Hays County: How Rates and Buydowns Shape Buying Power in November

Hays County · 2026-11-26

Photo: CMBJ · CC BY-SA 2.5 · Wikimedia Commons · darkened, cropped, text added

Key numbers

October 2026

MEDIAN SALE PRICE

$364,990

-6.4% vs. last year

n=311

MEDIAN DAYS ON MARKET

81

+17.4% vs. last year

n=311

SOLD VS. ORIGINAL LIST

93.5%

n=311

HOMES FOR SALE TODAY

1,741

months of inventory: 4.58

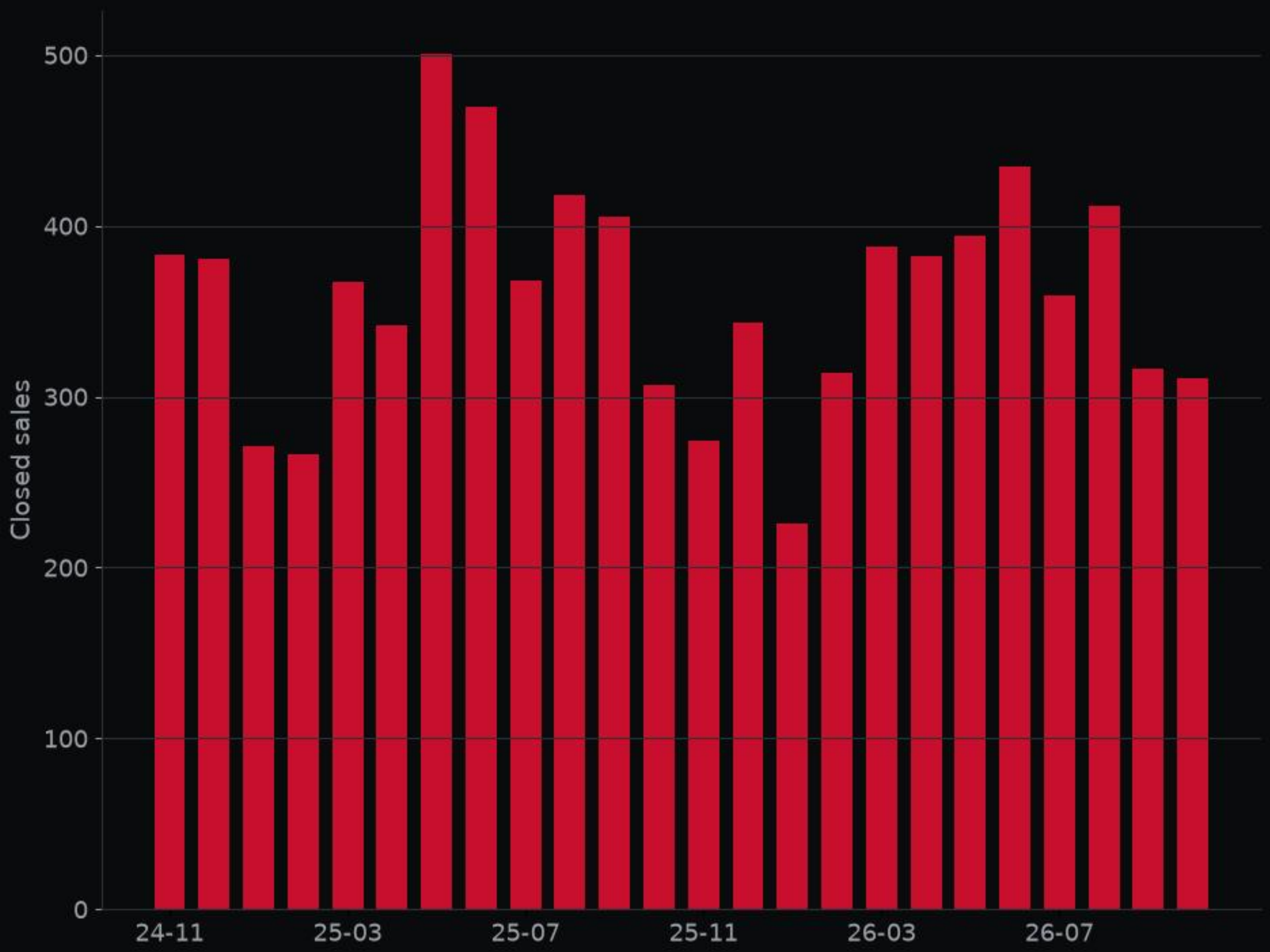
Median Sale Price by Month

Closed sales, last 24 months · actuals only



Homes Sold by Month

Closed sales, last 24 months





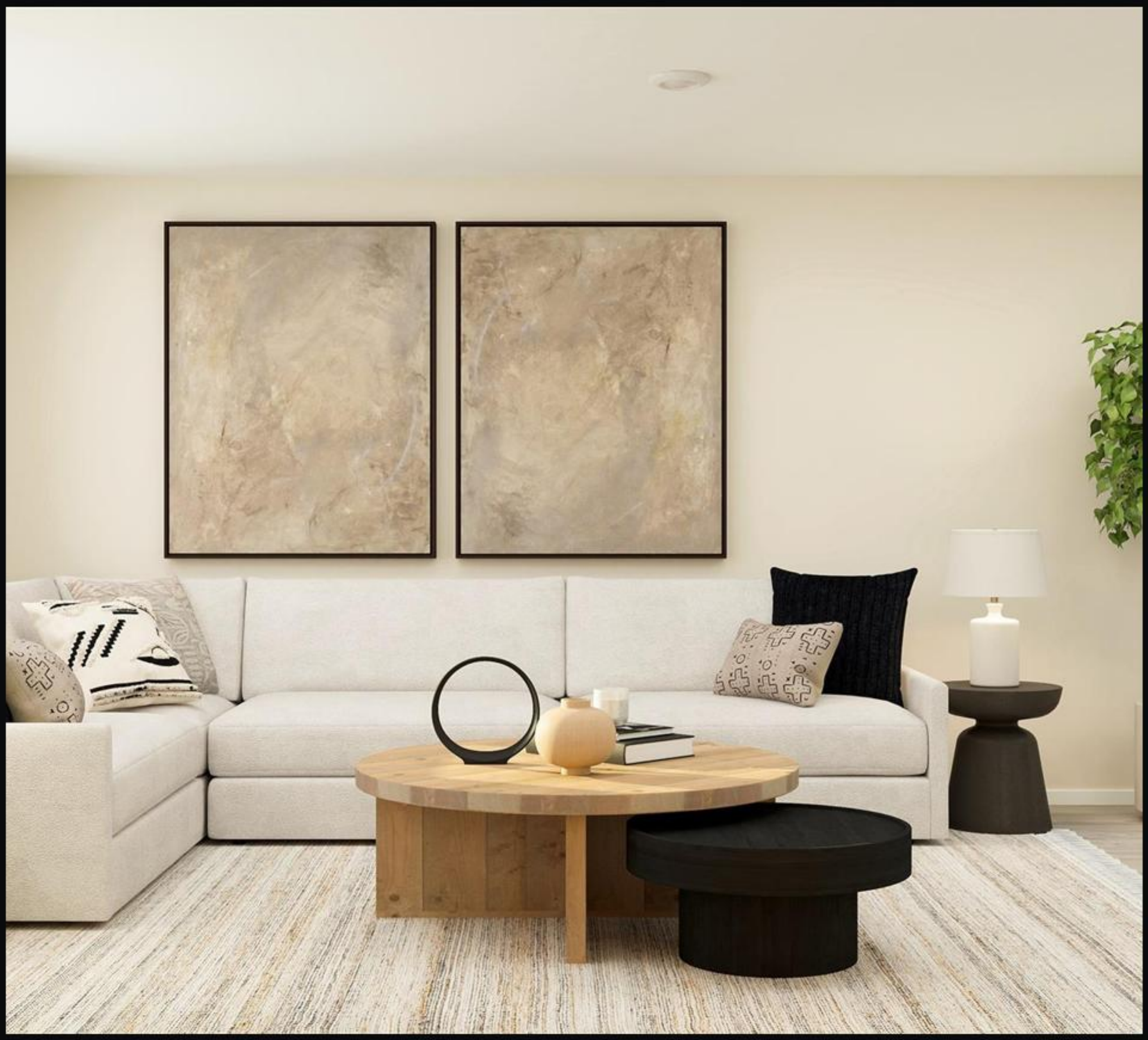
726 Alamito Ave · MLS #2984955

Front exterior · Listed by Keller Williams City-View



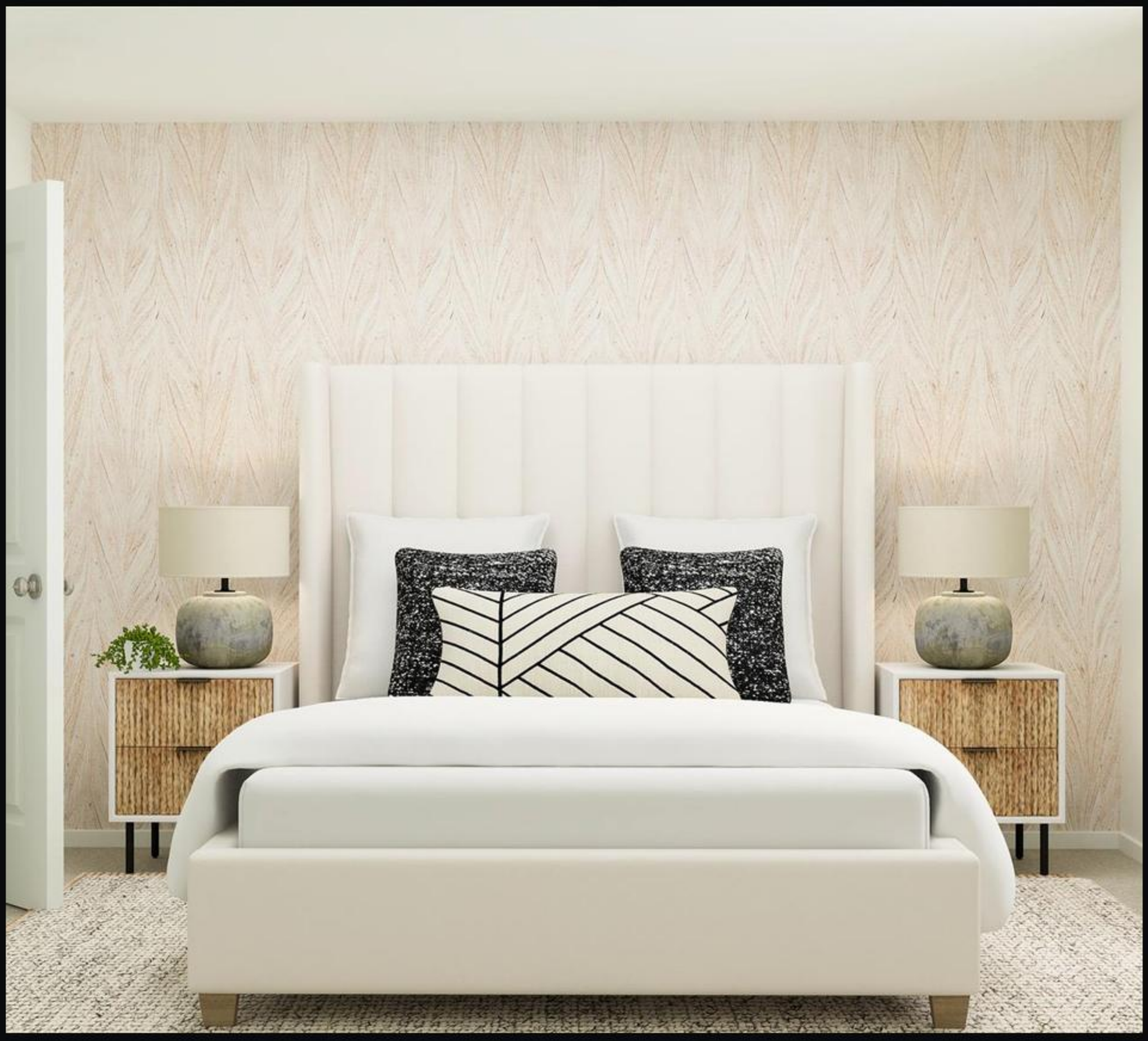
726 Alamito Ave · MLS #2984955

Kitchen · Listed by Keller Williams City-View



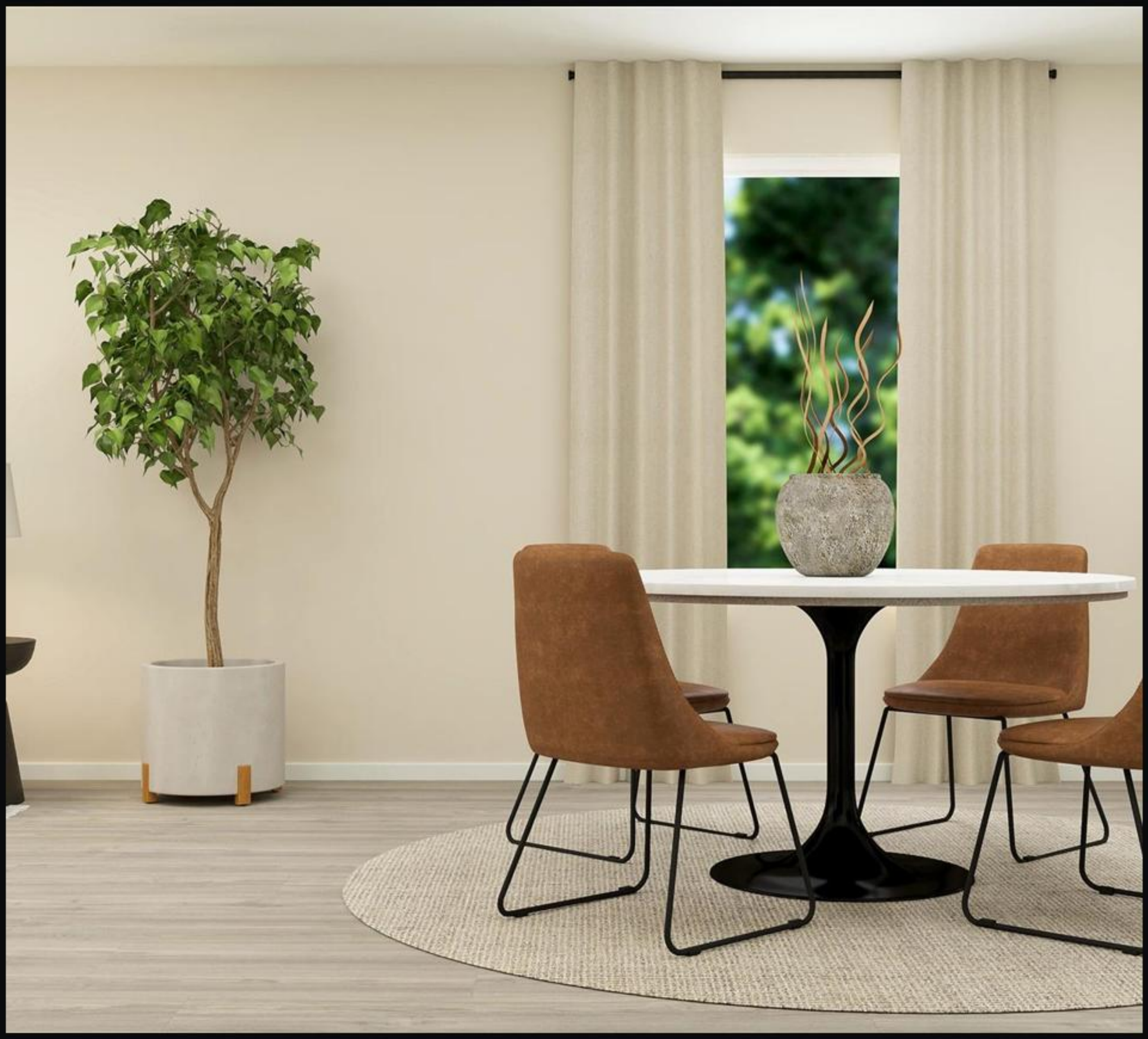
726 Alamito Ave · MLS #2984955

Living room · Listed by Keller Williams City-View



726 Alamito Ave · MLS #2984955

Bedroom · Listed by Keller Williams City-View



726 Alamito Ave · MLS #2984955

Dining room · Listed by Keller Williams City-View

Deal of the Week

726 Alamito Ave · MLS #2984955

$201,999

4 bed · 2 bath · 1,500 sq ft

listed 7% below the ALEX valuation; 9% under the local price per sq ft; price reduced 12% from original.

ALEX valuation: $216,000 (range $203,000–$235,000)

ALEX Intelligence estimate, not an appraisal.

Listed by Keller Williams City-View

View on alex.realestate

Want a private showing? Call or text George · 713.918.9951

Want to see this home? Call or text George at 713.918.9951 for a private showing.

alex-companies.com/market-data

George Arnold Alexander III, MPA
Associate Broker · Texas License #574878-B
george@alex-companies.com · 713.918.9951

ALEX Real Estate
Alexander Tiffany Southwest, LLC dba ALEX.realestate
Texas Broker License #565194-BB

Data from Unlock MLS. Deemed reliable, not guaranteed.