ALEX

Alexander Tiffany Southwest, LLC – ALEX Companies

ALEX Real Estate *genius real estate* | ALEX Intelligence *deep intelligence* | ALEX Institute *earned mastery* | ALEX Invest *invest together* | ALEX Cares *purposeful philanthropy*

# Great Hills Sec 10

Austin, TX 78759

Resale homes · closed Oct 27 – Oct 26, 2026

Prepared for Buyers, sellers and agents

Prepared by ALEX Real Estate

Market Study · Resale Analysis

Version 2.4

October 27, 2026 · 7:20 AM CDT

**MARKET STUDY** All analysis covers resale homes only. New construction appears once, in its own section.

| RESALE SALES, 365 DAYS | MEDIAN NET SALE PRICE | MEDIAN NET PRICE PER SF | MEDIAN DAYS ON MARKET |
|---|---|---|---|
| **59** | **$960,000** | **$330** | **28 days** |
| single-family resale homes | average $1,006,424 | average $344 | average 49 days |

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8. Appendix: measures, methods and tests


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# 1. Summary

Resale homes · 59 sales · October 27, 2025 – October 26, 2026

This study looks at the **59 resale homes** sold in Great Hills Sec 10 in the **365 days** to October 26, 2026. A full year is used because only 34 resale homes sold in the last 180 days. New construction is left out and shown on its own in section 7. The homes are compared four ways: **by price**, **by living area**, **by year built** and **with or without a view**. The first three are split into four equal groups (quartiles), each named by its range.

Each comparison has its own section (3–6) with everything about it in one place: the key differences, a table of every measure at a glance, the charts and the numbers.

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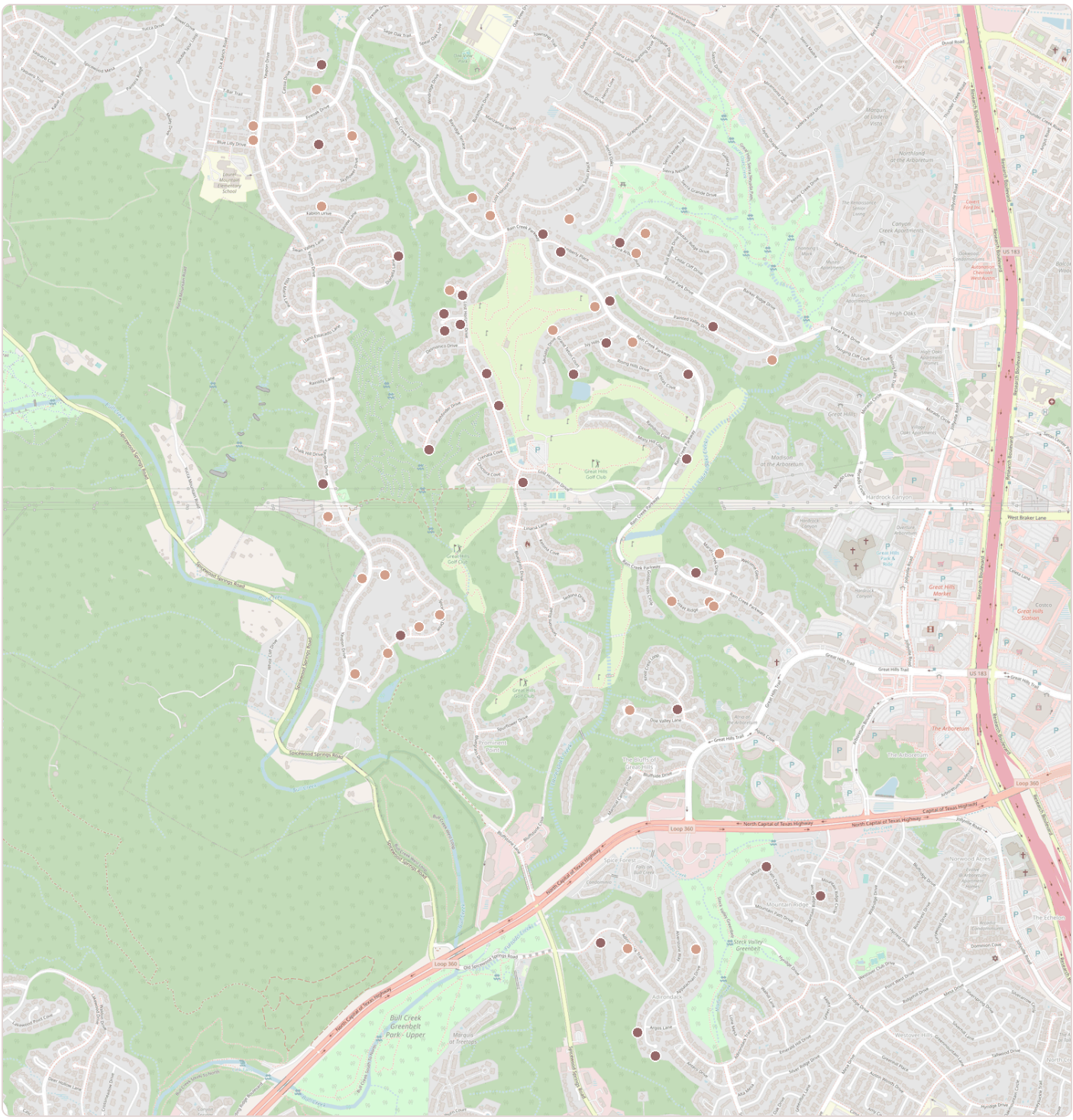
# 2. Where the resale homes sold

59 resale homes · colored by price range

Each dot is one resale home, colored by its price range.



● Under $809K · 15 sales ● $809K–$960K · 15 sales ● $980K–$1.14M · 14 sales ● Over $1.14M · 15 sales

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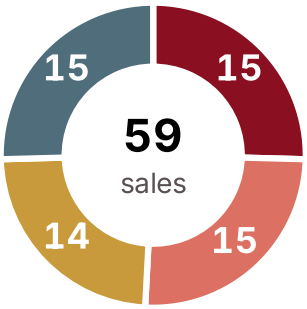
# 3. Quartiles by net sale price

Resale homes · 59 sales · October 27, 2025 – October 26, 2026

Sales ranked by net sale price and cut into four equal groups. This is the usual way to read a market by price.




Sales per group

- Under $809K: 15 sales (25%)
- $809K–$960K: 15 sales (25%)
- $980K–$1.14M: 14 sales (24%)
- Over $1.14M: 15 sales (25%)

**Bottom line**

- Homes over $1.14M are about 840 SF (34%) larger than homes under $809K.
- Homes over $1.14M sell for about $124 per SF (43%) more than homes under $809K.

## 3.1 Key differences

The top group against the bottom group. Only real differences are listed. Section 8 explains each measure.

Under $809K · $809K–$960K · $980K–$1.14M · Over $1.14M

**Higher-priced homes** Over $1.14M

- Are much larger.
- Sell for more per square foot.

**Lower-priced homes** Under $809K

- Are much smaller.
- Sell for less per square foot.

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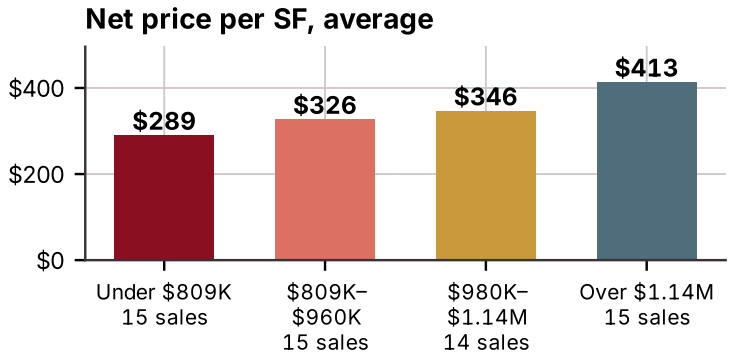
## 3.2 At a glance

Shaded rows are real differences; the darkest cell is the highest. Gray rows show no clear difference. Prices are averages; days on market and year built are medians.

| | Under $809K | $809K–$960K | $980K–$1.14M | Over $1.14M | Real difference? |
|---|---|---|---|---|---|
| **Net price per SF** | $289 per SF **Lowest** | $326 per SF | $346 per SF | $413 per SF **Highest** | ✓ large |
| **Living area** | 2,512 SF **Smallest** | 2,802 SF | 3,124 SF | 3,357 SF **Largest** | ✓ large |
| Year built | 1984 | 1992 | 1989 | 1988 | unclear |
| Days on market | 17 days | 11 days | 32 days | 50 days | unclear |
| Discount from original list | 6.9% | 5.3% | 6.8% | 7.1% | unclear |
| Price cut before sale | 20% | 33% | 29% | 60% | unclear |
| Seller paid closing costs or repairs | 53% | 67% | 57% | 40% | unclear |
| Has a view | 47% | 93% | 71% | 93% | unclear |

**How to read this section.** Each heading gives the finding. The gold box says whether the gap is real (✓, with its size) or could be chance (–). The section ends with its numbers; the tests are in section 8.3.

## 3.3 Homes over $1.14M sell for about $124 per SF (43%) more than homes under $809K




The average is **$413 per SF** for homes over $1.14M and **$289 per SF** for homes under $809K. It rises step by step from the lowest range to the highest. Defined in 8.1.2.

✓ **Real difference** · large

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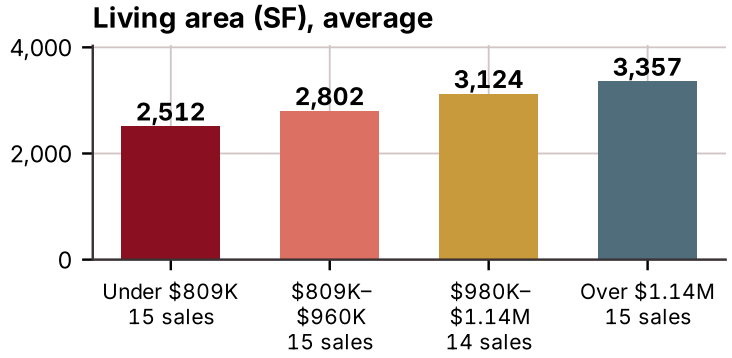
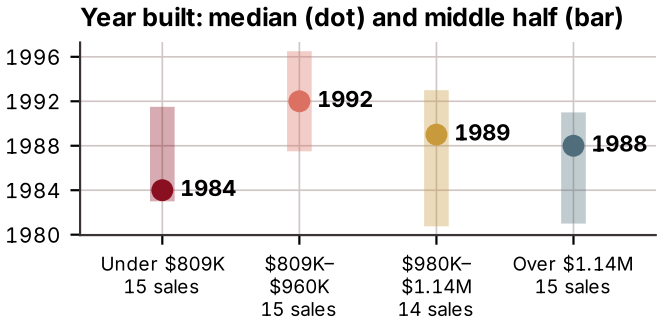
## 3.4 Homes over $1.14M are about 840 SF (34%) larger than homes under $809K




The average is **3,357 SF** for homes over $1.14M and **2,512 SF** for homes under $809K. It rises step by step from the lowest range to the highest. Defined in 8.1.3.

✓ **Real difference** · large

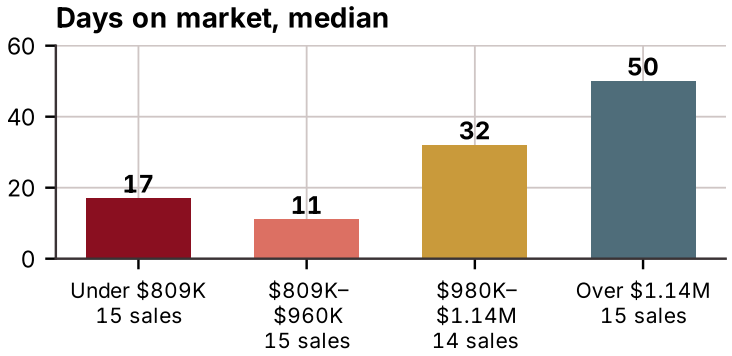
## 3.5 Year built: no clear difference




The median is **1988** for homes over $1.14M and **1984** for homes under $809K. It does not move in a straight line; homes $809K–$960K are highest. Defined in 8.1.4.

– **No clear difference** · could be chance

## 3.6 Days on market: no clear difference




The median is **50 days** for homes over $1.14M and **17 days** for homes under $809K. It does not move in a straight line; homes over $1.14M are highest. Defined in 8.1.5.

– **No clear difference** · could be chance

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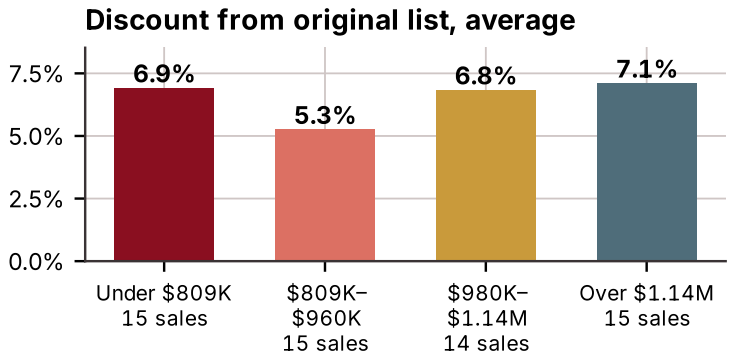
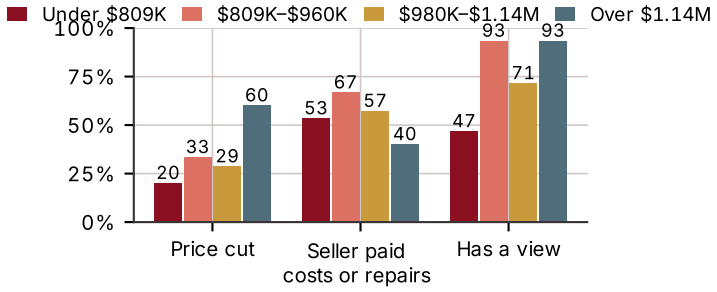
## 3.7 Discount from original list: no clear difference




The average is **7.1%** for homes over $1.14M and **6.9%** for homes under $809K. It does not move in a straight line; homes over $1.14M are highest. Defined in 8.1.6.

**– No clear difference** · could be chance

## 3.8 How often: price cut before sale, seller paid closing costs or repairs, has a view




Each bar is the share of homes in the group, in percent.

- 60% of homes over $1.14M had a price cut before sale, against 20% of homes under $809K. Defined in 8.1.7.
- 40% of homes over $1.14M had the seller pay closing costs or repairs, against 53% of homes under $809K. Defined in 8.1.8.
- 93% of homes over $1.14M have a view, against 47% of homes under $809K. Defined in 8.1.9.

Price cut before sale: **– No clear difference** · could be chance
Seller paid closing costs or repairs: **– No clear difference** · could be chance
Has a view: **– No clear difference** · could be chance

## 3.9 The numbers: price and size

| | Under $809K 15 sales | $809K–$960K 15 sales | $980K–$1.14M 14 sales | Over $1.14M 15 sales | All 59 sales | Real difference? |
|---|---|---|---|---|---|---|
| Net sale price average | $718,767 | $897,084 | $1,058,729 | $1,354,602 | $1,006,424 | by design |
| Net price per SF average | $289 | $326 | $346 | $413 | $344 | ✓ large |
| Living area average | 2,512 | 2,802 | 3,124 | 3,357 | 2,946 | ✓ large |
| Year built median | 1984 | 1992 | 1989 | 1988 | 1990 | unclear |

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## 3.10 The numbers: selling

| | Under $809K 15 sales | $809K–$960K 15 sales | $980K–$1.14M 14 sales | Over $1.14M 15 sales | All 59 sales | Real difference? |
|---|---|---|---|---|---|---|
| Days on market median | 17 | 11 | 32 | 50 | 28 | unclear |
| Discount from original list average | 6.9% | 5.3% | 6.8% | 7.1% | 6.5% | unclear |
| Price cut before sale | 20% | 33% | 29% | 60% | 36% | unclear |
| Seller paid closing costs or repairs | 53% | 67% | 57% | 40% | 54% | unclear |
| Has a view | 47% | 93% | 71% | 93% | 76% | unclear |

Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.1.

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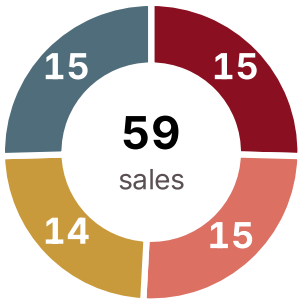
# 4. Quartiles by living area

Resale homes · 59 sales · October 27, 2025 – October 26, 2026

Sales ranked by living area and cut into four equal groups, from the smallest homes to the largest.




Sales per group

- Under 2,568 SF: 15 sales (25%)
- 2,568–2,812 SF: 15 sales (25%)
- 2,891–3,247 SF: 14 sales (24%)
- Over 3,247 SF: 15 sales (25%)

**Bottom line**

- Homes over 3,247 SF sell for about $393K (48%) more than homes under 2,568 SF.

## 4.1 Key differences

The top group against the bottom group. Only real differences are listed. Section 8 explains each measure.

Under 2,568 SF · 2,568–2,812 SF · 2,891–3,247 SF · Over 3,247 SF

**Larger homes** Over 3,247 SF

- Sell for much more.

**Smaller homes** Under 2,568 SF

- Sell for much less.

## 4.2 At a glance

Shaded rows are real differences; the darkest cell is the highest. Gray rows show no clear difference. Prices are averages; days on market and year built are medians.

| | Under 2,568 SF | 2,568–2,812 SF | 2,891–3,247 SF | Over 3,247 SF | Real difference? |
|---|---|---|---|---|---|
| **Net sale price** | $825K Lowest | $954K | $1.03M | $1.22M Highest | ✓ large |
| Net price per SF | $358 per SF | $349 per SF | $339 per SF | $329 per SF | unclear |
| Year built | 1984 | 1984 | 1991 | 1991 | unclear |
| Days on market | 7 days | 22 days | 43 days | 57 days | unclear |
| Discount from original list | 3.1% | 6.0% | 9.4% | 7.8% | unclear |
| Price cut before sale | 20% | 33% | 50% | 40% | unclear |
| Seller paid closing costs or repairs | 60% | 40% | 57% | 60% | unclear |
| Has a view | 73% | 60% | 79% | 93% | unclear |

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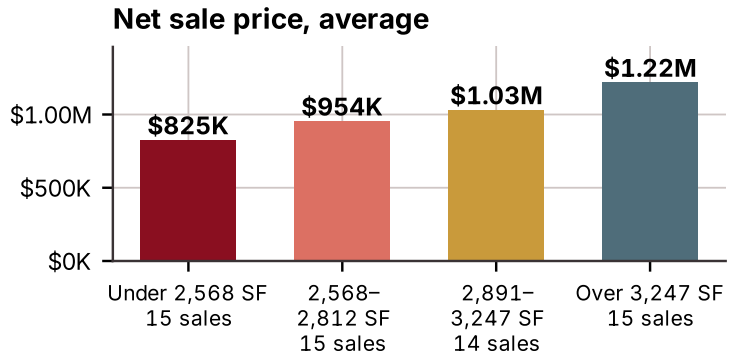
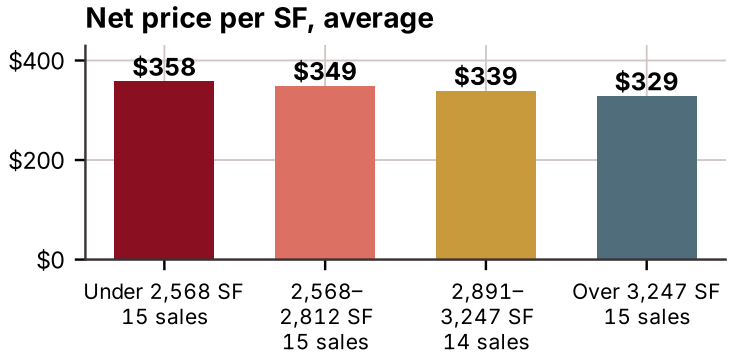
## 4.3 Homes over 3,247 SF sell for about $393K (48%) more than homes under 2,568 SF




The average is **$1.22M** for homes over 3,247 SF and **$825K** for homes under 2,568 SF. It rises step by step from the lowest range to the highest. Defined in 8.1.1.

✓ **Real difference** · large

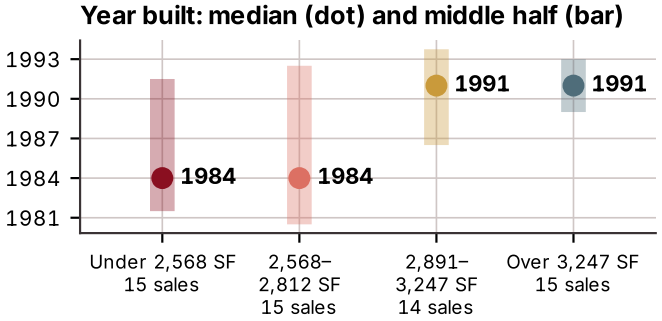
## 4.4 Net price per SF: no clear difference




The average is **$329 per SF** for homes over 3,247 SF and **$358 per SF** for homes under 2,568 SF. It falls step by step from the lowest range to the highest. Defined in 8.1.2.

– **No clear difference** · could be chance

## 4.5 Year built: no clear difference




The median is **1991** for homes over 3,247 SF and **1984** for homes under 2,568 SF. It rises step by step from the lowest range to the highest. Defined in 8.1.4.

– **No clear difference** · could be chance

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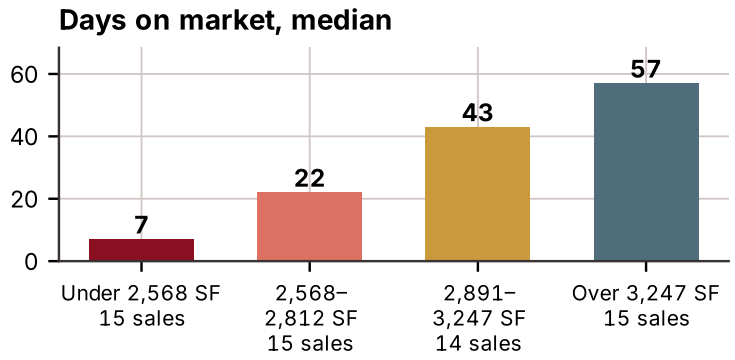
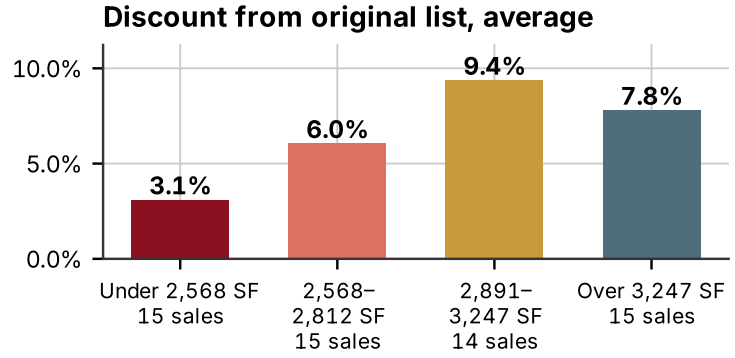
## 4.6 Days on market: no clear difference




The median is **57 days** for homes over 3,247 SF and **7 days** for homes under 2,568 SF. It rises step by step from the lowest range to the highest. Defined in 8.1.5.

**– No clear difference** · could be chance

## 4.7 Discount from original list: no clear difference




The average is **7.8%** for homes over 3,247 SF and **3.1%** for homes under 2,568 SF. It does not move in a straight line; homes 2,891–3,247 SF are highest. Defined in 8.1.6.

**– No clear difference** · could be chance

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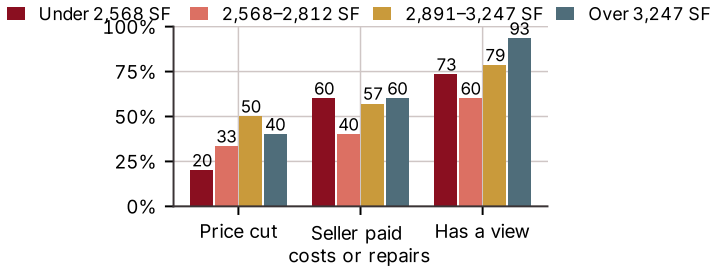
## 4.8 How often: price cut before sale, seller paid closing costs or repairs, has a view




Each bar is the share of homes in the group, in percent.

- 40% of homes over 3,247 SF had a price cut before sale, against 20% of homes under 2,568 SF. Defined in 8.1.7.
- 60% of homes over 3,247 SF had the seller pay closing costs or repairs, against 60% of homes under 2,568 SF. Defined in 8.1.8.
- 93% of homes over 3,247 SF have a view, against 73% of homes under 2,568 SF. Defined in 8.1.9.

Price cut before sale: **– No clear difference** · could be chance
Seller paid closing costs or repairs: **– No clear difference** · could be chance
Has a view: **– No clear difference** · could be chance

## 4.9 The numbers: price and size

| | Under 2,568 SF 15 sales | 2,568–2,812 SF 15 sales | 2,891–3,247 SF 14 sales | Over 3,247 SF 15 sales | All 59 sales | Real difference? |
|---|---|---|---|---|---|---|
| Net sale price average | $825,267 | $953,609 | $1,030,614 | $1,217,818 | $1,006,424 | ✓ large |
| Net price per SF average | $358 | $349 | $339 | $329 | $344 | unclear |
| Living area average | 2,303 | 2,728 | 3,044 | 3,714 | 2,946 | by design |
| Year built median | 1984 | 1984 | 1991 | 1991 | 1990 | unclear |

## 4.10 The numbers: selling

| | Under 2,568 SF 15 sales | 2,568–2,812 SF 15 sales | 2,891–3,247 SF 14 sales | Over 3,247 SF 15 sales | All 59 sales | Real difference? |
|---|---|---|---|---|---|---|
| Days on market median | 7 | 22 | 43 | 57 | 28 | unclear |
| Discount from original list average | 3.1% | 6.0% | 9.4% | 7.8% | 6.5% | unclear |
| Price cut before sale | 20% | 33% | 50% | 40% | 36% | unclear |
| Seller paid closing costs or repairs | 60% | 40% | 57% | 60% | 54% | unclear |
| Has a view | 73% | 60% | 79% | 93% | 76% | unclear |

Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.2.

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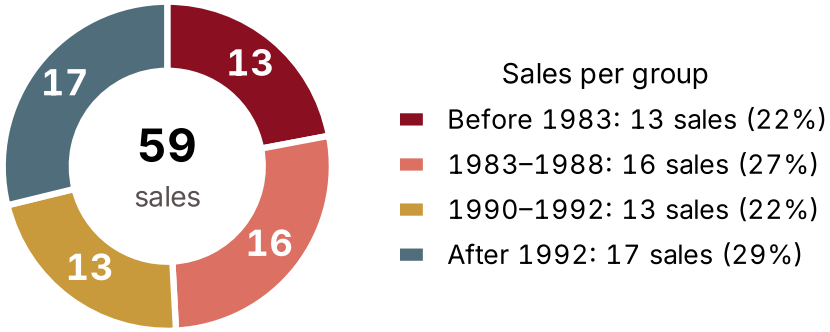
# 5. Quartiles by year built

Resale homes · 59 sales · October 27, 2025 – October 26, 2026

Sales ranked by year built and cut into four groups, from the oldest to the newest. Homes built in the same year always stay in the same group, so group sizes can differ a little.




**Bottom line**: no measure differs enough between the groups to rule out chance.

## 5.1 Key differences

The top group against the bottom group: no measure differs enough to rule out chance.

## 5.2 At a glance

Shaded rows are real differences; the darkest cell is the highest. Gray rows show no clear difference. Prices are averages; days on market and year built are medians.

| | Before 1983 | 1983–1988 | 1990–1992 | After 1992 | Real difference? |
|---|---|---|---|---|---|
| Net sale price | $1.09M | $980K | $951K | $1.01M | unclear |
| Net price per SF | $401 per SF | $344 per SF | $308 per SF | $327 per SF | unclear |
| Living area | 2,730 SF | 2,809 SF | 3,132 SF | 3,097 SF | unclear |
| Days on market | 15 days | 16 days | 49 days | 36 days | unclear |
| Discount from original list | 4.8% | 5.0% | 8.2% | 8.0% | unclear |
| Price cut before sale | 38% | 25% | 46% | 35% | unclear |
| Seller paid closing costs or repairs | 31% | 38% | 77% | 71% | unclear |
| Has a view | 54% | 81% | 92% | 76% | unclear |

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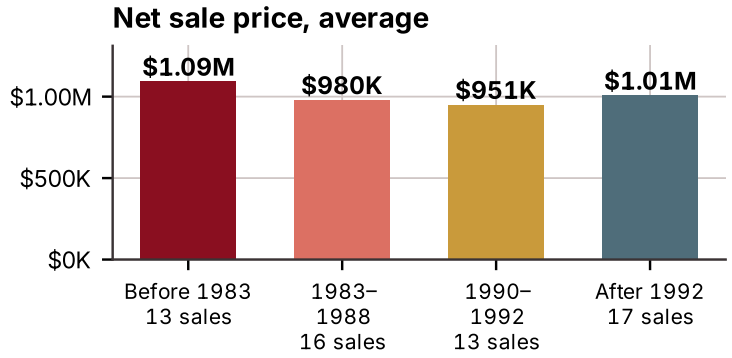
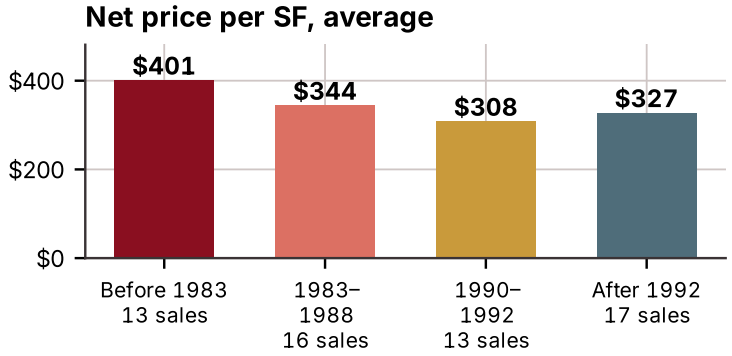
## 5.3 Net sale price: no clear difference




The average is **$1.01M** for homes built after 1992 and **$1.09M** for homes built before 1983. It does not move in a straight line; homes built before 1983 are highest. Defined in 8.1.1.

**– No clear difference** · could be chance

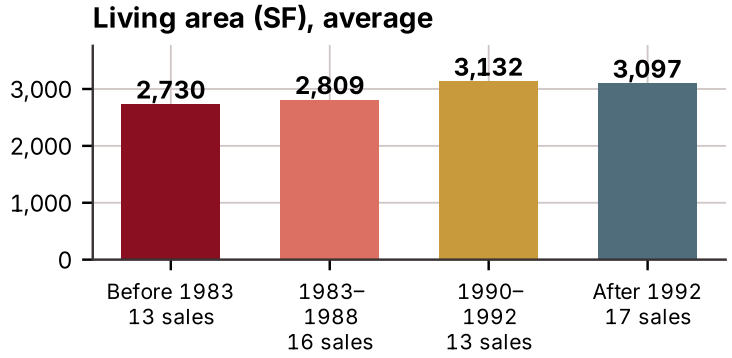
## 5.4 Net price per SF: no clear difference




The average is **$327 per SF** for homes built after 1992 and **$401 per SF** for homes built before 1983. It does not move in a straight line; homes built before 1983 are highest. Defined in 8.1.2.

**– No clear difference** · could be chance

## 5.5 Living area: no clear difference




The average is **3,097 SF** for homes built after 1992 and **2,730 SF** for homes built before 1983. It does not move in a straight line; homes built 1990–1992 are highest. Defined in 8.1.3.

**– No clear difference** · could be chance

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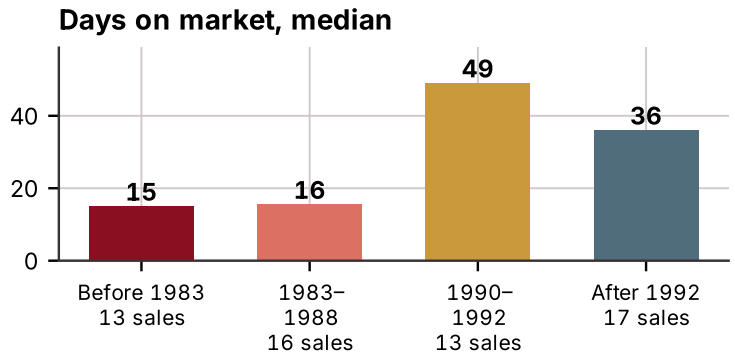
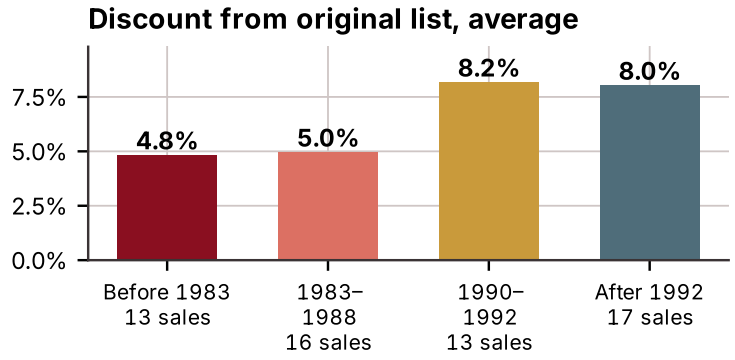
## 5.6 Days on market: no clear difference




The median is **36 days** for homes built after 1992 and **15 days** for homes built before 1983. It does not move in a straight line; homes built 1990–1992 are highest. Defined in 8.1.5.

**– No clear difference** · could be chance

## 5.7 Discount from original list: no clear difference




The average is **8.0%** for homes built after 1992 and **4.8%** for homes built before 1983. It does not move in a straight line; homes built 1990–1992 are highest. Defined in 8.1.6.

**– No clear difference** · could be chance

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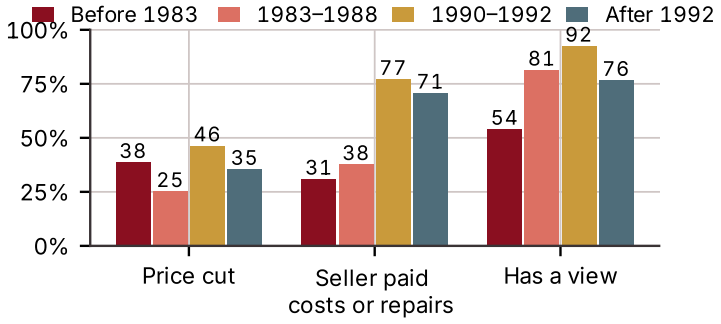
## 5.8 How often: price cut before sale, seller paid closing costs or repairs, has a view




Each bar is the share of homes in the group, in percent.

- 35% of homes built after 1992 had a price cut before sale, against 38% of homes built before 1983. Defined in 8.1.7.
- 71% of homes built after 1992 had the seller pay closing costs or repairs, against 31% of homes built before 1983. Defined in 8.1.8.
- 76% of homes built after 1992 have a view, against 54% of homes built before 1983. Defined in 8.1.9.

Price cut before sale: **– No clear difference** · could be chance
Seller paid closing costs or repairs: **– No clear difference** · could be chance
Has a view: **– No clear difference** · could be chance

## 5.9 The numbers: price and size

| | Before 1983 13 sales | 1983–1988 16 sales | 1990–1992 13 sales | After 1992 17 sales | All 59 sales | Real difference? |
|---|---|---|---|---|---|---|
| Net sale price average | $1,093,160 | $980,055 | $950,672 | $1,007,549 | $1,006,424 | unclear |
| Net price per SF average | $401 | $344 | $308 | $327 | $344 | unclear |
| Living area average | 2,730 | 2,809 | 3,132 | 3,097 | 2,946 | unclear |
| Year built median | 1978 | 1984 | 1991 | 1994 | 1990 | by design |

## 5.10 The numbers: selling

| | Before 1983 13 sales | 1983–1988 16 sales | 1990–1992 13 sales | After 1992 17 sales | All 59 sales | Real difference? |
|---|---|---|---|---|---|---|
| Days on market median | 15 | 16 | 49 | 36 | 28 | unclear |
| Discount from original list average | 4.8% | 5.0% | 8.2% | 8.0% | 6.5% | unclear |
| Price cut before sale | 38% | 25% | 46% | 35% | 36% | unclear |
| Seller paid closing costs or repairs | 31% | 38% | 77% | 71% | 54% | unclear |
| Has a view | 54% | 81% | 92% | 76% | 76% | unclear |

Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.3.

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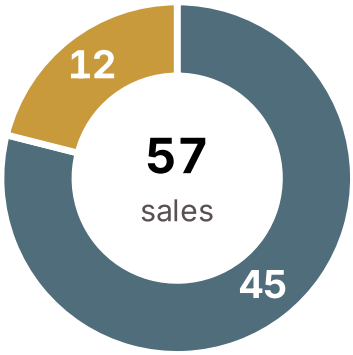
# 6. View and no view

Resale homes · 59 sales · October 27, 2025 – October 26, 2026

Sales where the MLS lists a view (greenbelt or park, trees, golf course, hill country, water and similar) against those listing none or only the neighborhood. 2 sales whose MLS view entry is only “See Remarks” are left out.




Sales per group

- View: 45 sales (79%)
- No view: 12 sales (21%)

**Bottom line**: no measure differs enough between the groups to rule out chance.

## 6.1 Key differences

The top group against the bottom group: no measure differs enough to rule out chance.

## 6.2 At a glance

Shaded rows are real differences; the darkest cell is the highest. Gray rows show no clear difference. Prices are averages; days on market and year built are medians.

| | View | No view | Real difference? |
|---|---|---|---|
| Net sale price | $1.05M | $874K | unclear |
| Net price per SF | $353 per SF | $315 per SF | unclear |
| Living area | 3,015 SF | 2,770 SF | unclear |
| Year built | 1990 | 1986 | unclear |
| Days on market | 35 days | 8 days | unclear |
| Discount from original list | 7.0% | 5.1% | unclear |
| Price cut before sale | 40% | 25% | unclear |
| Seller paid closing costs or repairs | 58% | 50% | unclear |

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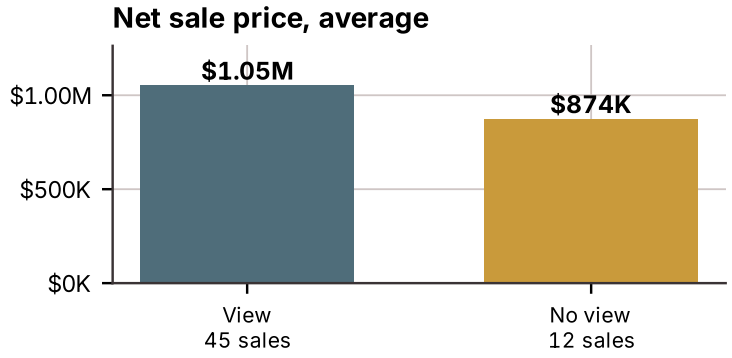
## 6.3 Net sale price: no clear difference

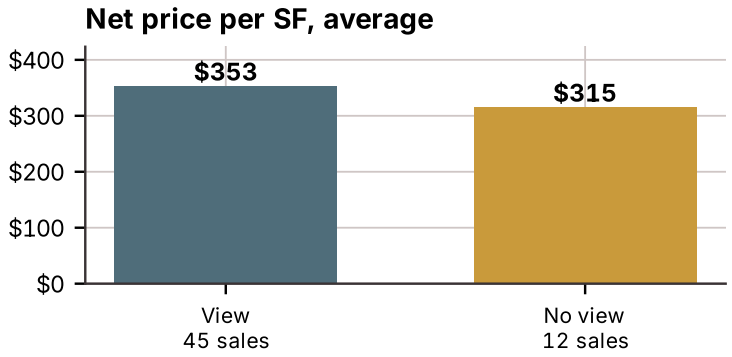



The average is **$1.05M** for homes with a view and **$874K** for homes without a view.

Defined in 8.1.1.

**– No clear difference** · could be chance

## 6.4 Net price per SF: no clear difference

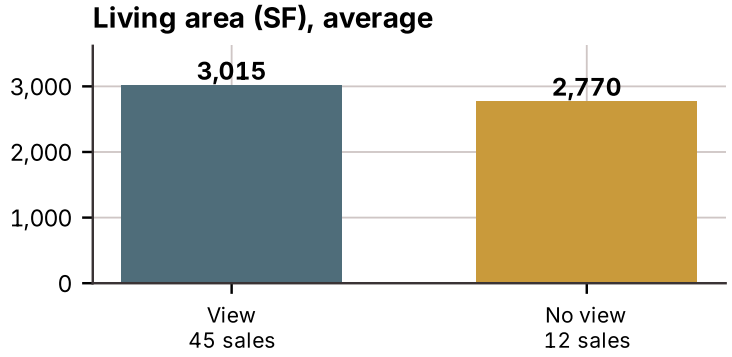



The average is **$353 per SF** for homes with a view and **$315 per SF** for homes without a view.

Defined in 8.1.2.

**– No clear difference** · could be chance

## 6.5 Living area: no clear difference




The average is **3,015 SF** for homes with a view and **2,770 SF** for homes without a view.

Defined in 8.1.3.

**– No clear difference** · could be chance

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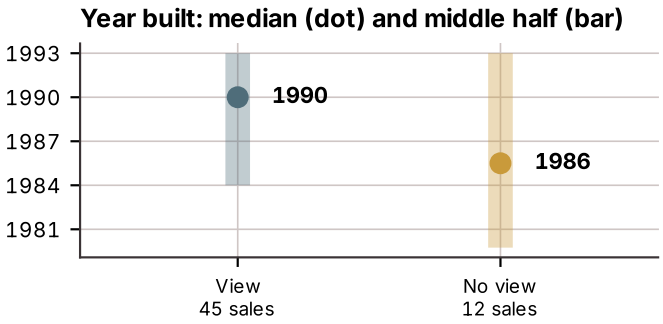
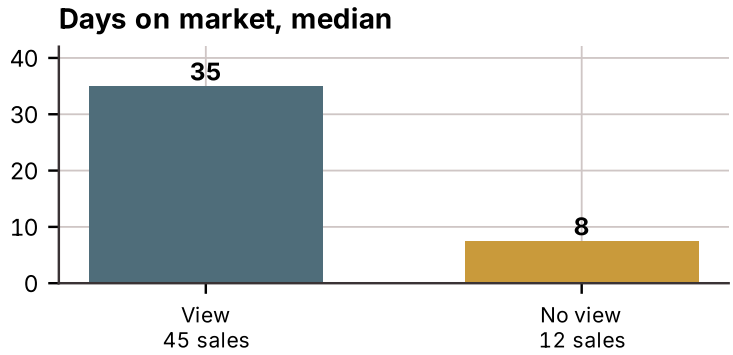
## 6.6 Year built: no clear difference




The median is **1990** for homes with a view and **1986** for homes without a view. Defined in 8.1.4.

**– No clear difference** · could be chance

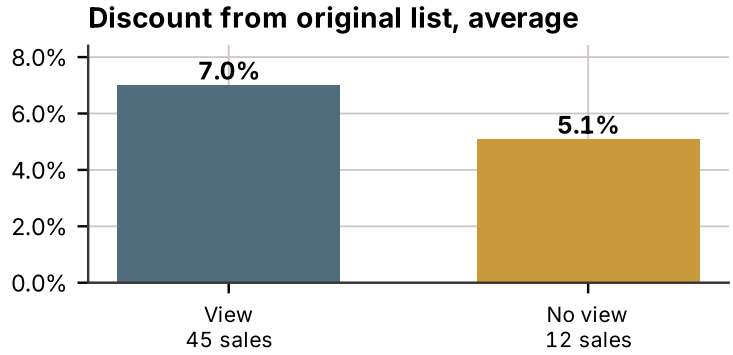
## 6.7 Days on market: no clear difference




The median is **35 days** for homes with a view and **8 days** for homes without a view. Defined in 8.1.5.

**– No clear difference** · could be chance

## 6.8 Discount from original list: no clear difference




The average is **7.0%** for homes with a view and **5.1%** for homes without a view. Defined in 8.1.6.

**– No clear difference** · could be chance

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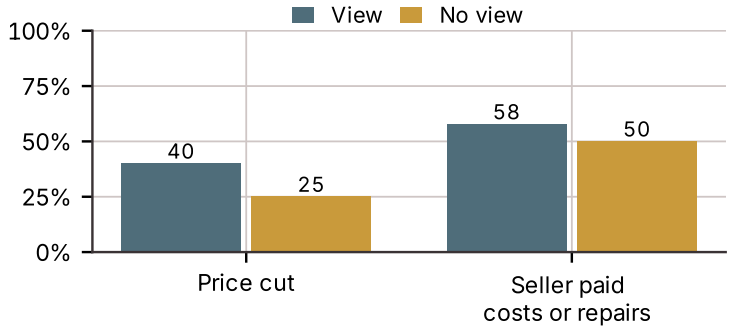
## 6.9 How often: price cut before sale, seller paid closing costs or repairs




Each bar is the share of homes in the group, in percent.

- 40% of homes with a view had a price cut before sale, against 25% of homes without a view. Defined in 8.1.7.
- 58% of homes with a view had the seller pay closing costs or repairs, against 50% of homes without a view. Defined in 8.1.8.

Price cut before sale: **– No clear difference** · could be chance

Seller paid closing costs or repairs: **– No clear difference** · could be chance

## 6.10 The numbers: price and size

| | View 45 sales | No view 12 sales | All 57 sales | Real difference? |
|---|---|---|---|---|
| Net sale price average | $1,052,506 | $874,147 | $1,014,956 | unclear |
| Net price per SF average | $353 | $315 | $345 | unclear |
| Living area average | 3,015 | 2,770 | 2,963 | unclear |
| Year built median | 1990 | 1986 | 1990 | unclear |

## 6.11 The numbers: selling

| | View 45 sales | No view 12 sales | All 57 sales | Real difference? |
|---|---|---|---|---|
| Days on market median | 35 | 8 | 29 | unclear |
| Discount from original list average | 7.0% | 5.1% | 6.6% | unclear |
| Price cut before sale | 40% | 25% | 37% | unclear |
| Seller paid closing costs or repairs | 58% | 50% | 56% | unclear |

Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.4.

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# 7. New construction

Basic statistics · 0 sales · October 27, 2025 – October 26, 2026

Homes sold new by the builder in the same 365 days. They are left out of every other section and shown here as basic figures only: 0 sales, no groups, no tests.

> **Note**: these are only the new-construction sales reported in ABOR MLS. Builders often sell homes without listing them in the MLS, so these figures do not necessarily represent all new-construction sales in Great Hills Sec 10.

No new-construction sales were reported in ABOR MLS in this window.

Same definitions as the rest of the study (section 8). New construction = NewConstructionYN true, or PropertyCondition “New Construction” or “Under Construction”.

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# 8. Appendix

Measures, methods and tests

Each measure and method three ways: in plain words, as statistics, and with the data from this study.

## 8.1 Measures

### 8.1.1 Net sale price

**In simple terms** What the seller actually kept: the closing price, less money the seller gave back to the buyer for closing costs or repairs. It is the truest price for comparing homes.

**Statistically** Net = ClosePrice − ACTRIS_BuyersClsgCostPdbySell − ACTRIS_RepairsAmount (a blank counts as $0). Summarized by the arithmetic mean in the slices.

**The data** 59 resale sales. Average $1,006,424; median $960,000; standard deviation $263,558; middle half (25th–75th percentile) $801,944–$1,145,673; lowest $510,000, highest $1,850,000. 32 sales had a seller payment; their median payment was $7,680.

### 8.1.2 Net price per SF

**In simple terms** Net sale price divided by the heated and cooled square feet. It puts homes of different sizes on the same footing: did buyers pay more for each square foot, not just for more square feet?

**Statistically** psf = Net ÷ LivingArea, per sale; summarized by the mean of the per-sale ratios.

**The data** 59 resale sales. Average $344; median $330; standard deviation $75; middle half (25th–75th percentile) $309–$377; lowest $196, highest $602.

### 8.1.3 Living area

**In simple terms** The heated and cooled space, as listed in the MLS. Garages and porches are not counted.

**Statistically** RESO LivingArea, in square feet. Sales under 400 SF are treated as entry errors and left out.

**The data** 59 resale sales. Average 2,946; median 2,812; standard deviation 549; middle half (25th–75th percentile) 2,512–3,248; lowest 2,139, highest 4,190.

### 8.1.4 Year built

**In simple terms** The year the home was finished, as listed in the MLS. It shows whether a group leans to older or newer phases of the community.

**Statistically** RESO YearBuilt; summarized by the median, with the 25th–75th percentile (middle half) on the charts.

**The data** 59 resale sales. Average 1988; median 1990; standard deviation 8; middle half (25th–75th percentile) 1983–1993; lowest 1972, highest 2007.

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### 8.1.5 Days on market

**In simple terms** How many days the home was on the market before the buyer's offer was accepted, counting any earlier listing periods (relists). This is the days on market agents and clients quote.

**Statistically** CDOM = max(CumulativeDaysOnMarket, DaysOnMarket, PurchaseContractDate – ListingContractDate). The MLS counter can freeze at a price change, so the contract-date gap is a floor. Summarized by the median, because a few homes that sat for months pull an average up.

**The data** 59 resale sales. Average 49; median 28; standard deviation 58; middle half (25th–75th percentile) 6–78; lowest 0, highest 315. 2 sales went under contract on their listing date (0 days).

### 8.1.6 Discount from original list

**In simple terms** How far below the first asking price the home sold, after seller payments. It measures how much negotiating room sellers gave up. A negative figure means the home sold above its first asking price.

**Statistically** Discount % = (OriginalListPrice – Net) ÷ OriginalListPrice × 100, per sale; summarized by the mean.

**The data** 59 resale sales. Average 6.5%; median 4.9%; standard deviation 7.4%; middle half (25th–75th percentile) 1.0%–11.0%; lowest −6.7%, highest 34.4%. 7 sales closed above their first asking price.

### 8.1.7 Price cut before sale

**In simple terms** The asking price was lowered at least once before the home went under contract.

**Statistically** Indicator: ListPrice at close < OriginalListPrice. Reported as the share of sales (%).

**The data** 21 of 59 resale sales (35.6%).

### 8.1.8 Seller paid closing costs or repairs

**In simple terms** The seller paid some of the buyer's closing costs or repairs.

**Statistically** Indicator: ACTRIS_BuyersClsgCostPdbySell + ACTRIS_RepairsAmount > 0. Reported as the share of sales (%).

**The data** 32 of 59 resale sales (54.2%).

### 8.1.9 Has a view

**In simple terms** The MLS says the home looks over something: a greenbelt or park, trees, golf course, hill country, water and similar.

**Statistically** View = the View field holds any entry other than “None”, “Neighborhood” or “See Remarks”. No view = only “None” and/or “Neighborhood”. A record whose only entry is “See Remarks” cannot be classified and is left out of the view slice.

**The data** 45 sales with a view, 12 without, 2 unclassified. Most common View entries: Trees/Woods 25, Hill Country 16, Neighborhood 15, Park/Greenbelt 14, Golf Course 8, Panoramic 8, None 7, Pool 4.

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## 8.2 Methods

### 8.2.1 Data source

**In simple terms** Every figure comes from the Austin Board of REALTORS® MLS, read live by ALEX. No figure is estimated or typed in.

**Statistically** Bridge Interactive RESO Web API (OData), ABOR dataset, every field returned. Filter: StandardStatus = Closed, PropertyType = Residential, City = Austin, SubdivisionName contains any of “great hills”, “sierra arbor estates” (case-insensitive). A record is kept when its subdivision name belongs to the Great Hills Sec 10 family, the same rule comparable sales use (it includes Sierra Arbor Estates, proven adjacent and priced alike).

**The data** Pulled October 27, 2026: 59 closed Great Hills Sec 10 records over the prior year, in ZIP 78759. 23 subdivision spellings kept, the most common: Great Hills Sec 10 (12); Great Hills 8-A (6); Great Hills (5); Great Hills Sec 25 (5); Sierra Arbor Estates (4); Great Hills Ph 02 Sec 01 (3); Great Hills 23 (3); Great Hills Sec 09 (2); Great Hills 22 (2); Great Hills 04 Amd (2); Great Hills 03 (2); Great Hills 01 (2); and 11 more (11 records). Names found by the search but not part of Great Hills Sec 10, left out: Bluffs Great Hills (4); Great Hills A (2); Fairway At Great Hills (1); Great Hills II (1); Great Hills Xxiii (1); GREAT HILLS XX (1).

### 8.2.2 Study window

**In simple terms** The most recent 365 days of closed sales: recent enough to describe today's market, long enough to give each group plenty of sales. The usual window is 180 days; it holds only 34 resale sales here (under 80), so the full year is used.

**Statistically** CloseDate from October 27, 2025 to October 26, 2026 inclusive.

**The data** 59 single-family sales in the window: 59 resale, 0 new construction.

### 8.2.3 Resale and new construction

**In simple terms** A resale home was previously owned. New construction is sold by the builder and behaves differently, so it is kept out of every analysis and reported once on its own.

**Statistically** New construction = NewConstructionYN true, or PropertyCondition contains “New Construction” or “Under Construction”. Everything else is resale.

**The data** 59 resale; 0 new construction.

### 8.2.4 Sales left out

**In simple terms** A few records cannot be used as entered and are left out before any analysis.

**Statistically** Excluded: PropertySubType other than Single Family Residence; no OriginalListPrice; LivingArea under 400 SF; seller payments above 10% of ClosePrice (treated as entry errors).

**The data** None in this window.

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### 8.2.5 Quartiles and groups

**In simple terms** Sales lined up from lowest to highest and cut into four groups of about equal size. Each group is named by its range, for example “Under $809K”.

**Statistically** Sort by the slicing variable; cut k sits at round(nk/4), k = 1…3. A cut that would split tied values moves to the nearer edge of the tie. A group under 3 sales merges into its smaller neighbor. Range names use the next group's lowest value (“Under”) and the previous group's highest value (“Over”/“After”).

**The data** **Quartiles by net sale price:** Under $809K: $510,000–$795,000 (15 sales); $809K–$960K: $808,888–$960,000 (15 sales); $980K–$1.14M: $980,000–$1,141,346 (14 sales); Over $1.14M: $1,150,000–$1,850,000 (15 sales)
**Quartiles by living area:** Under 2,568 SF: 2,139–2,457 SF (15 sales); 2,568–2,812 SF: 2,568–2,812 SF (15 sales); 2,891–3,247 SF: 2,891–3,247 SF (14 sales); Over 3,247 SF: 3,248–4,190 SF (15 sales)
**Quartiles by year built:** Before 1983: 1972–1981 (13 sales); 1983–1988: 1983–1988 (16 sales); 1990–1992: 1990–1992 (13 sales); After 1992: 1993–2007 (17 sales)
**View and no view:** View: MLS lists a view (45 sales); No view: None or Neighborhood (12 sales)

### 8.2.6 Average and median

**In simple terms** The average adds the values and divides by how many; one very expensive home can pull it up. The median is the middle value, with half above and half below.

**Statistically** Mean $\bar{x} = (1/n)\ \Sigma\ x_i$; median = 50th percentile. Price, price per SF, living area and discount use the mean; days on market and year built use the median (skewed or whole-year values).

**The data** Net sale price: average $1,006,424, median $960,000. Days on market: average 49, median 28: the average is pulled up by a few long listings.

### 8.2.7 Kruskal–Wallis test

**In simple terms** Checks whether a measure really differs across the four groups of a slice. It uses each sale's rank, not its value, so a few extreme sales cannot drive the answer.

**Statistically** $H = [12/(n(n+1))]\ \Sigma\ R_j^2/n_j - 3(n+1)$, compared with $\chi^2$ on k − 1 degrees of freedom (Kruskal & Wallis, 1952). Effect size $\varepsilon^2 = H/(n-1)$: ≥ .01 small, ≥ .06 medium, ≥ .14 large (Tomczak & Tomczak, 2014). A slice is tested only when every group has at least 5 sales; smaller groups are described, not tested.

**The data** Run on every measure in sections 3–5; each result is in 8.3.

### 8.2.8 Mann–Whitney U test

**In simple terms** The same check when there are only two groups: view against no view.

**Statistically** Two-sided U test (Mann & Whitney, 1947). Effect size = rank-biserial correlation $|1 - 2U/(n_1 n_2)|$: ≥ .10 small, ≥ .30 medium, ≥ .50 large (Kerby, 2014; Cohen, 1988).

**The data** Run on every measure in section 6; results in 8.3.

### 8.2.9 Chi-square test

**In simple terms** Checks whether a yes/no share (price cut, seller payment, view) differs between groups more than chance would.

**Statistically** Pearson $\chi^2$ on the 2 × k table of counts, no continuity correction (Pearson, 1900). Effect size Cramér's $V = \sqrt{(\chi^2/n)}$: ≥ .10 small, ≥ .30 medium, ≥ .50 large (Cramér, 1946).

**The data** Run on the three shares in every slice; results in 8.3.

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### 8.2.10 Real difference (significance)

**In simple terms** “Real difference” means a gap this large would be very unlikely if the groups were really alike. Because many measures are checked in each slice, the bar is set higher than usual.

**Statistically** Significant when $p < 0.05 \div m$, where m is the number of measures tested in that slice (Bonferroni; Dunn, 1961). The slicing variable itself differs by design and is not tested.

**The data** Quartiles by net sale price: m = 8, threshold $p < 0.0063$; Quartiles by living area: m = 8, threshold $p < 0.0063$; Quartiles by year built: m = 8, threshold $p < 0.0063$; View and no view: m = 8, threshold $p < 0.0063$

### 8.2.11 Size of a difference

**In simple terms** A difference can be real but small. The size word (small, medium, large) says how much the groups pull apart.

**Statistically** $\varepsilon^2$ for Kruskal–Wallis, rank-biserial r for Mann–Whitney, Cramér's V for chi-square, with the thresholds above; below the small threshold the size is “negligible”.

**The data** 3 real differences across the four slices; sizes are listed in 8.3.

### 8.2.12 Rounding in the text

**In simple terms** Headings and sentences round figures so they read easily; the tables at the end of each section give them in full.

**Statistically** Prices in headings round to the nearest $1K; price per SF and days on market to the nearest whole number; living area to the nearest 10 SF; shares and percentage gaps to whole percents.

**The data** Days on market is always shown in days.

## 8.3 Test results

Every test behind every gold box. Statistic, degrees of freedom (df), p-value, the threshold it must beat, and the size of the difference.

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## 8.3.1 Quartiles by net sale price

| Measure | Test | Statistic | df | p-value | Threshold | Real difference? | Effect size | Size |
|---|---|---|---|---|---|---|---|---|
| Net price per SF | Kruskal–Wallis | H = 19.83 | 3 | 0.0002 | p < 0.0063 | **Yes** | $\varepsilon^2$ = 0.342 | large |
| Living area | Kruskal–Wallis | H = 20.27 | 3 | 0.0001 | p < 0.0063 | **Yes** | $\varepsilon^2$ = 0.350 | large |
| Year built | Kruskal–Wallis | H = 3.86 | 3 | 0.2766 | p < 0.0063 | **Unclear** | $\varepsilon^2$ = 0.067 | medium |
| Days on market | Kruskal–Wallis | H = 3.60 | 3 | 0.3080 | p < 0.0063 | **Unclear** | $\varepsilon^2$ = 0.062 | medium |
| Discount from original list | Kruskal–Wallis | H = 2.10 | 3 | 0.5528 | p < 0.0063 | **Unclear** | $\varepsilon^2$ = 0.036 | small |
| Price cut before sale | Chi-square | $\chi^2$ = 5.82 | 3 | 0.1205 | p < 0.0063 | **Unclear** | Cramér's V = 0.314 | medium |
| Seller paid closing costs or repairs | Chi-square | $\chi^2$ = 2.21 | 3 | 0.5297 | p < 0.0063 | **Unclear** | Cramér's V = 0.194 | small |
| Has a view | Chi-square | $\chi^2$ = 12.27 | 3 | 0.0065 | p < 0.0063 | **Unclear** | Cramér's V = 0.456 | medium |

## 8.3.2 Quartiles by living area

| Measure | Test | Statistic | df | p-value | Threshold | Real difference? | Effect size | Size |
|---|---|---|---|---|---|---|---|---|
| Net sale price | Kruskal–Wallis | H = 20.52 | 3 | 0.0001 | p < 0.0063 | **Yes** | $\varepsilon^2$ = 0.354 | large |
| Net price per SF | Kruskal–Wallis | H = 1.15 | 3 | 0.7644 | p < 0.0063 | **Unclear** | $\varepsilon^2$ = 0.020 | small |
| Year built | Kruskal–Wallis | H = 4.58 | 3 | 0.2054 | p < 0.0063 | **Unclear** | $\varepsilon^2$ = 0.079 | medium |
| Days on market | Kruskal–Wallis | H = 5.37 | 3 | 0.1468 | p < 0.0063 | **Unclear** | $\varepsilon^2$ = 0.093 | medium |
| Discount from original list | Kruskal–Wallis | H = 6.50 | 3 | 0.0897 | p < 0.0063 | **Unclear** | $\varepsilon^2$ = 0.112 | medium |
| Price cut before sale | Chi-square | $\chi^2$ = 3.02 | 3 | 0.3887 | p < 0.0063 | **Unclear** | Cramér's V = 0.226 | small |
| Seller paid closing costs or repairs | Chi-square | $\chi^2$ = 1.67 | 3 | 0.6427 | p < 0.0063 | **Unclear** | Cramér's V = 0.168 | small |
| Has a view | Chi-square | $\chi^2$ = 4.72 | 3 | 0.1935 | p < 0.0063 | **Unclear** | Cramér's V = 0.283 | small |

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## 8.3.3 Quartiles by year built

| Measure | Test | Statistic | df | p-value | Threshold | Real difference? | Effect size | Size |
|---|---|---|---|---|---|---|---|---|
| Net sale price | Kruskal–Wallis | H = 2.04 | 3 | 0.5652 | p < 0.0063 | **Unclear** | $\varepsilon^2$ = 0.035 | small |
| Net price per SF | Kruskal–Wallis | H = 7.85 | 3 | 0.0491 | p < 0.0063 | **Unclear** | $\varepsilon^2$ = 0.135 | medium |
| Living area | Kruskal–Wallis | H = 6.34 | 3 | 0.0963 | p < 0.0063 | **Unclear** | $\varepsilon^2$ = 0.109 | medium |
| Days on market | Kruskal–Wallis | H = 3.25 | 3 | 0.3541 | p < 0.0063 | **Unclear** | $\varepsilon^2$ = 0.056 | small |
| Discount from original list | Kruskal–Wallis | H = 3.41 | 3 | 0.3333 | p < 0.0063 | **Unclear** | $\varepsilon^2$ = 0.059 | small |
| Price cut before sale | Chi-square | $\chi^2$ = 1.46 | 3 | 0.6908 | p < 0.0063 | **Unclear** | Cramér's V = 0.157 | small |
| Seller paid closing costs or repairs | Chi-square | $\chi^2$ = 9.22 | 3 | 0.0265 | p < 0.0063 | **Unclear** | Cramér's V = 0.395 | medium |
| Has a view | Chi-square | $\chi^2$ = 5.68 | 3 | 0.1283 | p < 0.0063 | **Unclear** | Cramér's V = 0.310 | medium |

## 8.3.4 View and no view

| Measure | Test | Statistic | df | p-value | Threshold | Real difference? | Effect size | Size |
|---|---|---|---|---|---|---|---|---|
| Net sale price | Mann–Whitney U | U = 374.50 | — | 0.0418 | p < 0.0063 | **Unclear** | rank-biserial r = 0.387 | medium |
| Net price per SF | Mann–Whitney U | U = 341.00 | — | 0.1676 | p < 0.0063 | **Unclear** | rank-biserial r = 0.263 | small |
| Living area | Mann–Whitney U | U = 329.50 | — | 0.2481 | p < 0.0063 | **Unclear** | rank-biserial r = 0.220 | small |
| Year built | Mann–Whitney U | U = 323.50 | — | 0.2985 | p < 0.0063 | **Unclear** | rank-biserial r = 0.198 | small |
| Days on market | Mann–Whitney U | U = 352.50 | — | 0.1082 | p < 0.0063 | **Unclear** | rank-biserial r = 0.306 | medium |
| Discount from original list | Mann–Whitney U | U = 319.00 | — | 0.3424 | p < 0.0063 | **Unclear** | rank-biserial r = 0.181 | small |
| Price cut before sale | Chi-square | $\chi^2$ = 0.92 | 1 | 0.3385 | p < 0.0063 | **Unclear** | Cramér's V = 0.127 | small |
| Seller paid closing costs or repairs | Chi-square | $\chi^2$ = 0.23 | 1 | 0.6295 | p < 0.0063 | **Unclear** | Cramér's V = 0.064 | negligible |

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## 8.4 Data notes

Left out of the analysis: 0 new-construction sales (basic statistics only, section 7); nothing else. Statistics: Python, NumPy 2.5.3, SciPy 1.18.1.

## 8.5 References


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**This is a market study of closed sales, not an appraisal or an opinion of value for any home. The analysis covers 59 closed MLS resale sales; the 0 new-construction sales appear only in their own section, as basic statistics. Sale and listing data: ABOR MLS via secure APIs, pulled October 27, 2026. Map data © OpenStreetMap contributors. ALEX Companies · Licensed by the Texas Real Estate Commission · Broker: Alexander Tiffany Southwest, LLC (ALEX Real Estate), #565194-BB · Diane Hart Alexander, Designated Broker, #574877-B.**

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