Cardinal Hills

Austin, TX 78734
Resale homes · closed Nov 9 – Nov 8, 2026
Prepared for Buyers, sellers and agents

Prepared by ALEX Real Estate
Market Study · Resale Analysis
Version 2.4
November 9, 2026 · 5:51 AM CST

MARKET STUDY All analysis covers resale homes only. New construction appears once, in its own section.

RESALE SALES, 365 DAYS	MEDIAN NET SALE PRICE	MEDIAN NET PRICE PER SF	MEDIAN DAYS ON MARKET
18	**$743,025**	**$268**	**48 days**
single-family resale homes	average $754,990	average $277	average 73 days

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1. Summary

Resale homes · 18 sales · November 9, 2025 – November 8, 2026

This study looks at the **18 resale homes** sold in Cardinal Hills in the **365 days** to November 8, 2026. A full year is used because only 10 resale homes sold in the last 180 days. New construction is left out and shown on its own in section 7. The homes are compared four ways: **by price**, **by living area**, **by year built** and **with or without a view**. The first three are split into four equal groups (quartiles), each named by its range.

Each comparison has its own section (3–6) with everything about it in one place: the key differences, a table of every measure at a glance, the charts and the numbers.

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2. Where the resale homes sold

18 resale homes · colored by price range

Each dot is one resale home, colored by its price range.



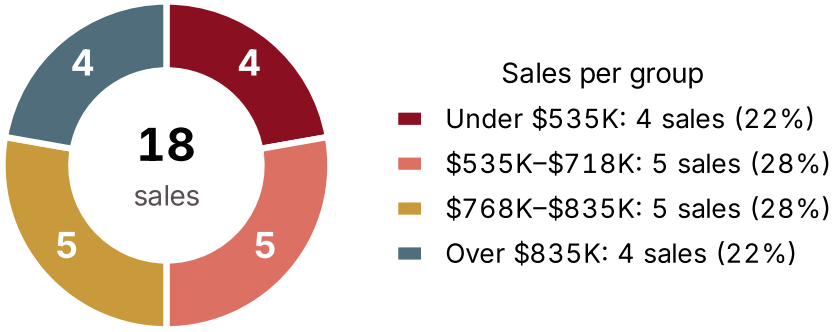
● Under $535K · 4 sales ● $535K–$718K · 5 sales ● $768K–$835K · 5 sales ● Over $835K · 4 sales

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3. Quartiles by net sale price

Resale homes · 18 sales · November 9, 2025 – November 8, 2026

Sales ranked by net sale price and cut into four equal groups. This is the usual way to read a market by price.



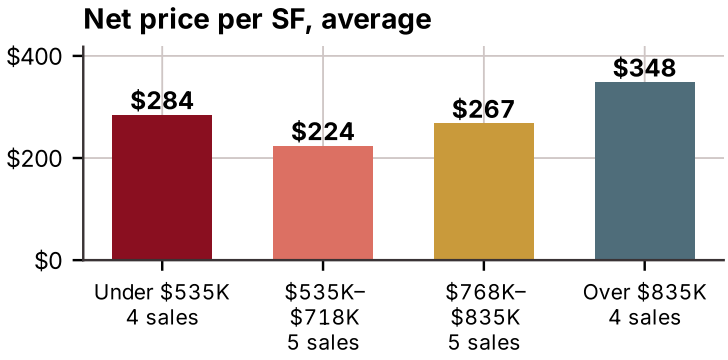
Bottom line: too few sales to test.

3.1 Key differences

The top group against the bottom group: no measure differs enough to rule out chance.

How to read this section. Each heading gives the finding. The gold box says whether the gap is real (✓, with its size) or could be chance (–). The section ends with its numbers; the tests are in section 8.3.

3.3 Net price per SF: described, not tested

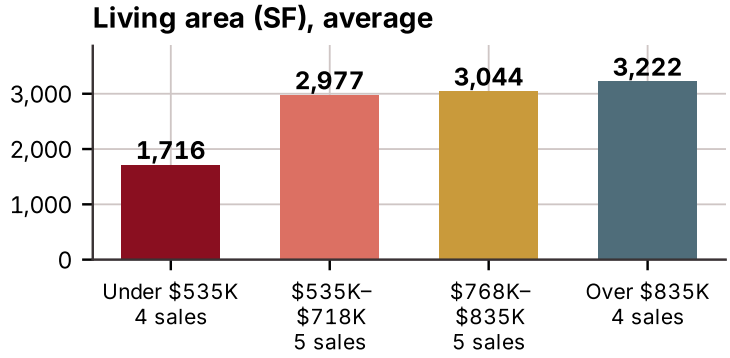


The average is **$348 per SF** for homes over $835K and **$284 per SF** for homes under $535K. It does not move in a straight line; homes over $835K are highest. Defined in 8.1.2.

Not tested: too few sales.

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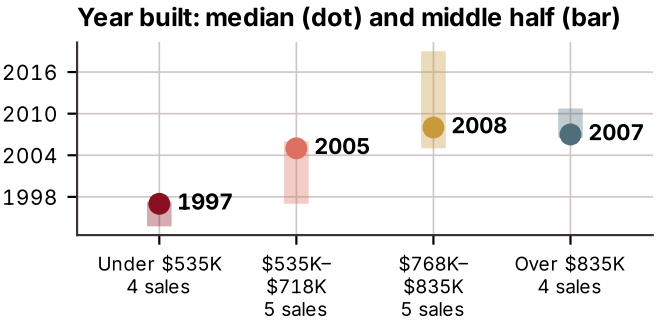
3.4 Living area: described, not tested



The average is **3,222 SF** for homes over $835K and **1,716 SF** for homes under $535K. It rises step by step from the lowest range to the highest. Defined in 8.1.3.

Not tested: too few sales.

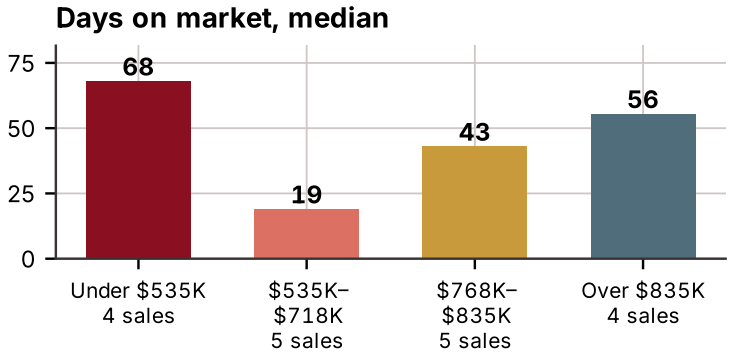
3.5 Year built: described, not tested



The median is **2007** for homes over $835K and **1997** for homes under $535K. It does not move in a straight line; homes $768K–$835K are highest. Defined in 8.1.4.

Not tested: too few sales.

3.6 Days on market: described, not tested

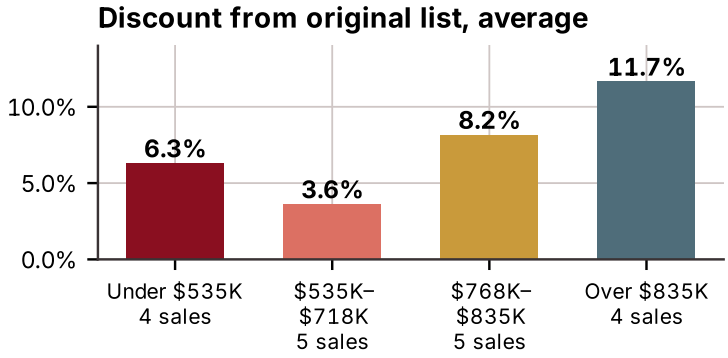


The median is **56 days** for homes over $835K and **68 days** for homes under $535K. It does not move in a straight line; homes under $535K are highest. Defined in 8.1.5.

Not tested: too few sales.

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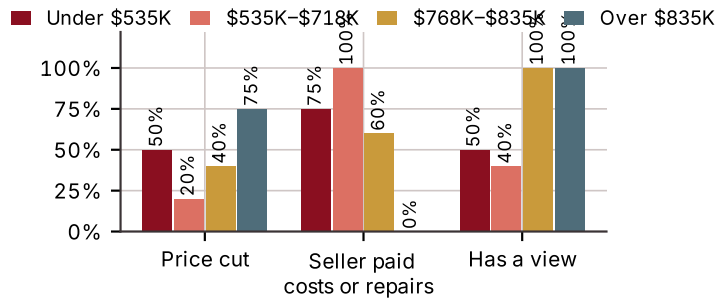
3.7 Discount from original list: described, not tested



The average is **11.7%** for homes over $835K and **6.3%** for homes under $535K. It does not move in a straight line; homes over $835K are highest.
Defined in 8.1.6.

Not tested: too few sales.

3.8 How often: price cut before sale, seller paid closing costs or repairs, has a view



Each bar is the share of homes in the group, in percent.

- 75% of homes over $835K had a price cut before sale, against 50% of homes under $535K. Defined in 8.1.7.
- 0% of homes over $835K had the seller pay closing costs or repairs, against 75% of homes under $535K. Defined in 8.1.8.
- 100% of homes over $835K have a view, against 50% of homes under $535K. Defined in 8.1.9.

Price cut before sale: Not tested: too few sales.
Seller paid closing costs or repairs: Not tested: too few sales.
Has a view: Not tested: too few sales.

3.9 The numbers: price and size

	Under $535K 4 sales	$535K–$718K 5 sales	$768K–$835K 5 sales	Over $835K 4 sales	All 18 sales
Net sale price average	$482,976	$633,935	$801,650	$1,120,000	$754,990
Net price per SF average	$284	$224	$267	$348	$277
Living area average	1,716	2,977	3,044	3,222	2,770
Year built median	1997	2005	2008	2007	2005

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3.10 The numbers: selling

	Under $535K 4 sales	$535K–$718K 5 sales	$768K–$835K 5 sales	Over $835K 4 sales	All 18 sales
Days on market median	68	19	43	56	48
Discount from original list average	6.3%	3.6%	8.2%	11.7%	7.3%
Price cut before sale	50%	20%	40%	75%	44%
Seller paid closing costs or repairs	75%	100%	60%	0%	61%
Has a view	50%	40%	100%	100%	72%

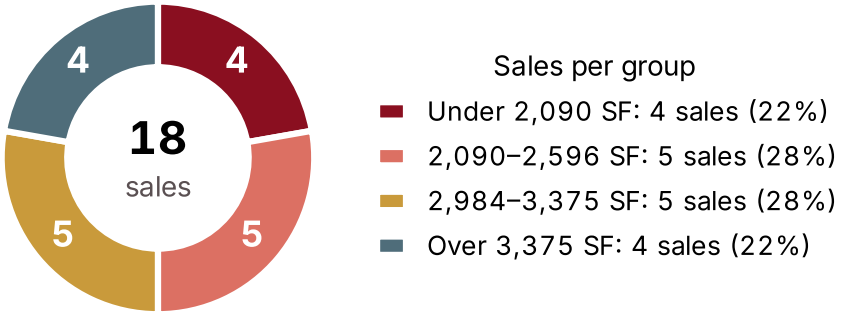
Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.1.

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4. Quartiles by living area

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Sales ranked by living area and cut into four equal groups, from the smallest homes to the largest.

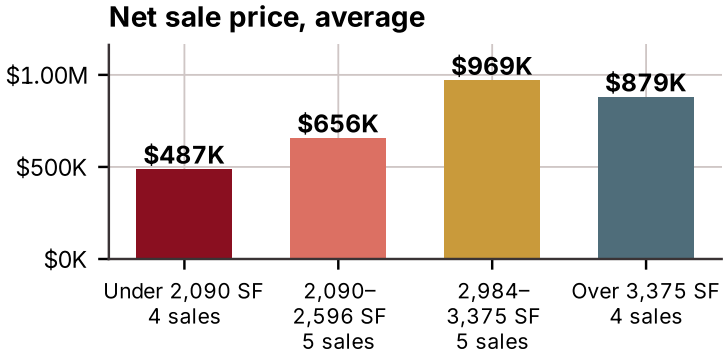


Bottom line: too few sales to test.

4.1 Key differences

The top group against the bottom group: no measure differs enough to rule out chance.

4.3 Net sale price: described, not tested

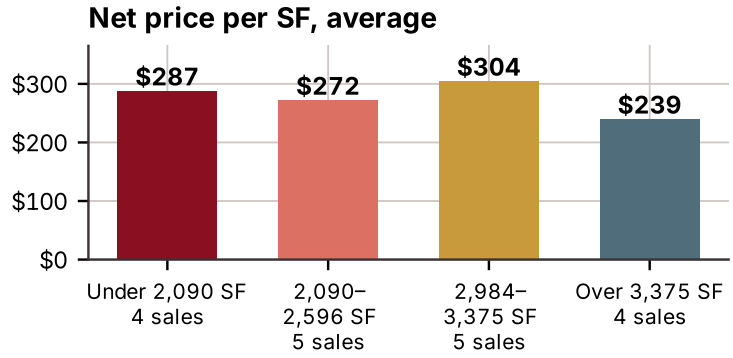


The average is **$879K** for homes over 3,375 SF and **$487K** for homes under 2,090 SF. It does not move in a straight line; homes 2,984–3,375 SF are highest. Defined in 8.1.1.

Not tested: too few sales.

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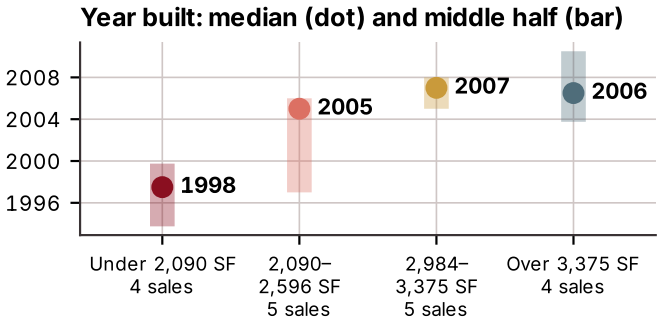
4.4 Net price per SF: described, not tested



The average is **$239 per SF** for homes over 3,375 SF and **$287 per SF** for homes under 2,090 SF. It does not move in a straight line; homes 2,984–3,375 SF are highest.
Defined in 8.1.2.

Not tested: too few sales.

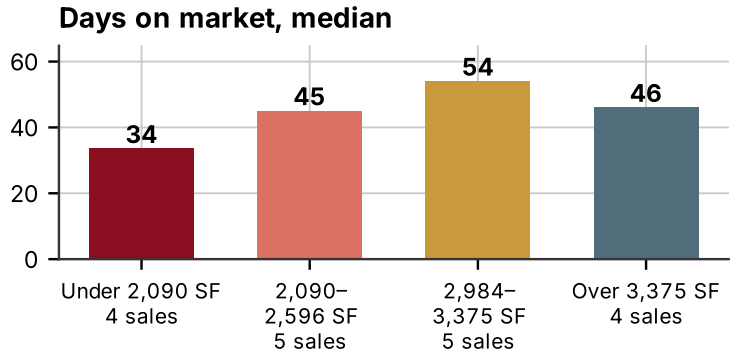
4.5 Year built: described, not tested



The median is **2006** for homes over 3,375 SF and **1998** for homes under 2,090 SF. It does not move in a straight line; homes 2,984–3,375 SF are highest. Defined in 8.1.4.

Not tested: too few sales.

4.6 Days on market: described, not tested

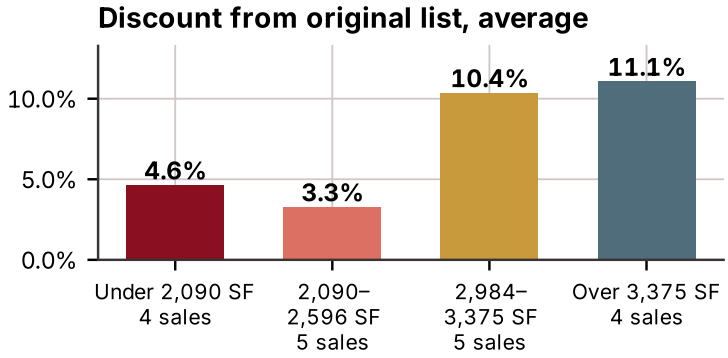


The median is **46 days** for homes over 3,375 SF and **34 days** for homes under 2,090 SF. It does not move in a straight line; homes 2,984–3,375 SF are highest. Defined in 8.1.5.

Not tested: too few sales.

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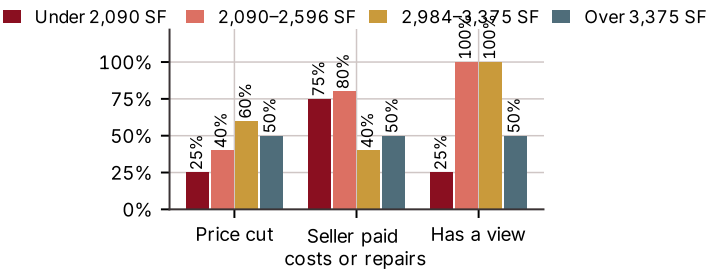
4.7 Discount from original list: described, not tested



The average is **11.1%** for homes over 3,375 SF and **4.6%** for homes under 2,090 SF. It does not move in a straight line; homes over 3,375 SF are highest. Defined in 8.1.6.

Not tested: too few sales.

4.8 How often: price cut before sale, seller paid closing costs or repairs, has a view



Each bar is the share of homes in the group, in percent.

- 50% of homes over 3,375 SF had a price cut before sale, against 25% of homes under 2,090 SF. Defined in 8.1.7.
- 50% of homes over 3,375 SF had the seller pay closing costs or repairs, against 75% of homes under 2,090 SF. Defined in 8.1.8.
- 50% of homes over 3,375 SF have a view, against 25% of homes under 2,090 SF. Defined in 8.1.9.

Price cut before sale: Not tested: too few sales.
Seller paid closing costs or repairs: Not tested: too few sales.
Has a view: Not tested: too few sales.

4.9 The numbers: price and size

	Under 2,090 SF 4 sales	2,090–2,596 SF 5 sales	2,984–3,375 SF 5 sales	Over 3,375 SF 4 sales	All 18 sales
Net sale price average	$486,548	$656,473	$969,000	$879,068	$754,990
Net price per SF average	$287	$272	$304	$239	$277
Living area average	1,705	2,411	3,212	3,730	2,770
Year built median	1998	2005	2007	2006	2005

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4.10 The numbers: selling

	Under 2,090 SF 4 sales	2,090–2,596 SF 5 sales	2,984–3,375 SF 5 sales	Over 3,375 SF 4 sales	All 18 sales
Days on market median	34	45	54	46	48
Discount from original list average	4.6%	3.3%	10.4%	11.1%	7.3%
Price cut before sale	25%	40%	60%	50%	44%
Seller paid closing costs or repairs	75%	80%	40%	50%	61%
Has a view	25%	100%	100%	50%	72%

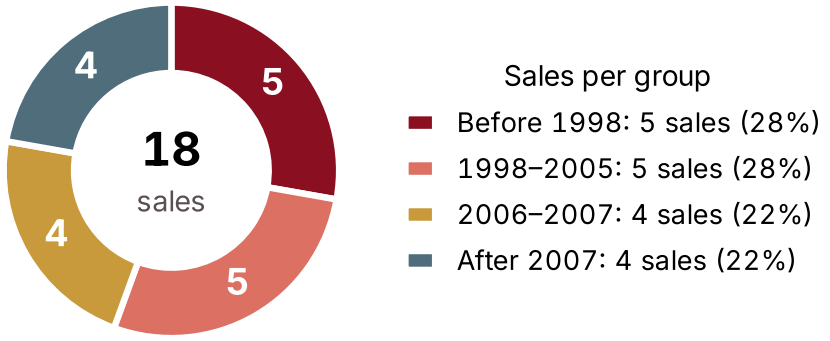
Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.2.

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5. Quartiles by year built

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Sales ranked by year built and cut into four groups, from the oldest to the newest. Homes built in the same year always stay in the same group, so group sizes can differ a little.

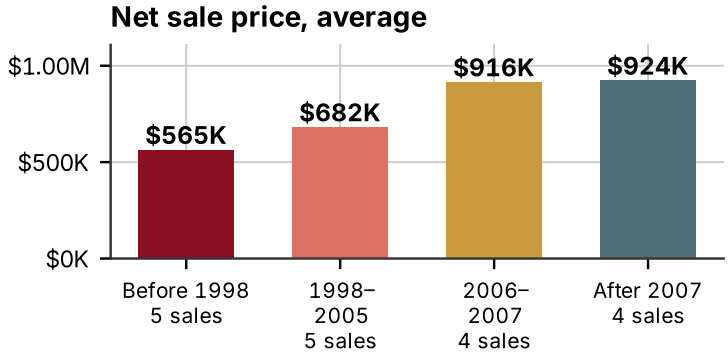


Bottom line: too few sales to test.

5.1 Key differences

The top group against the bottom group: no measure differs enough to rule out chance.

5.3 Net sale price: described, not tested



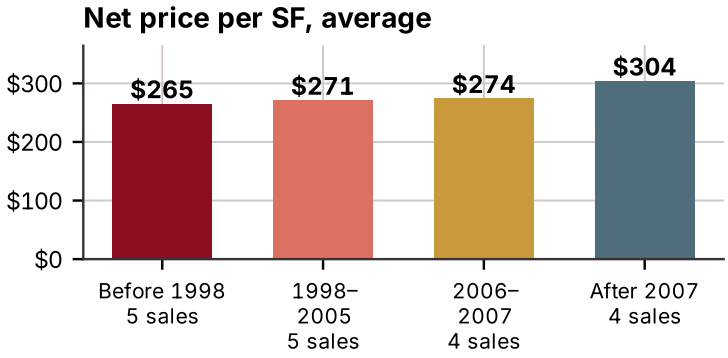
The average is **$924K** for homes built after 2007 and **$565K** for homes built before 1998. It rises step by step from the lowest range to the highest.

Defined in 8.1.1.

Not tested: too few sales.

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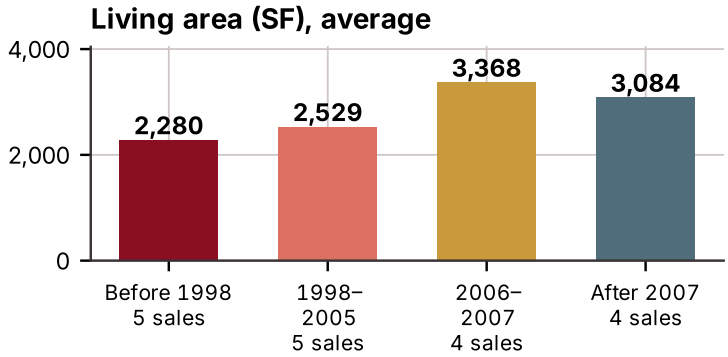
5.4 Net price per SF: described, not tested



The average is **$304 per SF** for homes built after 2007 and **$265 per SF** for homes built before 1998. It rises step by step from the lowest range to the highest. Defined in 8.1.2.

Not tested: too few sales.

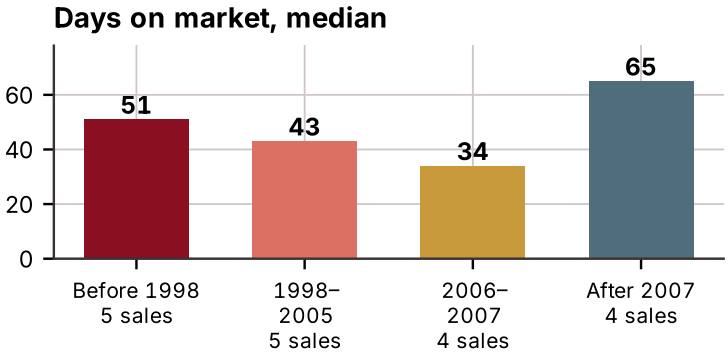
5.5 Living area: described, not tested



The average is **3,084 SF** for homes built after 2007 and **2,280 SF** for homes built before 1998. It does not move in a straight line; homes built 2006–2007 are highest. Defined in 8.1.3.

Not tested: too few sales.

5.6 Days on market: described, not tested

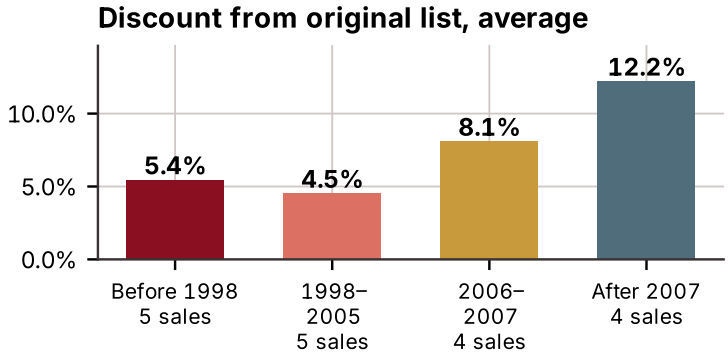


The median is **65 days** for homes built after 2007 and **51 days** for homes built before 1998. It does not move in a straight line; homes built after 2007 are highest. Defined in 8.1.5.

Not tested: too few sales.

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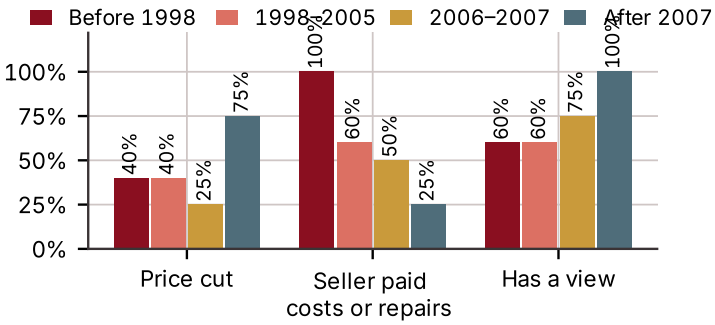
5.7 Discount from original list: described, not tested



The average is **12.2%** for homes built after 2007 and **5.4%** for homes built before 1998. It does not move in a straight line; homes built after 2007 are highest. Defined in 8.1.6.

Not tested: too few sales.

5.8 How often: price cut before sale, seller paid closing costs or repairs, has a view



Each bar is the share of homes in the group, in percent.

- 75% of homes built after 2007 had a price cut before sale, against 40% of homes built before 1998. Defined in 8.1.7.
- 25% of homes built after 2007 had the seller pay closing costs or repairs, against 100% of homes built before 1998. Defined in 8.1.8.
- 100% of homes built after 2007 have a view, against 60% of homes built before 1998. Defined in 8.1.9.

Price cut before sale: Not tested: too few sales.
Seller paid closing costs or repairs: Not tested: too few sales.
Has a view: Not tested: too few sales.

5.9 The numbers: price and size

	Before 1998 5 sales	1998–2005 5 sales	2006–2007 4 sales	After 2007 4 sales	All 18 sales
Net sale price average	$564,576	$681,970	$915,525	$923,750	$754,990
Net price per SF average	$265	$271	$274	$304	$277
Living area average	2,280	2,529	3,368	3,084	2,770
Year built median	1997	2005	2006	2020	2005

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5.10 The numbers: selling

	Before 1998 5 sales	1998–2005 5 sales	2006–2007 4 sales	After 2007 4 sales	All 18 sales
Days on market median	51	43	34	65	48
Discount from original list average	5.4%	4.5%	8.1%	12.2%	7.3%
Price cut before sale	40%	40%	25%	75%	44%
Seller paid closing costs or repairs	100%	60%	50%	25%	61%
Has a view	60%	60%	75%	100%	72%

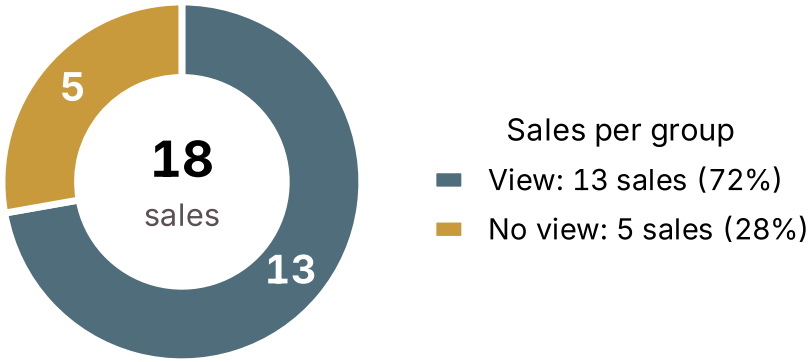
Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.3.

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6. View and no view

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Sales where the MLS lists a view (greenbelt or park, trees, golf course, hill country, water and similar) against those listing none or only the neighborhood.



Bottom line: no measure differs enough between the groups to rule out chance.

6.1 Key differences

The top group against the bottom group: no measure differs enough to rule out chance.

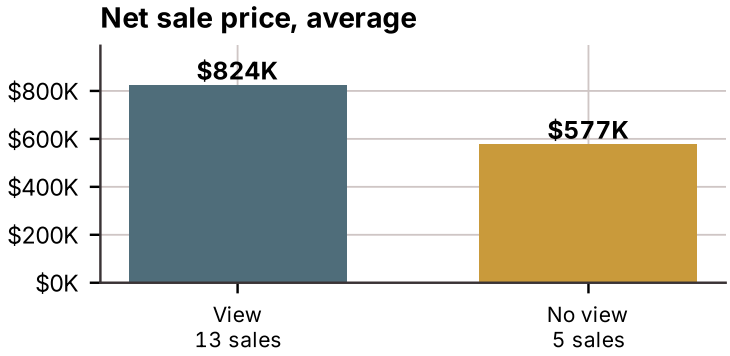
6.2 At a glance

Shaded rows are real differences; the darkest cell is the highest. Gray rows show no clear difference. Prices are averages; days on market and year built are medians.

	View	No view	Real difference?
Net sale price	$824K	$577K	unclear
Net price per SF	$291 per SF	$240 per SF	unclear
Living area	2,821 SF	2,637 SF	unclear
Year built	2006	1998	unclear
Days on market	54 days	16 days	unclear
Discount from original list	8.1%	5.2%	unclear
Price cut before sale	54%	20%	unclear
Seller paid closing costs or repairs	54%	80%	unclear

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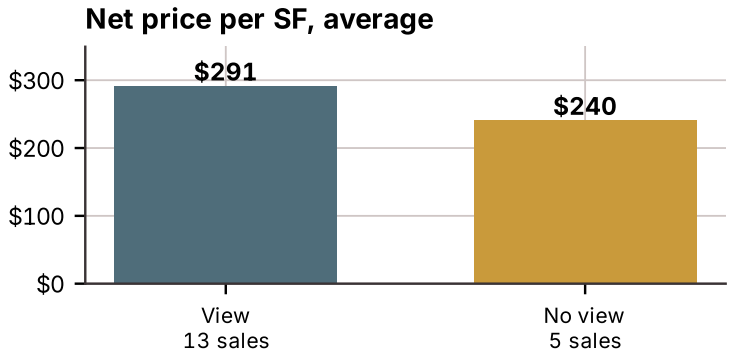
6.3 Net sale price: no clear difference



The average is **$824K** for homes with a view and **$577K** for homes without a view. Defined in 8.1.1.

– No clear difference · could be chance

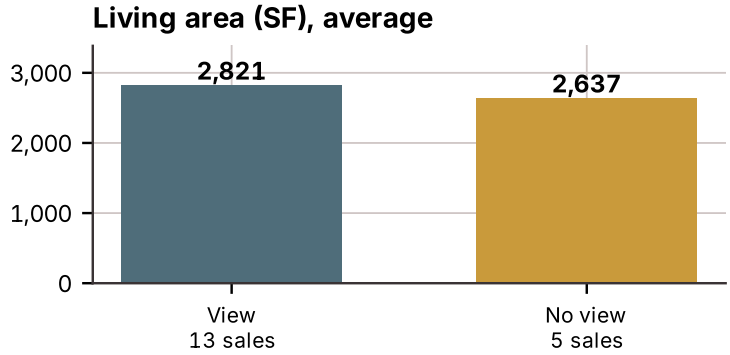
6.4 Net price per SF: no clear difference



The average is **$291 per SF** for homes with a view and **$240 per SF** for homes without a view. Defined in 8.1.2.

– No clear difference · could be chance

6.5 Living area: no clear difference

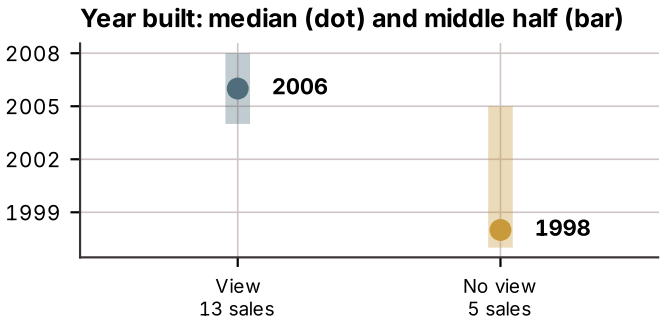


The average is **2,821 SF** for homes with a view and **2,637 SF** for homes without a view. Defined in 8.1.3.

– No clear difference · could be chance

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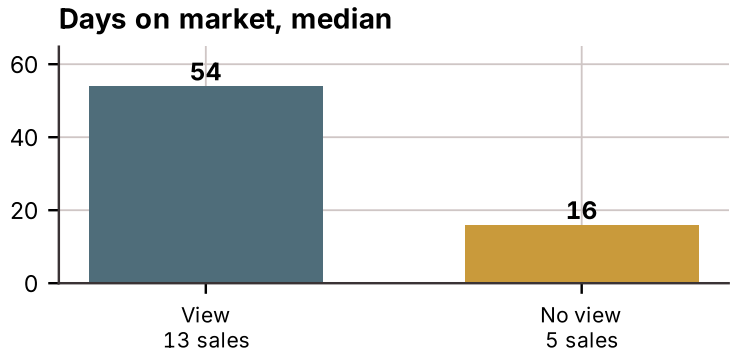
6.6 Year built: no clear difference



The median is **2006** for homes with a view and **1998** for homes without a view. Defined in 8.1.4.

– No clear difference · could be chance

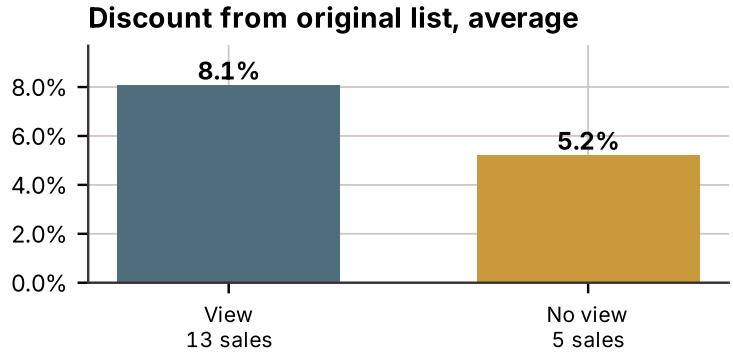
6.7 Days on market: no clear difference



The median is **54 days** for homes with a view and **16 days** for homes without a view. Defined in 8.1.5.

– No clear difference · could be chance

6.8 Discount from original list: no clear difference

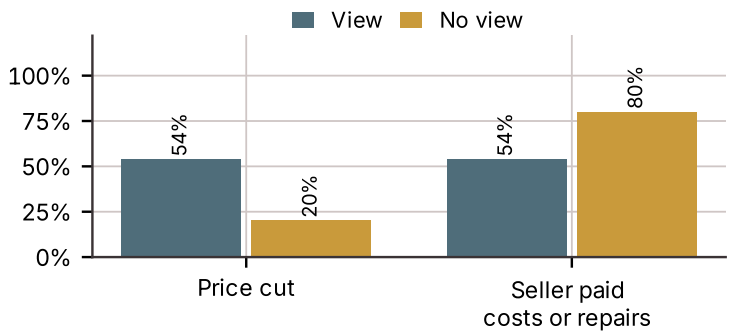


The average is **8.1%** for homes with a view and **5.2%** for homes without a view. Defined in 8.1.6.

– No clear difference · could be chance

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6.9 How often: price cut before sale, seller paid closing costs or repairs



Each bar is the share of homes in the group, in percent.

- 54% of homes with a view had a price cut before sale, against 20% of homes without a view. Defined in 8.1.7.
- 54% of homes with a view had the seller pay closing costs or repairs, against 80% of homes without a view. Defined in 8.1.8.

Price cut before sale: **– No clear difference** · could be chance
Seller paid closing costs or repairs: **– No clear difference** · could be chance

6.10 The numbers: price and size

	View 13 sales	No view 5 sales	All 18 sales	Real difference?
Net sale price average	$823,617	$576,561	$754,990	unclear
Net price per SF average	$291	$240	$277	unclear
Living area average	2,821	2,637	2,770	unclear
Year built median	2006	1998	2005	unclear

6.11 The numbers: selling

	View 13 sales	No view 5 sales	All 18 sales	Real difference?
Days on market median	54	16	48	unclear
Discount from original list average	8.1%	5.2%	7.3%	unclear
Price cut before sale	54%	20%	44%	unclear
Seller paid closing costs or repairs	54%	80%	61%	unclear

Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.4.

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7. New construction

Basic statistics · 2 sales · November 9, 2025 – November 8, 2026

Homes sold new by the builder in the same 365 days. They are left out of every other section and shown here as basic figures only: 2 sales, no groups, no tests.

> **Note**: these are only the new-construction sales reported in ABOR MLS. Builders often sell homes without listing them in the MLS, so these figures do not necessarily represent all new-construction sales in Cardinal Hills.

Measure	Average	Median
Sales		2
Net sale price	**$930,462**	$930,462
Net price per SF	**$257**	$257
Living area (SF)	**3,790**	3,790
Days on market	**18**	18
Discount from original list	**1.6%**	1.6%
Price cut before sale		0% of sales
Seller paid closing costs or repairs		50% of sales
Year built		2022–2026

Same definitions as the rest of the study (section 8). New construction = NewConstructionYN true, or PropertyCondition “New Construction” or “Under Construction”.

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8. Appendix

Measures, methods and tests

Each measure and method three ways: in plain words, as statistics, and with the data from this study.

8.1 Measures

8.1.1 Net sale price

In simple terms What the seller actually kept: the closing price, less money the seller gave back to the buyer for closing costs or repairs. It is the truest price for comparing homes.

Statistically Net = ClosePrice − ACTRIS_BuyersClsgCostPdbySell − ACTRIS_RepairsAmount (a blank counts as $0). Summarized by the arithmetic mean in the slices.

The data 18 resale sales. Average $754,990; median $743,025; standard deviation $250,759; middle half (25th–75th percentile) $548,275–$833,750; lowest $437,000, highest $1,285,000. 11 sales had a seller payment; their median payment was $10,000.

8.1.2 Net price per SF

In simple terms Net sale price divided by the heated and cooled square feet. It puts homes of different sizes on the same footing: did buyers pay more for each square foot, not just for more square feet?

Statistically psf = Net ÷ LivingArea, per sale; summarized by the mean of the per-sale ratios.

The data 18 resale sales. Average $277; median $268; standard deviation $61; middle half (25th–75th percentile) $244–$308; lowest $176, highest $431.

8.1.3 Living area

In simple terms The heated and cooled space, as listed in the MLS. Garages and porches are not counted.

Statistically RESO LivingArea, in square feet. Sales under 400 SF are treated as entry errors and left out.

The data 18 resale sales. Average 2,770; median 2,790; standard deviation 789; middle half (25th–75th percentile) 2,140–3,363; lowest 1,534, highest 4,077.

8.1.4 Year built

In simple terms The year the home was finished, as listed in the MLS. It shows whether a group leans to older or newer phases of the community.

Statistically RESO YearBuilt; summarized by the median, with the 25th–75th percentile (middle half) on the charts.

The data 18 resale sales. Average 2004; median 2005; standard deviation 10; middle half (25th–75th percentile) 1997–2007; lowest 1984, highest 2022.

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8.1.5 Days on market

In simple terms	How many days the home was on the market before the buyer's offer was accepted, counting any earlier listing periods (relists). This is the days on market agents and clients quote.
Statistically	CDOM = max(CumulativeDaysOnMarket, DaysOnMarket, PurchaseContractDate − ListingContractDate). The MLS counter can freeze at a price change, so the contract-date gap is a floor. Summarized by the median, because a few homes that sat for months pull an average up.
The data	18 resale sales. Average 73; median 48; standard deviation 97; middle half (25th–75th percentile) 20–72; lowest 5, highest 422. 0 sales went under contract on their listing date (0 days).

8.1.6 Discount from original list

In simple terms	How far below the first asking price the home sold, after seller payments. It measures how much negotiating room sellers gave up. A negative figure means the home sold above its first asking price.
Statistically	Discount % = (OriginalListPrice − Net) ÷ OriginalListPrice × 100, per sale; summarized by the mean.
The data	18 resale sales. Average 7.3%; median 7.3%; standard deviation 7.5%; middle half (25th–75th percentile) 3.1%–9.3%; lowest −3.8%, highest 27.9%. 2 sales closed above their first asking price.

8.1.7 Price cut before sale

In simple terms	The asking price was lowered at least once before the home went under contract.
Statistically	Indicator: ListPrice at close < OriginalListPrice. Reported as the share of sales (%).
The data	8 of 18 resale sales (44.4%).

8.1.8 Seller paid closing costs or repairs

In simple terms	The seller paid some of the buyer's closing costs or repairs.
Statistically	Indicator: ACTRIS_BuyersCIsgCostPdbySell + ACTRIS_RepairsAmount > 0. Reported as the share of sales (%).
The data	11 of 18 resale sales (61.1%).

8.1.9 Has a view

In simple terms	The MLS says the home looks over something: a greenbelt or park, trees, golf course, hill country, water and similar.
Statistically	View = the View field holds any entry other than “None”, “Neighborhood” or “See Remarks”. No view = only “None” and/or “Neighborhood”. A record whose only entry is “See Remarks” cannot be classified and is left out of the view slice.
The data	13 sales with a view, 5 without, 0 unclassified. Most common View entries: Hill Country 8, Trees/Woods 7, Park/Greenbelt 5, Neighborhood 4, None 4, Panoramic 3, Canyon 2, Pool 1.

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8.2 Methods

8.2.1 Data source

In simple terms Every figure comes from the Austin Board of REALTORS® MLS, read live by ALEX. No figure is estimated or typed in.

Statistically ABOR MLS via secure APIs, read from ALEX's copy of the MLS (refreshed every 15 minutes; this pull as of 2026-11-09 11:45 UTC), every field. Filter: StandardStatus = Closed, PropertyType = Residential, City = Austin, SubdivisionName contains any of “cardinal hills” (case-insensitive). A record is kept when its subdivision name belongs to the Cardinal Hills family, the same rule comparable sales use.

The data Pulled November 9, 2026: 20 closed Cardinal Hills records over the prior year, in ZIP 78734. 9 subdivision spellings kept: Cardinal Hills Unit 01 (4); Cardinal Hills Unit 04 (3); Cardinal Hills Unit 02 (3); Cardinal Hills Unit 06 (3); Cardinal Hills Unit 05 (2); Cardinal Hills Unit 03 (2); Cardinal Hills Unit 5 Amd (1); Cardinal Hills Unit 2 (1); Cardinal Hills (1). Names found by the search but not part of Cardinal Hills, left out: Cardinal Hills Estates Unit 15 (8); Cardinal Hills Estates Unit 14 (2); Cardinal Hills Estates Unit 11 (2); CARDINAL HILLS ESTATES (1); Lakeway; Cardinal Hills Estates Unit 15 (1); Cardinal Hills Estates Unit 12 (1); Cardinal Hills Estates (1).

8.2.2 Study window

In simple terms The most recent 365 days of closed sales: recent enough to describe today's market, long enough to give each group plenty of sales. The usual window is 180 days; it holds only 10 resale sales here (under 80), so the full year is used.

Statistically CloseDate from November 9, 2025 to November 8, 2026 inclusive.

The data 20 single-family sales in the window: 18 resale, 2 new construction.

8.2.3 Resale and new construction

In simple terms A resale home was previously owned. New construction is sold by the builder and behaves differently, so it is kept out of every analysis and reported once on its own.

Statistically New construction = NewConstructionYN true, or PropertyCondition contains “New Construction” or “Under Construction”. Everything else is resale.

The data 18 resale; 2 new construction.

8.2.4 Sales left out

In simple terms A few records cannot be used as entered and are left out before any analysis.

Statistically Excluded: PropertySubType other than Single Family Residence; no OriginalListPrice; LivingArea under 400 SF; seller payments above 10% of ClosePrice (treated as entry errors).

The data None in this window.

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8.2.5 Quartiles and groups

In simple terms Sales lined up from lowest to highest and cut into four groups of about equal size. Each group is named by its range, for example “Under $535K”.

Statistically Sort by the slicing variable; cut k sits at round(nk/4), k = 1…3. A cut that would split tied values moves to the nearer edge of the tie. A group under 3 sales merges into its smaller neighbor. Range names use the next group's lowest value (“Under”) and the previous group's highest value (“Over”/“After”).

The data **Quartiles by net sale price:** Under $535K: $437,000–$520,315 (4 sales); $535K–$718K: $534,600–$717,800 (5 sales); $768K–$835K: $768,250–$835,000 (5 sales); Over $835K: $840,000–$1,285,000 (4 sales)
Quartiles by living area: Under 2,090 SF: 1,534–2,045 SF (4 sales); 2,090–2,596 SF: 2,090–2,596 SF (5 sales); 2,984–3,375 SF: 2,984–3,375 SF (5 sales); Over 3,375 SF: 3,429–4,077 SF (4 sales)
Quartiles by year built: Before 1998: 1984–1997 (5 sales); 1998–2005: 1998–2005 (5 sales); 2006–2007: 2006–2007 (4 sales); After 2007: 2008–2022 (4 sales)
View and no view: View: MLS lists a view (13 sales); No view: None or Neighborhood (5 sales)

8.2.6 Average and median

In simple terms The average adds the values and divides by how many; one very expensive home can pull it up. The median is the middle value, with half above and half below.

Statistically Mean $\bar{x} = (1/n)\ \Sigma\ x_i$; median = 50th percentile. Price, price per SF, living area and discount use the mean; days on market and year built use the median (skewed or whole-year values).

The data Net sale price: average $754,990, median $743,025. Days on market: average 73, median 48: the average is pulled up by a few long listings.

8.2.7 Kruskal–Wallis test

In simple terms Checks whether a measure really differs across the four groups of a slice. It uses each sale's rank, not its value, so a few extreme sales cannot drive the answer.

Statistically $H = [12/(n(n+1))]\ \Sigma\ R_j^2/n_j - 3(n+1)$, compared with χ^2 on k − 1 degrees of freedom (Kruskal & Wallis, 1952). Effect size $\varepsilon^2 = H/(n-1)$: ≥ .01 small, ≥ .06 medium, ≥ .14 large (Tomczak & Tomczak, 2014). A slice is tested only when every group has at least 5 sales; smaller groups are described, not tested.

The data Run on every measure in sections 3–5; each result is in 8.3.

8.2.8 Mann–Whitney U test

In simple terms The same check when there are only two groups: view against no view.

Statistically Two-sided U test (Mann & Whitney, 1947). Effect size = rank-biserial correlation $|1 - 2U/(n_1 n_2)|$: ≥ .10 small, ≥ .30 medium, ≥ .50 large (Kerby, 2014; Cohen, 1988).

The data Run on every measure in section 6; results in 8.3.

8.2.9 Chi-square test

In simple terms Checks whether a yes/no share (price cut, seller payment, view) differs between groups more than chance would.

Statistically Pearson χ^2 on the 2 × k table of counts, no continuity correction (Pearson, 1900). Effect size Cramér's V = $\sqrt{(\chi^2/n)}$: ≥ .10 small, ≥ .30 medium, ≥ .50 large (Cramér, 1946).

The data Run on the three shares in every slice; results in 8.3.

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8.2.10 Real difference (significance)

In simple terms	"Real difference" means a gap this large would be very unlikely if the groups were really alike. Because many measures are checked in each slice, the bar is set higher than usual.
Statistically	Significant when $p < 0.05 \div m$, where m is the number of measures tested in that slice (Bonferroni; Dunn, 1961). The slicing variable itself differs by design and is not tested.
The data	View and no view: m = 8, threshold $p < 0.0063$

8.2.11 Size of a difference

In simple terms	A difference can be real but small. The size word (small, medium, large) says how much the groups pull apart.
Statistically	ε^2 for Kruskal–Wallis, rank-biserial r for Mann–Whitney, Cramér's V for chi-square, with the thresholds above; below the small threshold the size is "negligible".
The data	0 real differences across the four slices; sizes are listed in 8.3.

8.2.12 Rounding in the text

In simple terms	Headings and sentences round figures so they read easily; the tables at the end of each section give them in full.
Statistically	Prices in headings round to the nearest $1K; price per SF and days on market to the nearest whole number; living area to the nearest 10 SF; shares and percentage gaps to whole percents.
The data	Days on market is always shown in days.

8.3 Test results

Every test behind every gold box. Statistic, degrees of freedom (df), p-value, the threshold it must beat, and the size of the difference.

8.3.1 Quartiles by net sale price

Too few sales in a group to test.

8.3.2 Quartiles by living area

Too few sales in a group to test.

8.3.3 Quartiles by year built

Too few sales in a group to test.

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8.3.4 View and no view

Measure	Test	Statistic	df	p-value	Threshold	Real difference?	Effect size	Size
Net sale price	Mann–Whitney U	U = 55.00	—	0.0264	p < 0.0063	**Unclear**	rank-biserial r = 0.692	large
Net price per SF	Mann–Whitney U	U = 45.00	—	0.2460	p < 0.0063	**Unclear**	rank-biserial r = 0.385	medium
Living area	Mann–Whitney U	U = 37.00	—	0.7028	p < 0.0063	**Unclear**	rank-biserial r = 0.138	small
Year built	Mann–Whitney U	U = 48.50	—	0.1246	p < 0.0063	**Unclear**	rank-biserial r = 0.492	medium
Days on market	Mann–Whitney U	U = 51.50	—	0.0681	p < 0.0063	**Unclear**	rank-biserial r = 0.585	large
Discount from original list	Mann–Whitney U	U = 40.00	—	0.5028	p < 0.0063	**Unclear**	rank-biserial r = 0.231	small
Price cut before sale	Chi-square	χ^2 = 1.68	1	0.1955	p < 0.0063	**Unclear**	Cramér's V = 0.305	medium
Seller paid closing costs or repairs	Chi-square	χ^2 = 1.04	1	0.3080	p < 0.0063	**Unclear**	Cramér's V = 0.240	small

8.4 Data notes

Left out of the analysis: 2 new-construction sales (basic statistics only, section 7); nothing else. Statistics: Python, NumPy 2.5.3, SciPy 1.18.1.

8.5 References

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This is a market study of closed sales, not an appraisal or an opinion of value for any home. The analysis covers 18 closed MLS resale sales; the 2 new-construction sales appear only in their own section, as basic statistics. Sale and listing data: ABOR MLS via secure APIs, pulled November 9, 2026. Map data © OpenStreetMap contributors. ALEX Companies · Licensed by the Texas Real Estate Commission · Broker: Alexander Tiffany Southwest, LLC (ALEX Real Estate), #565194-BB · Diane Hart Alexander, Designated Broker, #574877-B.

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