La Cima: How Mortgage Rates and Buydowns Affect Buying Power

La Cima · 2026-11-11

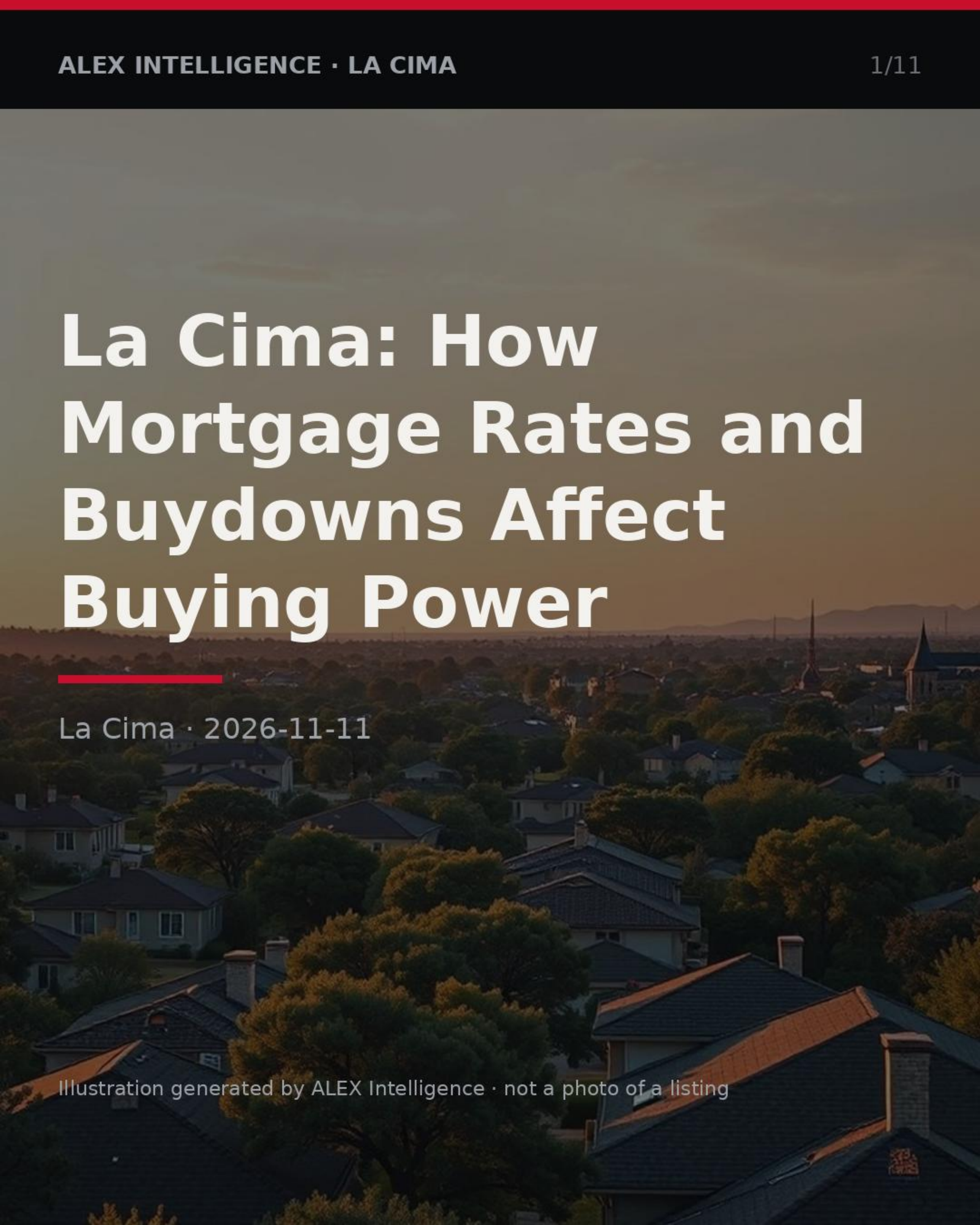


Illustration generated by ALEX Intelligence · not a photo of a listing

Key numbers

rolling 6 months ending Oct 31, 2026

MEDIAN SALE PRICE

$454,745

-4.7% vs. last year

n=42

MEDIAN DAYS ON MARKET

66

-60.9% vs. last year

n=42

SOLD VS. ORIGINAL LIST

93.3%

n=42

HOMES FOR SALE TODAY

55

months of inventory: 7.86

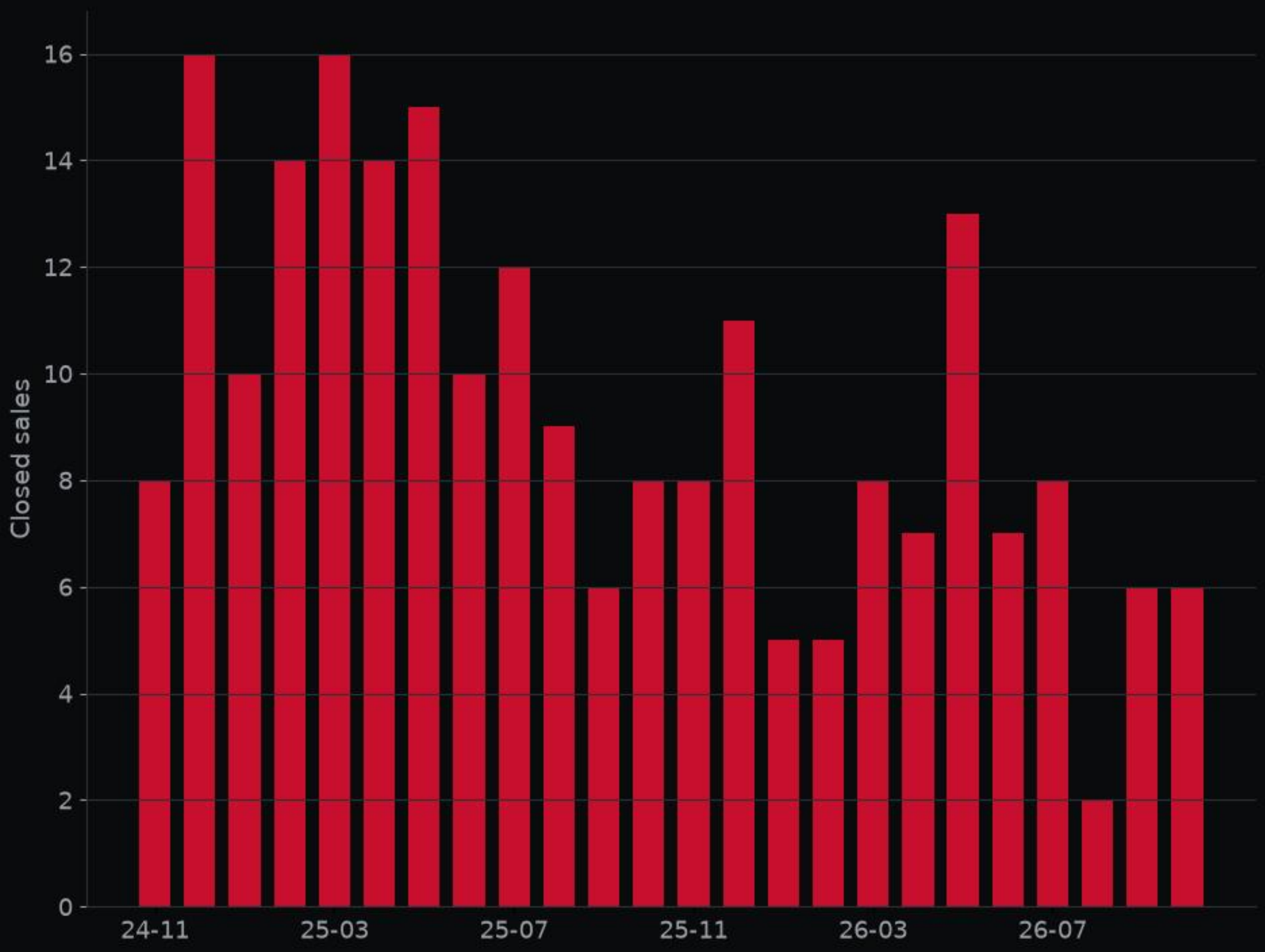
Median Sale Price by Month

Closed sales, last 24 months · actuals only



Homes Sold by Month

Closed sales, last 24 months





133 Horseherb WAY · MLS #9845553

Front exterior · Listed by LPT Realty, LLC



133 Horseherb WAY · MLS #9845553

Kitchen · Listed by LPT Realty, LLC



133 Horseherb WAY · MLS #9845553

Living room · Listed by LPT Realty, LLC



133 Horseherb WAY · MLS #9845553

Bedroom · Listed by LPT Realty, LLC



133 Horseherb WAY · MLS #9845553

Backyard · Listed by LPT Realty, LLC

Deal of the Week

133 Horseherb WAY · MLS #9845553

$356,990

4 bed · 2.5 bath · 1,980 sq ft

listed 1% below the ALEX valuation; 8% under the local price per sq ft; price reduced 12% from original.

ALEX valuation: $361,000 (range $334,000–$393,000)

ALEX Intelligence estimate, not an appraisal.

Listed by LPT Realty, LLC

View on alex.realestate

Want a private showing? Call or text George · 713.918.9951

Want a closer look? Reply or call George at 713.918.9951 and we'll set up a showing.

alex-companies.com/market-data

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