

Crosswinds List-to-Sale Ratios Explain Price Reality

Crosswinds · 2026-10-29

Illustration generated by ALEX Intelligence · not a photo of a listing

Key numbers

rolling 6 months ending Sep 30, 2026

MEDIAN SALE PRICE

\$351,294

-6.3% vs. last year

n=44

MEDIAN DAYS ON MARKET

96

+7.9% vs. last year

n=44

SOLD VS. ORIGINAL LIST

91.8%

n=44

HOMES FOR SALE TODAY

66

months of inventory: 8.8

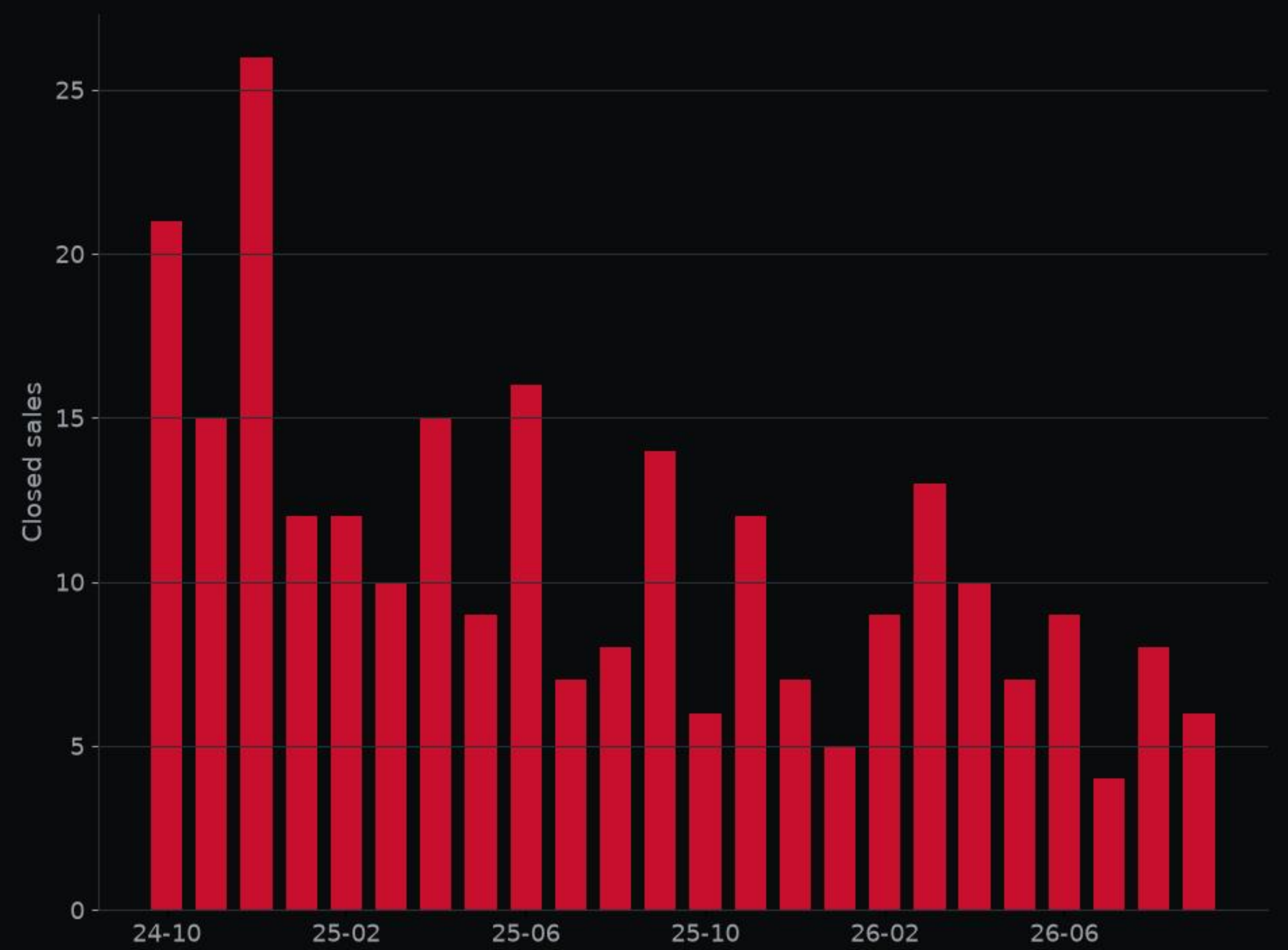
Median Sale Price by Month

Closed sales, last 24 months · actuals only



Homes Sold by Month

Closed sales, last 24 months





173 Queen Topsail WAY · MLS #7278153

Kitchen · Listed by ERA Experts



173 Queen Topsail WAY · MLS #7278153

Living room · Listed by ERA Experts



173 Queen Topsail WAY · MLS #7278153

Bedroom · Listed by ERA Experts



173 Queen Topsail WAY · MLS #7278153

Backyard · Listed by ERA Experts



173 Queen Topsail WAY · MLS #7278153

Bathroom · Listed by ERA Experts

Deal of the Week

173 Queen Topsail WAY · MLS #7278153

\$326,508

4 bed · 3 bath · 2,353 sq ft

listed 6% below the ALEX valuation; 24% under the local price per sq ft; price reduced 15% from original.

ALEX valuation: \$347,000 (range \$314,000–\$399,000)

ALEX Intelligence estimate, not an appraisal.

Listed by ERA Experts

[View on alex.realestate](#)

Want a private showing? Call or text George · 713.918.9951

Want a closer look? Reply or call George at 713.918.9951 and we'll set up a showing.

alex-companies.com/market-data

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Data from Unlock MLS. Deemed reliable, not guaranteed.