Brown Herman Add

Austin, TX 78703
Resale homes · closed Nov 9 – Nov 8, 2026
Prepared for Buyers, sellers and agents

Prepared by ALEX Real Estate
Market Study · Resale Analysis
Version 2.4
November 9, 2026 · 6:58 AM CST

MARKET STUDY All analysis covers resale homes only. New construction appears once, in its own section.

RESALE SALES, 365 DAYS	MEDIAN NET SALE PRICE	MEDIAN NET PRICE PER SF	MEDIAN DAYS ON MARKET
13	**$2,050,000**	**$591**	**86 days**
single-family resale homes	average $2,346,269	average $699	average 104 days

Contents

1. Summary
2. Where the resale homes sold
3. Quartiles by net sale price
4. Quartiles by living area
5. Quartiles by year built
6. View and no view
7. New construction
8. Appendix: measures, methods and tests

© 2026 Alexander Tiffany Southwest, LLC

1. Summary

Resale homes · 13 sales · November 9, 2025 – November 8, 2026

This study looks at the **13 resale homes** sold in Brown Herman Add in the **365 days** to November 8, 2026. A full year is used because only 9 resale homes sold in the last 180 days. New construction is left out and shown on its own in section 7. The homes are compared four ways: **by price**, **by living area**, **by year built** and **with or without a view**. The first three are split into four equal groups (quartiles), each named by its range.

Each comparison has its own section (3–6) with everything about it in one place: the key differences, a table of every measure at a glance, the charts and the numbers.

© 2026 Alexander Tiffany Southwest, LLC

2. Where the resale homes sold

13 resale homes · colored by price range

Each dot is one resale home, colored by its price range.



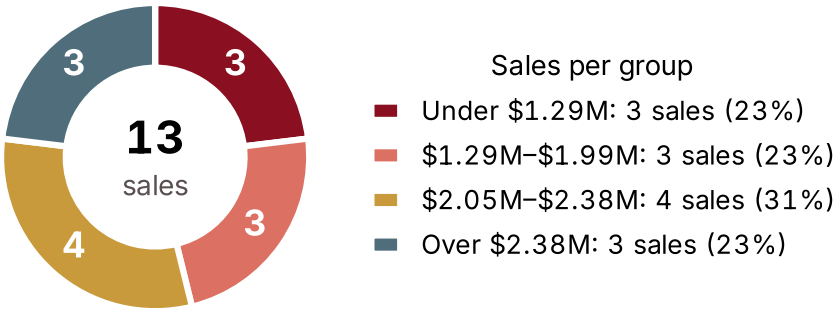
● Under $1.29M · 3 sales ● $1.29M–$1.99M · 3 sales ● $2.05M–$2.38M · 4 sales ● Over $2.38M · 3 sales

 © 2026 Alexander Tiffany Southwest, LLC

3. Quartiles by net sale price

Resale homes · 13 sales · November 9, 2025 – November 8, 2026

Sales ranked by net sale price and cut into four equal groups. This is the usual way to read a market by price.



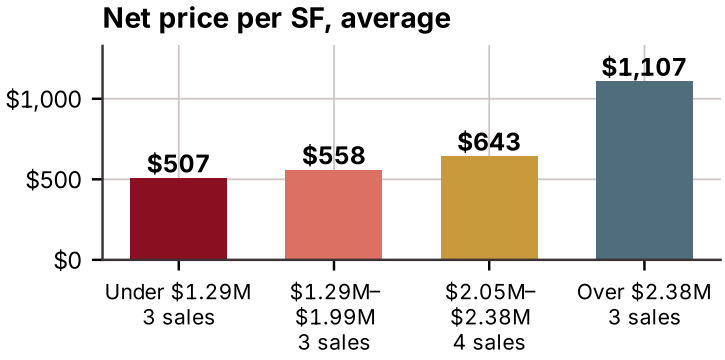
Bottom line: too few sales to test.

3.1 Key differences

The top group against the bottom group: no measure differs enough to rule out chance.

How to read this section. Each heading gives the finding. The gold box says whether the gap is real (✓, with its size) or could be chance (–). The section ends with its numbers; the tests are in section 8.3.

3.3 Net price per SF: described, not tested

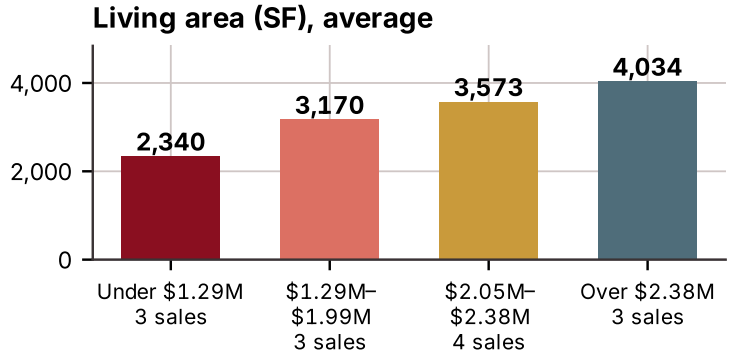


The average is **$1,107 per SF** for homes over $2.38M and **$507 per SF** for homes under $1.29M. It rises step by step from the lowest range to the highest. Defined in 8.1.2.

Not tested: too few sales.

© 2026 Alexander Tiffany Southwest, LLC

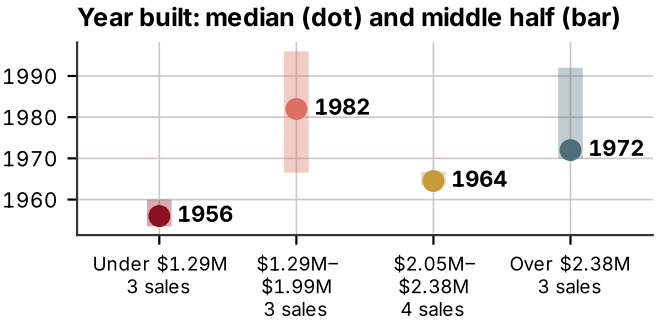
3.4 Living area: described, not tested



The average is **4,034 SF** for homes over $2.38M and **2,340 SF** for homes under $1.29M. It rises step by step from the lowest range to the highest. Defined in 8.1.3.

Not tested: too few sales.

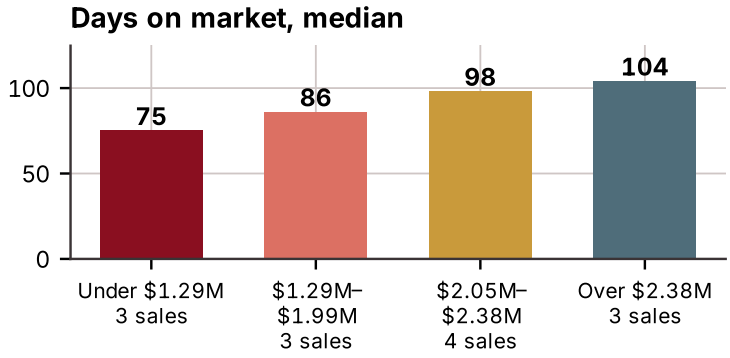
3.5 Year built: described, not tested



The median is **1972** for homes over $2.38M and **1956** for homes under $1.29M. It does not move in a straight line; homes $1.29M–$1.99M are highest. Defined in 8.1.4.

Not tested: too few sales.

3.6 Days on market: described, not tested

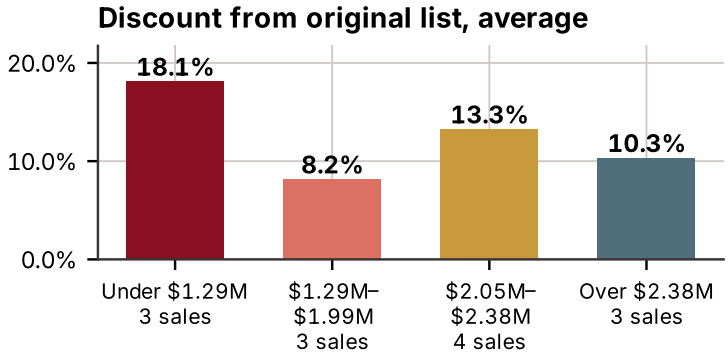


The median is **104 days** for homes over $2.38M and **75 days** for homes under $1.29M. It rises step by step from the lowest range to the highest. Defined in 8.1.5.

Not tested: too few sales.

 © 2026 Alexander Tiffany Southwest, LLC

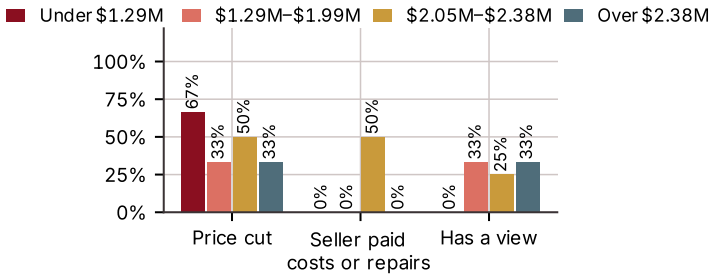
3.7 Discount from original list: described, not tested



The average is **10.3%** for homes over $2.38M and **18.1%** for homes under $1.29M. It does not move in a straight line; homes under $1.29M are highest. Defined in 8.1.6.

Not tested: too few sales.

3.8 How often: price cut before sale, seller paid closing costs or repairs, has a view



Each bar is the share of homes in the group, in percent.

- 33% of homes over $2.38M had a price cut before sale, against 67% of homes under $1.29M. Defined in 8.1.7.
- 0% of homes over $2.38M had the seller pay closing costs or repairs, against 0% of homes under $1.29M. Defined in 8.1.8.
- 33% of homes over $2.38M have a view, against 0% of homes under $1.29M. Defined in 8.1.9.

Price cut before sale: Not tested: too few sales.
Seller paid closing costs or repairs: Not tested: too few sales.
Has a view: Not tested: too few sales.

3.9 The numbers: price and size

	Under $1.29M 3 sales	$1.29M–$1.99M 3 sales	$2.05M–$2.38M 4 sales	Over $2.38M 3 sales	All 13 sales
Net sale price average	$1,148,000	$1,684,500	$2,263,500	$4,316,667	$2,346,269
Net price per SF average	$507	$558	$643	$1,107	$699
Living area average	2,340	3,170	3,573	4,034	3,302
Year built median	1956	1982	1964	1972	1965

 © 2026 Alexander Tiffany Southwest, LLC

3.10 The numbers: selling

	Under $1.29M 3 sales	$1.29M–$1.99M 3 sales	$2.05M–$2.38M 4 sales	Over $2.38M 3 sales	All 13 sales
Days on market median	75	86	98	104	86
Discount from original list average	18.1%	8.2%	13.3%	10.3%	12.5%
Price cut before sale	67%	33%	50%	33%	46%
Seller paid closing costs or repairs	0%	0%	50%	0%	15%
Has a view	0%	33%	25%	33%	23%

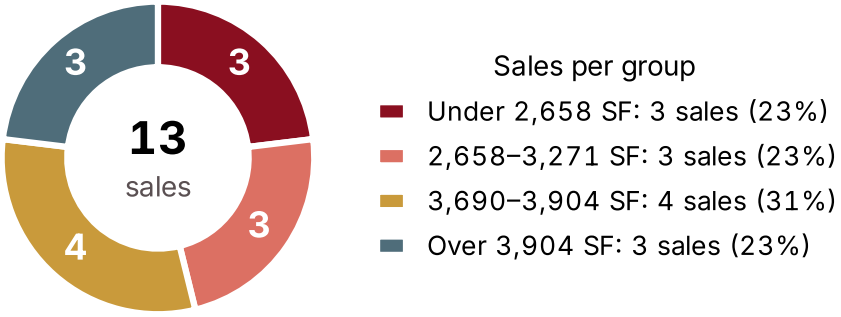
Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.1.

© 2026 Alexander Tiffany Southwest, LLC

4. Quartiles by living area

Resale homes · 13 sales · November 9, 2025 – November 8, 2026

Sales ranked by living area and cut into four equal groups, from the smallest homes to the largest.

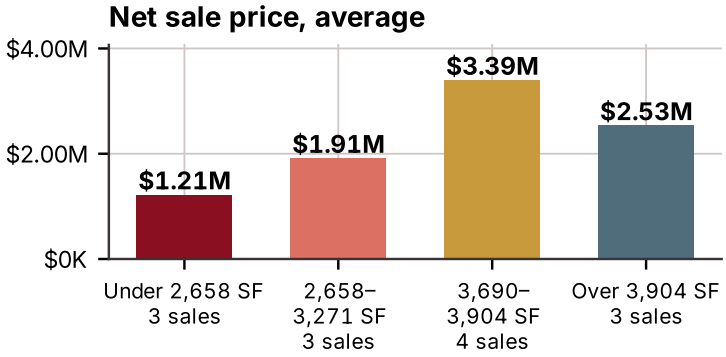


Bottom line: too few sales to test.

4.1 Key differences

The top group against the bottom group: no measure differs enough to rule out chance.

4.3 Net sale price: described, not tested

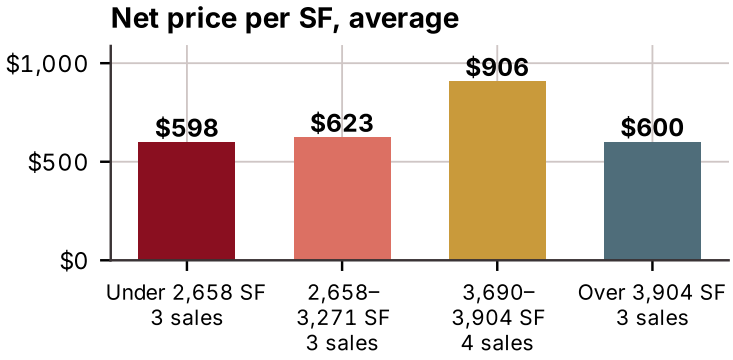


The average is **$2.53M** for homes over 3,904 SF and **$1.21M** for homes under 2,658 SF. It does not move in a straight line; homes 3,690–3,904 SF are highest. Defined in 8.1.1.

Not tested: too few sales.

© 2026 Alexander Tiffany Southwest, LLC

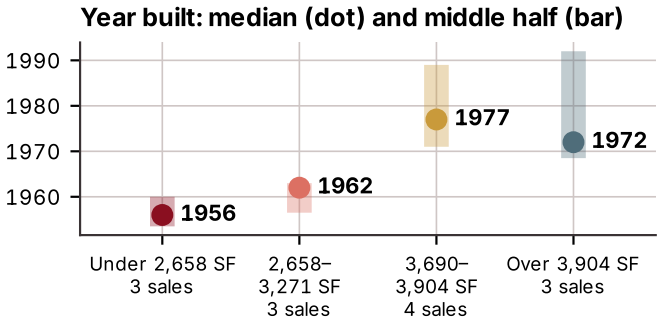
4.4 Net price per SF: described, not tested



The average is **$600 per SF** for homes over 3,904 SF and **$598 per SF** for homes under 2,658 SF. It does not move in a straight line; homes 3,690–3,904 SF are highest.
Defined in 8.1.2.

Not tested: too few sales.

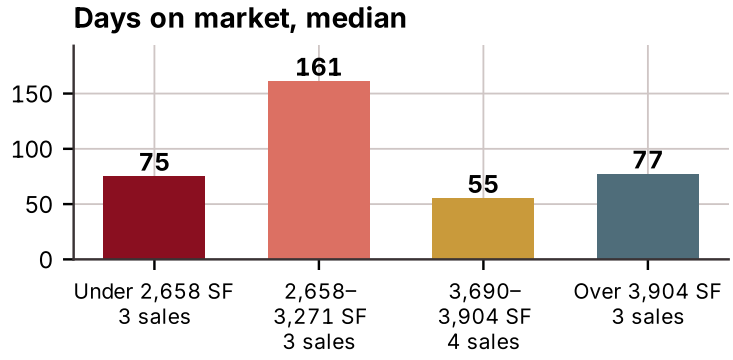
4.5 Year built: described, not tested



The median is **1972** for homes over 3,904 SF and **1956** for homes under 2,658 SF. It does not move in a straight line; homes 3,690–3,904 SF are highest. Defined in 8.1.4.

Not tested: too few sales.

4.6 Days on market: described, not tested

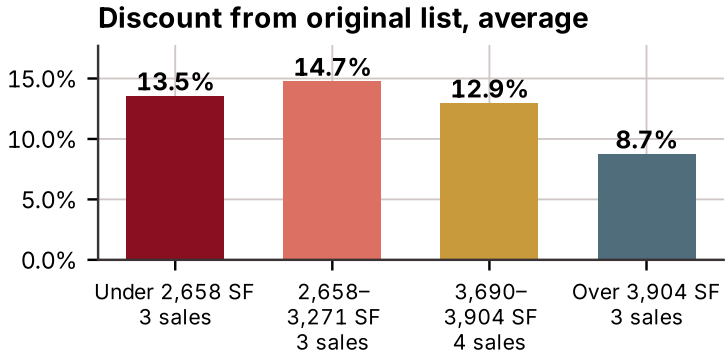


The median is **77 days** for homes over 3,904 SF and **75 days** for homes under 2,658 SF. It does not move in a straight line; homes 2,658–3,271 SF are highest. Defined in 8.1.5.

Not tested: too few sales.

 © 2026 Alexander Tiffany Southwest, LLC

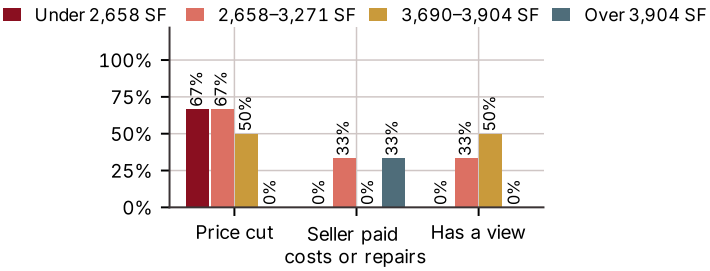
4.7 Discount from original list: described, not tested



The average is **8.7%** for homes over 3,904 SF and **13.5%** for homes under 2,658 SF. It does not move in a straight line; homes 2,658–3,271 SF are highest. Defined in 8.1.6.

Not tested: too few sales.

4.8 How often: price cut before sale, seller paid closing costs or repairs, has a view



Each bar is the share of homes in the group, in percent.

- 0% of homes over 3,904 SF had a price cut before sale, against 67% of homes under 2,658 SF. Defined in 8.1.7.
- 33% of homes over 3,904 SF had the seller pay closing costs or repairs, against 0% of homes under 2,658 SF. Defined in 8.1.8.
- 0% of homes over 3,904 SF have a view, against 0% of homes under 2,658 SF. Defined in 8.1.9.

Price cut before sale: Not tested: too few sales.
Seller paid closing costs or repairs: Not tested: too few sales.
Has a view: Not tested: too few sales.

4.9 The numbers: price and size

	Under 2,658 SF 3 sales	2,658–3,271 SF 3 sales	3,690–3,904 SF 4 sales	Over 3,904 SF 3 sales	All 13 sales
Net sale price average	$1,213,000	$1,906,667	$3,389,625	$2,528,000	$2,346,269
Net price per SF average	$598	$623	$906	$600	$699
Living area average	2,083	3,005	3,760	4,208	3,302
Year built median	1956	1962	1977	1972	1965

© 2026 Alexander Tiffany Southwest, LLC

4.10 The numbers: selling

	Under 2,658 SF 3 sales	2,658–3,271 SF 3 sales	3,690–3,904 SF 4 sales	Over 3,904 SF 3 sales	All 13 sales
Days on market median	75	161	55	77	86
Discount from original list average	13.5%	14.7%	12.9%	8.7%	12.5%
Price cut before sale	67%	67%	50%	0%	46%
Seller paid closing costs or repairs	0%	33%	0%	33%	15%
Has a view	0%	33%	50%	0%	23%

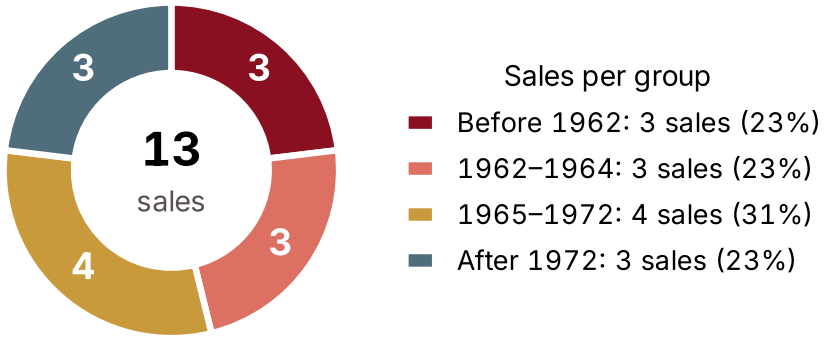
Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.2.

© 2026 Alexander Tiffany Southwest, LLC

5. Quartiles by year built

Resale homes · 13 sales · November 9, 2025 – November 8, 2026

Sales ranked by year built and cut into four groups, from the oldest to the newest. Homes built in the same year always stay in the same group, so group sizes can differ a little.

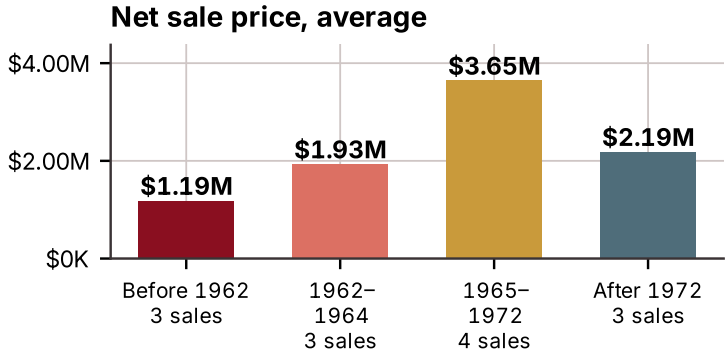


Bottom line: too few sales to test.

5.1 Key differences

The top group against the bottom group: no measure differs enough to rule out chance.

5.3 Net sale price: described, not tested

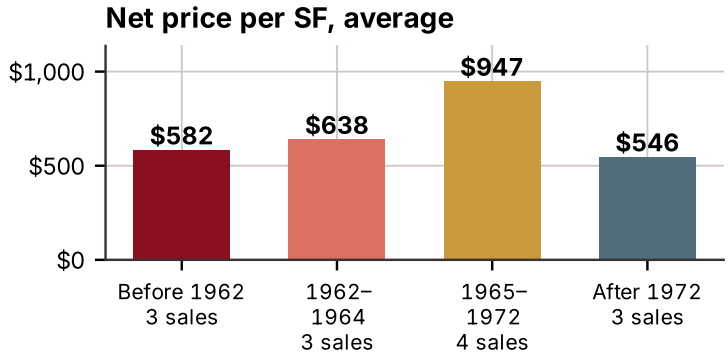


The average is **$2.19M** for homes built after 1972 and **$1.19M** for homes built before 1962. It does not move in a straight line; homes built 1965–1972 are highest. Defined in 8.1.1.

Not tested: too few sales.

© 2026 Alexander Tiffany Southwest, LLC

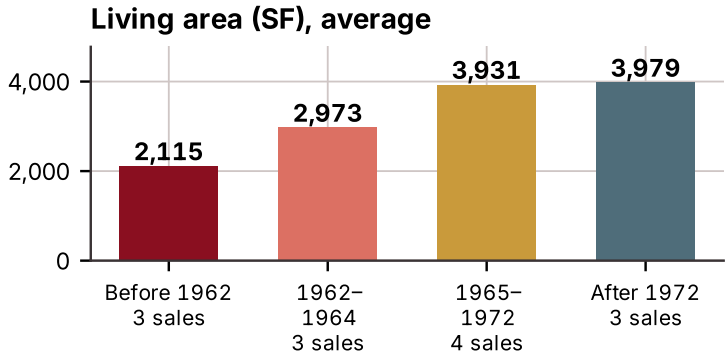
5.4 Net price per SF: described, not tested



The average is **$546 per SF** for homes built after 1972 and **$582 per SF** for homes built before 1962. It does not move in a straight line; homes built 1965–1972 are highest. Defined in 8.1.2.

Not tested: too few sales.

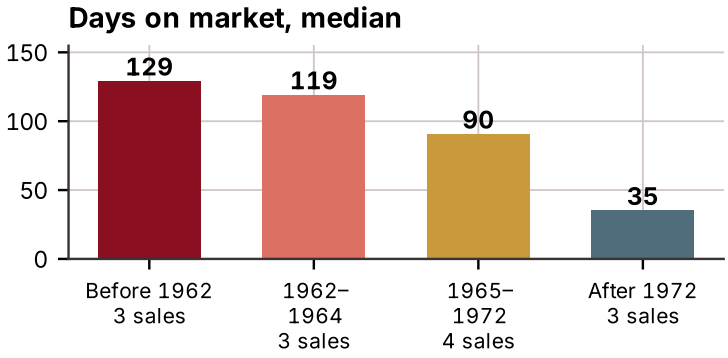
5.5 Living area: described, not tested



The average is **3,979 SF** for homes built after 1972 and **2,115 SF** for homes built before 1962. It rises step by step from the lowest range to the highest. Defined in 8.1.3.

Not tested: too few sales.

5.6 Days on market: described, not tested

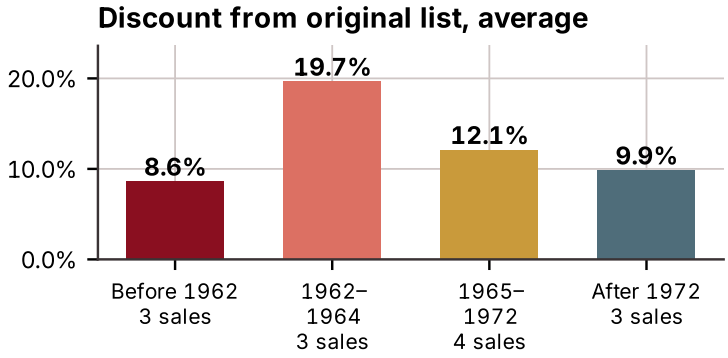


The median is **35 days** for homes built after 1972 and **129 days** for homes built before 1962. It falls step by step from the lowest range to the highest. Defined in 8.1.5.

Not tested: too few sales.

 © 2026 Alexander Tiffany Southwest, LLC

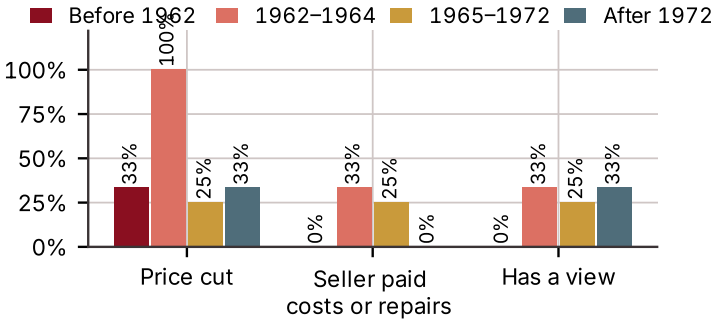
5.7 Discount from original list: described, not tested



The average is **9.9%** for homes built after 1972 and **8.6%** for homes built before 1962. It does not move in a straight line; homes built 1962–1964 are highest. Defined in 8.1.6.

Not tested: too few sales.

5.8 How often: price cut before sale, seller paid closing costs or repairs, has a view



Each bar is the share of homes in the group, in percent.

- 33% of homes built after 1972 had a price cut before sale, against 33% of homes built before 1962. Defined in 8.1.7.
- 0% of homes built after 1972 had the seller pay closing costs or repairs, against 0% of homes built before 1962. Defined in 8.1.8.
- 33% of homes built after 1972 have a view, against 0% of homes built before 1962. Defined in 8.1.9.

Price cut before sale: Not tested: too few sales.
Seller paid closing costs or repairs: Not tested: too few sales.
Has a view: Not tested: too few sales.

5.9 The numbers: price and size

	Before 1962 3 sales	1962–1964 3 sales	1965–1972 4 sales	After 1972 3 sales	All 13 sales
Net sale price average	$1,186,333	$1,933,333	$3,646,000	$2,186,167	$2,346,269
Net price per SF average	$582	$638	$947	$546	$699
Living area average	2,115	2,973	3,931	3,979	3,302
Year built median	1951	1964	1970	2010	1965

© 2026 Alexander Tiffany Southwest, LLC

5.10 The numbers: selling

	Before 1962 3 sales	1962–1964 3 sales	1965–1972 4 sales	After 1972 3 sales	All 13 sales
Days on market median	129	119	90	35	86
Discount from original list average	8.6%	19.7%	12.1%	9.9%	12.5%
Price cut before sale	33%	100%	25%	33%	46%
Seller paid closing costs or repairs	0%	33%	25%	0%	15%
Has a view	0%	33%	25%	33%	23%

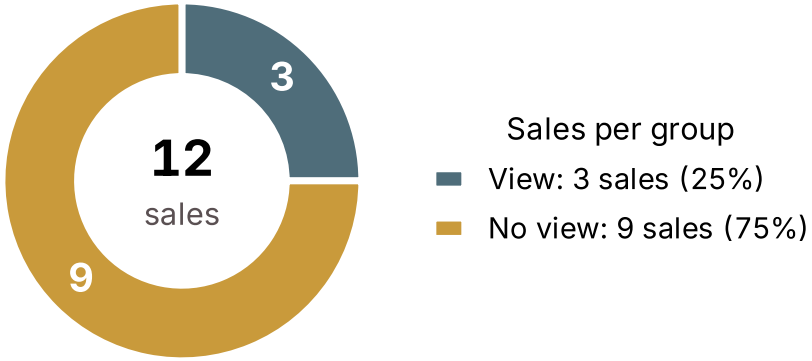
Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.3.

© 2026 Alexander Tiffany Southwest, LLC

6. View and no view

Resale homes · 13 sales · November 9, 2025 – November 8, 2026

Sales where the MLS lists a view (greenbelt or park, trees, golf course, hill country, water and similar) against those listing none or only the neighborhood. 1 sales whose MLS view entry is only “See Remarks” are left out.

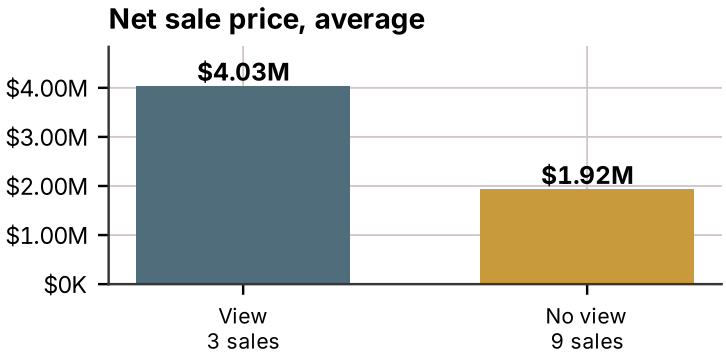


Bottom line: too few sales to test.

6.1 Key differences

The top group against the bottom group: no measure differs enough to rule out chance.

6.3 Net sale price: described, not tested



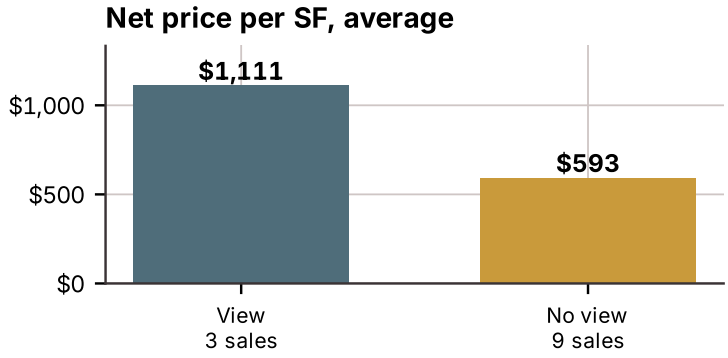
The average is **$4.03M** for homes with a view and **$1.92M** for homes without a view.

Defined in 8.1.1.

Not tested: too few sales.

 © 2026 Alexander Tiffany Southwest, LLC

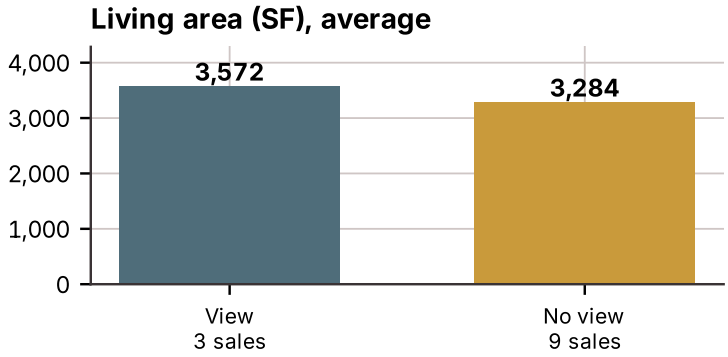
6.4 Net price per SF: described, not tested



The average is **$1,111 per SF** for homes with a view and **$593 per SF** for homes without a view. Defined in 8.1.2.

Not tested: too few sales.

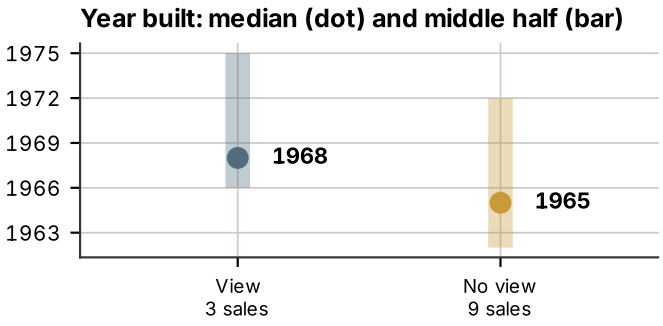
6.5 Living area: described, not tested



The average is **3,572 SF** for homes with a view and **3,284 SF** for homes without a view. Defined in 8.1.3.

Not tested: too few sales.

6.6 Year built: described, not tested

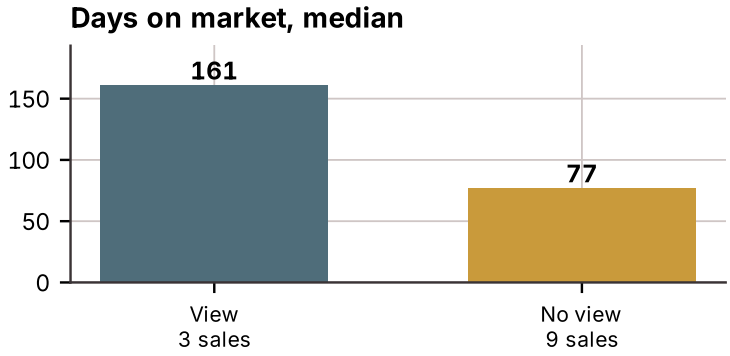


The median is **1968** for homes with a view and **1965** for homes without a view. Defined in 8.1.4.

Not tested: too few sales.

© 2026 Alexander Tiffany Southwest, LLC

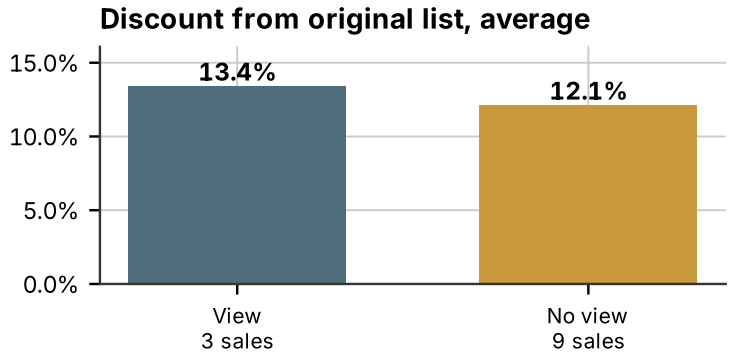
6.7 Days on market: described, not tested



The median is **161 days** for homes with a view and **77 days** for homes without a view. Defined in 8.1.5.

Not tested: too few sales.

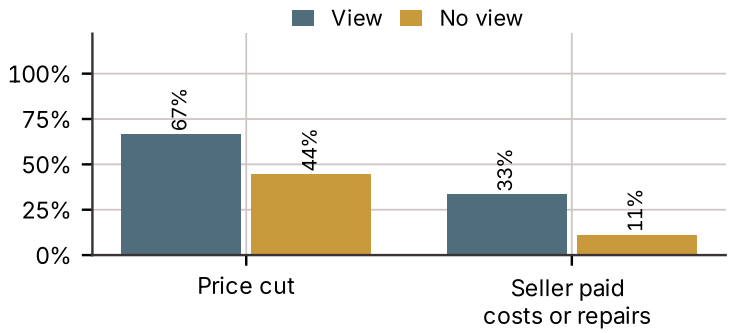
6.8 Discount from original list: described, not tested



The average is **13.4%** for homes with a view and **12.1%** for homes without a view. Defined in 8.1.6.

Not tested: too few sales.

6.9 How often: price cut before sale, seller paid closing costs or repairs



Each bar is the share of homes in the group, in percent.

- 67% of homes with a view had a price cut before sale, against 44% of homes without a view. Defined in 8.1.7.
- 33% of homes with a view had the seller pay closing costs or repairs, against 11% of homes without a view. Defined in 8.1.8.

Price cut before sale: Not tested: too few sales.
Seller paid closing costs or repairs: Not tested: too few sales.

 © 2026 Alexander Tiffany Southwest, LLC

6.10 The numbers: price and size

	View 3 sales	No view 9 sales	All 12 sales
Net sale price average	$4,029,500	$1,923,667	$2,450,125
Net price per SF average	$1,111	$593	$723
Living area average	3,572	3,284	3,356
Year built median	1968	1965	1966

6.11 The numbers: selling

	View 3 sales	No view 9 sales	All 12 sales
Days on market median	161	77	82
Discount from original list average	13.4%	12.1%	12.4%
Price cut before sale	67%	44%	50%
Seller paid closing costs or repairs	33%	11%	17%

Prices, price per SF, living area and discount are averages; days on market and year built are medians. The test behind each verdict is in 8.3.4.

 © 2026 Alexander Tiffany Southwest, LLC

7. New construction

Basic statistics · 0 sales · November 9, 2025 – November 8, 2026

Homes sold new by the builder in the same 365 days. They are left out of every other section and shown here as basic figures only: 0 sales, no groups, no tests.

> **Note**: these are only the new-construction sales reported in ABOR MLS. Builders often sell homes without listing them in the MLS, so these figures do not necessarily represent all new-construction sales in Brown Herman Add.

No new-construction sales were reported in ABOR MLS in this window.

Same definitions as the rest of the study (section 8). New construction = NewConstructionYN true, or PropertyCondition “New Construction” or “Under Construction”.

© 2026 Alexander Tiffany Southwest, LLC

8. Appendix

Measures, methods and tests

Each measure and method three ways: in plain words, as statistics, and with the data from this study.

8.1 Measures

8.1.1 Net sale price

In simple terms What the seller actually kept: the closing price, less money the seller gave back to the buyer for closing costs or repairs. It is the truest price for comparing homes.

Statistically Net = ClosePrice − ACTRIS_BuyersClsgCostPdbySell − ACTRIS_RepairsAmount (a blank counts as $0). Summarized by the arithmetic mean in the slices.

The data 13 resale sales. Average $2,346,269; median $2,050,000; standard deviation $1,717,119; middle half (25th–75th percentile) $1,295,000–$2,384,000; lowest $1,100,000, highest $7,750,000. 2 sales had a seller payment; their median payment was $64,000.

8.1.2 Net price per SF

In simple terms Net sale price divided by the heated and cooled square feet. It puts homes of different sizes on the same footing: did buyers pay more for each square foot, not just for more square feet?

Statistically psf = Net ÷ LivingArea, per sale; summarized by the mean of the per-sale ratios.

The data 13 resale sales. Average $699; median $591; standard deviation $428; middle half (25th–75th percentile) $536–$686; lowest $414, highest $2,081.

8.1.3 Living area

In simple terms The heated and cooled space, as listed in the MLS. Garages and porches are not counted.

Statistically RESO LivingArea, in square feet. Sales under 400 SF are treated as entry errors and left out.

The data 13 resale sales. Average 3,302; median 3,690; standard deviation 848; middle half (25th–75th percentile) 2,658–3,904; lowest 1,799, highest 4,314.

8.1.4 Year built

In simple terms The year the home was finished, as listed in the MLS. It shows whether a group leans to older or newer phases of the community.

Statistically RESO YearBuilt; summarized by the median, with the 25th–75th percentile (middle half) on the charts.

The data 13 resale sales. Average 1971; median 1965; standard deviation 20; middle half (25th–75th percentile) 1962–1972; lowest 1951, highest 2012.

© 2026 Alexander Tiffany Southwest, LLC

8.1.5 Days on market

In simple terms How many days the home was on the market before the buyer's offer was accepted, counting any earlier listing periods (relists). This is the days on market agents and clients quote.

Statistically CDOM = max(CumulativeDaysOnMarket, DaysOnMarket, PurchaseContractDate − ListingContractDate). The MLS counter can freeze at a price change, so the contract-date gap is a floor. Summarized by the median, because a few homes that sat for months pull an average up.

The data 13 resale sales. Average 104; median 86; standard deviation 77; middle half (25th–75th percentile) 45–129; lowest 5, highest 277. 0 sales went under contract on their listing date (0 days).

8.1.6 Discount from original list

In simple terms How far below the first asking price the home sold, after seller payments. It measures how much negotiating room sellers gave up. A negative figure means the home sold above its first asking price.

Statistically Discount % = (OriginalListPrice − Net) ÷ OriginalListPrice × 100, per sale; summarized by the mean.

The data 13 resale sales. Average 12.5%; median 12.2%; standard deviation 8.8%; middle half (25th–75th percentile) 7.5%–18.4%; lowest 0.0%, highest 28.5%. 0 sales closed above their first asking price.

8.1.7 Price cut before sale

In simple terms The asking price was lowered at least once before the home went under contract.

Statistically Indicator: ListPrice at close < OriginalListPrice. Reported as the share of sales (%).

The data 6 of 13 resale sales (46.2%).

8.1.8 Seller paid closing costs or repairs

In simple terms The seller paid some of the buyer's closing costs or repairs.

Statistically Indicator: ACTRIS_BuyersCIsgCostPdbySell + ACTRIS_RepairsAmount > 0. Reported as the share of sales (%).

The data 2 of 13 resale sales (15.4%).

8.1.9 Has a view

In simple terms The MLS says the home looks over something: a greenbelt or park, trees, golf course, hill country, water and similar.

Statistically View = the View field holds any entry other than “None”, “Neighborhood” or “See Remarks”. No view = only “None” and/or “Neighborhood”. A record whose only entry is “See Remarks” cannot be classified and is left out of the view slice.

The data 3 sales with a view, 9 without, 1 unclassified. Most common View entries: None 8, Trees/Woods 2, Neighborhood 1, See Remarks 1, Lake 1, Park/Greenbelt 1, Garden 1, Pool 1.

© 2026 Alexander Tiffany Southwest, LLC

8.2 Methods

8.2.1 Data source

In simple terms Every figure comes from the Austin Board of REALTORS® MLS, read live by ALEX. No figure is estimated or typed in.

Statistically ABOR MLS via secure APIs, read from ALEX's copy of the MLS (refreshed every 15 minutes; this pull as of 2026-11-09 12:45 UTC), every field. Filter: StandardStatus = Closed, PropertyType = Residential, City = Austin, SubdivisionName contains any of “brown herman add” (case-insensitive). A record is kept when its subdivision name belongs to the Brown Herman Add family, the same rule comparable sales use.

The data Pulled November 9, 2026: 13 closed Brown Herman Add records over the prior year, in ZIP 78703. 4 subdivision spellings kept: Brown Herman Add 02 Sec 01 (5); Brown Herman Add (4); Brown Herman Add 02 Sec 04 (2); Brown Herman Add 02 Sec 05 (2). Names found by the search but not part of Brown Herman Add, left out: BROWN HERMAN ADDN (1).

8.2.2 Study window

In simple terms The most recent 365 days of closed sales: recent enough to describe today's market, long enough to give each group plenty of sales. The usual window is 180 days; it holds only 9 resale sales here (under 80), so the full year is used.

Statistically CloseDate from November 9, 2025 to November 8, 2026 inclusive.

The data 13 single-family sales in the window: 13 resale, 0 new construction.

8.2.3 Resale and new construction

In simple terms A resale home was previously owned. New construction is sold by the builder and behaves differently, so it is kept out of every analysis and reported once on its own.

Statistically New construction = NewConstructionYN true, or PropertyCondition contains “New Construction” or “Under Construction”. Everything else is resale.

The data 13 resale; 0 new construction.

8.2.4 Sales left out

In simple terms A few records cannot be used as entered and are left out before any analysis.

Statistically Excluded: PropertySubType other than Single Family Residence; no OriginalListPrice; LivingArea under 400 SF; seller payments above 10% of ClosePrice (treated as entry errors).

The data None in this window.

 © 2026 Alexander Tiffany Southwest, LLC

8.2.5 Quartiles and groups

In simple terms Sales lined up from lowest to highest and cut into four groups of about equal size. Each group is named by its range, for example “Under $1.29M”.

Statistically Sort by the slicing variable; cut k sits at round(nk/4), k = 1…3. A cut that would split tied values moves to the nearer edge of the tie. A group under 3 sales merges into its smaller neighbor. Range names use the next group's lowest value (“Under”) and the previous group's highest value (“Over”/“After”).

The data **Quartiles by net sale price:** Under $1.29M: $1,100,000–$1,180,000 (3 sales); $1.29M–$1.99M: $1,295,000–$1,993,500 (3 sales); $2.05M–$2.38M: $2,050,000–$2,384,000 (4 sales); Over $2.38M: $2,400,000–$7,750,000 (3 sales)
Quartiles by living area: Under 2,658 SF: 1,799–2,562 SF (3 sales); 2,658–3,271 SF: 2,658–3,271 SF (3 sales); 3,690–3,904 SF: 3,690–3,904 SF (4 sales); Over 3,904 SF: 4,064–4,314 SF (3 sales)
Quartiles by year built: Before 1962: 1951–1956 (3 sales); 1962–1964: 1962–1964 (3 sales); 1965–1972: 1965–1972 (4 sales); After 1972: 1982–2012 (3 sales)
View and no view: View: MLS lists a view (3 sales); No view: None or Neighborhood (9 sales)

8.2.6 Average and median

In simple terms The average adds the values and divides by how many; one very expensive home can pull it up. The median is the middle value, with half above and half below.

Statistically Mean $\bar{x} = (1/n)\ \Sigma\ x_i$; median = 50th percentile. Price, price per SF, living area and discount use the mean; days on market and year built use the median (skewed or whole-year values).

The data Net sale price: average $2,346,269, median $2,050,000. Days on market: average 104, median 86: the average is pulled up by a few long listings.

8.2.7 Kruskal–Wallis test

In simple terms Checks whether a measure really differs across the four groups of a slice. It uses each sale's rank, not its value, so a few extreme sales cannot drive the answer.

Statistically $H = [12/(n(n+1))]\ \Sigma\ R_j^2/n_j - 3(n+1)$, compared with χ^2 on k − 1 degrees of freedom (Kruskal & Wallis, 1952). Effect size $\varepsilon^2 = H/(n-1)$: ≥ .01 small, ≥ .06 medium, ≥ .14 large (Tomczak & Tomczak, 2014). A slice is tested only when every group has at least 5 sales; smaller groups are described, not tested.

The data Run on every measure in sections 3–5; each result is in 8.3.

8.2.8 Mann–Whitney U test

In simple terms The same check when there are only two groups: view against no view.

Statistically Two-sided U test (Mann & Whitney, 1947). Effect size = rank-biserial correlation $|1 - 2U/(n_1 n_2)|$: ≥ .10 small, ≥ .30 medium, ≥ .50 large (Kerby, 2014; Cohen, 1988).

The data Run on every measure in section 6; results in 8.3.

8.2.9 Chi-square test

In simple terms Checks whether a yes/no share (price cut, seller payment, view) differs between groups more than chance would.

Statistically Pearson χ^2 on the 2 × k table of counts, no continuity correction (Pearson, 1900). Effect size Cramér's V = $\sqrt{(\chi^2/n)}$: ≥ .10 small, ≥ .30 medium, ≥ .50 large (Cramér, 1946).

The data Run on the three shares in every slice; results in 8.3.

 © 2026 Alexander Tiffany Southwest, LLC

8.2.10 Real difference (significance)

In simple terms "Real difference" means a gap this large would be very unlikely if the groups were really alike. Because many measures are checked in each slice, the bar is set higher than usual.

Statistically Significant when $p < 0.05 \div m$, where m is the number of measures tested in that slice (Bonferroni; Dunn, 1961). The slicing variable itself differs by design and is not tested.

The data

8.2.11 Size of a difference

In simple terms A difference can be real but small. The size word (small, medium, large) says how much the groups pull apart.

Statistically ε^2 for Kruskal–Wallis, rank-biserial r for Mann–Whitney, Cramér's V for chi-square, with the thresholds above; below the small threshold the size is "negligible".

The data 0 real differences across the four slices; sizes are listed in 8.3.

8.2.12 Rounding in the text

In simple terms Headings and sentences round figures so they read easily; the tables at the end of each section give them in full.

Statistically Prices in headings round to the nearest $1K; price per SF and days on market to the nearest whole number; living area to the nearest 10 SF; shares and percentage gaps to whole percents.

The data Days on market is always shown in days.

8.3 Test results

Every test behind every gold box. Statistic, degrees of freedom (df), p-value, the threshold it must beat, and the size of the difference.

8.3.1 Quartiles by net sale price

Too few sales in a group to test.

8.3.2 Quartiles by living area

Too few sales in a group to test.

8.3.3 Quartiles by year built

Too few sales in a group to test.

8.3.4 View and no view

Too few sales in a group to test.

8.4 Data notes

Left out of the analysis: 0 new-construction sales (basic statistics only, section 7); nothing else. Statistics: Python, NumPy 2.5.3, SciPy 1.18.1.

 © 2026 Alexander Tiffany Southwest, LLC

8.5 References

1. Cohen, J. (1988). Statistical Power Analysis for the Behavioral Sciences (2nd ed.). Erlbaum.
2. Cramér, H. (1946). Mathematical Methods of Statistics. Princeton University Press.
3. Dunn, O. J. (1961). Multiple comparisons among means. JASA, 56(293), 52–64.
4. Kerby, D. S. (2014). The simple difference formula: an approach to teaching nonparametric correlation. Comprehensive Psychology, 3, 11.IT.3.1.
5. Kruskal, W. H., & Wallis, W. A. (1952). Use of ranks in one-criterion variance analysis. JASA, 47(260), 583–621.
6. Mann, H. B., & Whitney, D. R. (1947). On a test of whether one of two random variables is stochastically larger than the other. Annals of Mathematical Statistics, 18(1), 50–60.
7. Pearson, K. (1900). On the criterion that a given system of deviations… Philosophical Magazine, 50(302), 157–175.
8. Tomczak, M., & Tomczak, E. (2014). The need to report effect size estimates revisited. Trends in Sport Sciences, 21(1), 19–25.

This is a market study of closed sales, not an appraisal or an opinion of value for any home. The analysis covers 13 closed MLS resale sales; the 0 new-construction sales appear only in their own section, as basic statistics. Sale and listing data: ABOR MLS via secure APIs, pulled November 9, 2026. Map data © OpenStreetMap contributors. ALEX Companies · Licensed by the Texas Real Estate Commission · Broker: Alexander Tiffany Southwest, LLC (ALEX Real Estate), #565194-BB · Diane Hart Alexander, Designated Broker, #574877-B.

 © 2026 Alexander Tiffany Southwest, LLC