≥ .01 small, ≥ .06 medium, ≥ .14 large (Tomczak & Tomczak, 2014). A slice is tested only when every group has at least 5 sales; smaller groups are described, not tested.

The data Run on every measure in sections 3–5; each result is in 8.3.

8.2.8 Mann–Whitney U test

In simple terms The same check when there are only two groups: view against no view.

Statistically Two-sided U test (Mann & Whitney, 1947). Effect size = rank-biserial correlation $|1 - 2U/(n_1 n_2)|$: ≥ .10 small, ≥ .30 medium, ≥ .50 large (Kerby, 2014; Cohen, 1988).

The data Run on every measure in section 6; results in 8.3.

8.2.9 Chi-square test

In simple terms Checks whether a yes/no share (price cut, seller payment, view) differs between groups more than chance would.

Statistically Pearson χ^2 on the 2 × k table of counts, no continuity correction (Pearson, 1900). Effect size Cramér's V = $\sqrt{(\chi^2/n)}$: ≥ .10 small, ≥ .30 medium, ≥ .50 large (Cramér, 1946).

The data Run on the three shares in every slice; results in 8.3.

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8.2.10 Real difference (significance)

In simple terms "Real difference" means a gap this large would be very unlikely if the groups were really alike. Because many measures are checked in each slice, the bar is set higher than usual.

Statistically Significant when $p < 0.05 \div m$, where m is the number of measures tested in that slice (Bonferroni; Dunn, 1961). The slicing variable itself differs by design and is not tested.

The data Quartiles by net sale price: m = 8, threshold $p < 0.0063$; Quartiles by living area: m = 8, threshold $p < 0.0063$; View and no view: m = 8, threshold $p < 0.0063$

8.2.11 Size of a difference

In simple terms A difference can be real but small. The size word (small, medium, large) says how much the groups pull apart.

Statistically ε^2 for Kruskal–Wallis, rank-biserial r for Mann–Whitney, Cramér's V for chi-square, with the thresholds above; below the small threshold the size is "negligible".

The data 4 real differences across the four slices; sizes are listed in 8.3.

8.2.12 Rounding in the text

In simple terms Headings and sentences round figures so they read easily; the tables at the end of each section give them in full.

Statistically Prices in headings round to the nearest $1K; price per SF and days on market to the nearest whole number; living area to the nearest 10 SF; shares and percentage gaps to whole percents.

The data Days on market is always shown in days.

8.3 Test results

Every test behind every gold box. Statistic, degrees of freedom (df), p-value, the threshold it must beat, and the size of the difference.

8.3.1 Quartiles by net sale price

Measure	Test	Statistic	df	p-value	Threshold	Real difference?	Effect size	Size
Net price per SF	Kruskal–Wallis	$H = 11.16$	3	0.0109	$p < 0.0063$	**Unclear**	$\varepsilon^2 = 0.507$	large
Living area	Kruskal–Wallis	$H = 10.04$	3	0.0182	$p < 0.0063$	**Unclear**	$\varepsilon^2 = 0.456$	large
Year built	Kruskal–Wallis	$H = 12.68$	3	0.0054	$p < 0.0063$	**Yes**	$\varepsilon^2 = 0.576$	large
Days on market	Kruskal–Wallis	$H = 1.39$	3	0.7087	$p < 0.0063$	**Unclear**	$\varepsilon^2 = 0.063$	medium
Discount from original list	Kruskal–Wallis	$H = 4.02$	3	0.2590	$p < 0.0063$	**Unclear**	$\varepsilon^2 = 0.183$	large
Price cut before sale	Chi-square	$\chi^2 = 0.48$	3	0.9225	$p < 0.0063$	**Unclear**	Cramér's V = 0.145	small
Seller paid closing costs or repairs	Chi-square	$\chi^2 = 3.98$	3	0.2632	$p < 0.0063$	**Unclear**	Cramér's V = 0.416	medium
Has a view	Chi-square	$\chi^2 = 5.50$	3	0.1386	$p < 0.0063$	**Unclear**	Cramér's V = 0.489	medium

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8.3.2 Quartiles by living area

Measure	Test	Statistic	df	p-value	Threshold	Real difference?	Effect size	Size
Net sale price	Kruskal–Wallis	H = 14.23	3	0.0026	p < 0.0063	**Yes**	$\varepsilon^2 = 0.647$	large
Net price per SF	Kruskal–Wallis	H = 1.89	3	0.5947	p < 0.0063	**Unclear**	$\varepsilon^2 = 0.086$	medium
Year built	Kruskal–Wallis	H = 14.02	3	0.0029	p < 0.0063	**Yes**	$\varepsilon^2 = 0.637$	large
Days on market	Kruskal–Wallis	H = 0.51	3	0.9166	p < 0.0063	**Unclear**	$\varepsilon^2 = 0.023$	small
Discount from original list	Kruskal–Wallis	H = 1.72	3	0.6329	p < 0.0063	**Unclear**	$\varepsilon^2 = 0.078$	medium
Price cut before sale	Chi-square	$\chi^2 = 0.48$	3	0.9225	p < 0.0063	**Unclear**	Cramér's V = 0.145	small
Seller paid closing costs or repairs	Chi-square	$\chi^2 = 14.36$	3	0.0025	p < 0.0063	**Yes**	Cramér's V = 0.790	large
Has a view	Chi-square	$\chi^2 = 1.49$	3	0.6840	p < 0.0063	**Unclear**	Cramér's V = 0.255	small

8.3.3 Quartiles by year built

Too few sales in a group to test.

8.3.4 View and no view

Measure	Test	Statistic	df	p-value	Threshold	Real difference?	Effect size	Size
Net sale price	Mann–Whitney U	U = 89.00	—	0.1661	p < 0.0063	**Unclear**	rank-biserial r = 0.348	medium
Net price per SF	Mann–Whitney U	U = 82.00	—	0.3401	p < 0.0063	**Unclear**	rank-biserial r = 0.242	small
Living area	Mann–Whitney U	U = 81.00	—	0.3719	p < 0.0063	**Unclear**	rank-biserial r = 0.227	small
Year built	Mann–Whitney U	U = 82.50	—	0.3238	p < 0.0063	**Unclear**	rank-biserial r = 0.250	small
Days on market	Mann–Whitney U	U = 57.00	—	0.6007	p < 0.0063	**Unclear**	rank-biserial r = 0.136	small
Discount from original list	Mann–Whitney U	U = 63.00	—	0.8777	p < 0.0063	**Unclear**	rank-biserial r = 0.045	negligible
Price cut before sale	Chi-square	$\chi^2 = 0.03$	1	0.8548	p < 0.0063	**Unclear**	Cramér's V = 0.038	negligible
Seller paid closing costs or repairs	Chi-square	$\chi^2 = 0.68$	1	0.4085	p < 0.0063	**Unclear**	Cramér's V = 0.172	small

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8.4 Data notes

Left out of the analysis: 4 new-construction sales (basic statistics only, section 7); nothing else. Statistics: Python, NumPy 2.5.3, SciPy 1.18.1.

8.5 References

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This is a market study of closed sales, not an appraisal or an opinion of value for any home. The analysis covers 23 closed MLS resale sales; the 4 new-construction sales appear only in their own section, as basic statistics. Sale and listing data: ABOR MLS via secure APIs, pulled November 9, 2026. Map data © OpenStreetMap contributors. ALEX Companies · Licensed by the Texas Real Estate Commission · Broker: Alexander Tiffany Southwest, LLC (ALEX Real Estate), #565194-BB · Diane Hart Alexander, Designated Broker, #574877-B.

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