Crosswinds: How Rates and Buydowns Affect Buying Power This Month

Crosswinds · 2026-11-20



Illustration generated by ALEX Intelligence · not a photo of a listing

Key numbers

rolling 6 months ending Oct 31, 2026

MEDIAN SALE PRICE

$342,500

-8.3% vs. last year

n=40

MEDIAN DAYS ON MARKET

114

+26.7% vs. last year

n=40

SOLD VS. ORIGINAL LIST

90.5%

n=40

HOMES FOR SALE TODAY

64

months of inventory: 9.6

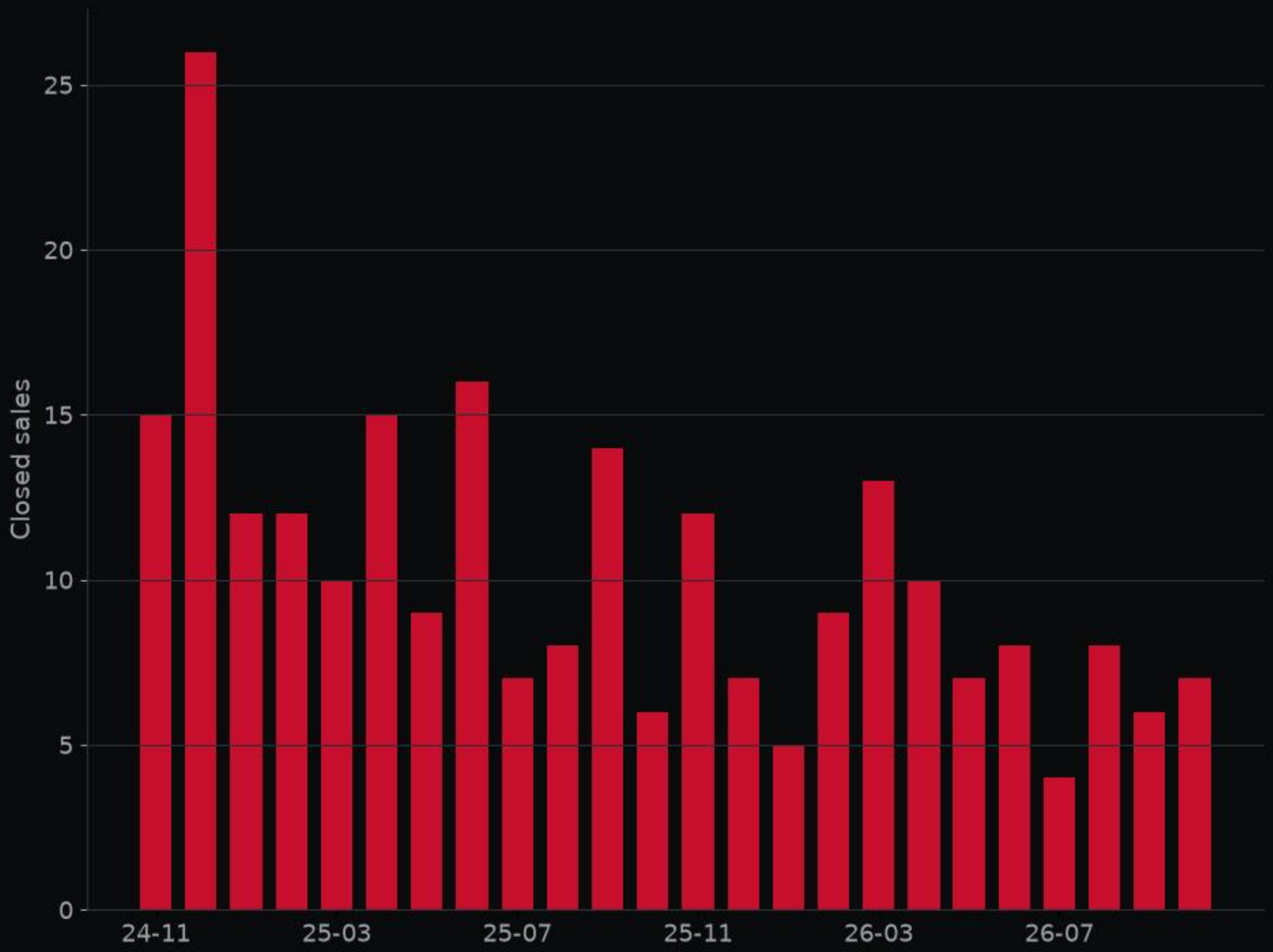
Median Sale Price by Month

Closed sales, last 24 months · actuals only



Homes Sold by Month

Closed sales, last 24 months



Deal of the Week

238 Bay Breeze DR · MLS #5812415

$287,900

3 bed · 2 bath · 1,487 sq ft

listed 3% below the ALEX valuation; price reduced 13% from original.

ALEX valuation: $298,000 (range $267,000–$327,000)

ALEX Intelligence estimate, not an appraisal.

Listed by Randol Vick, Broker

View on alex.realestate

Want a private showing? Call or text George · 713.918.9951

Want to see this home? Call or text George at 713.918.9951 for a private showing.

alex-companies.com/market-data

George Arnold Alexander III, MPA
Associate Broker · Texas License #574878-B
george@alex.realestate · 713.918.9951

ALEX Real Estate
Alexander Tiffany Southwest, LLC dba ALEX.realestate
Texas Broker License #565194-BB

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