Hays County: Is It a Buyer's or Seller's Market?

Hays County · 2026-11-20

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Key numbers

October 2026

MEDIAN SALE PRICE

$364,990

-6.4% vs. last year

n=307

MEDIAN DAYS ON MARKET

81

+17.4% vs. last year

n=307

SOLD VS. ORIGINAL LIST

93.5%

n=307

HOMES FOR SALE TODAY

1,772

months of inventory: 4.67

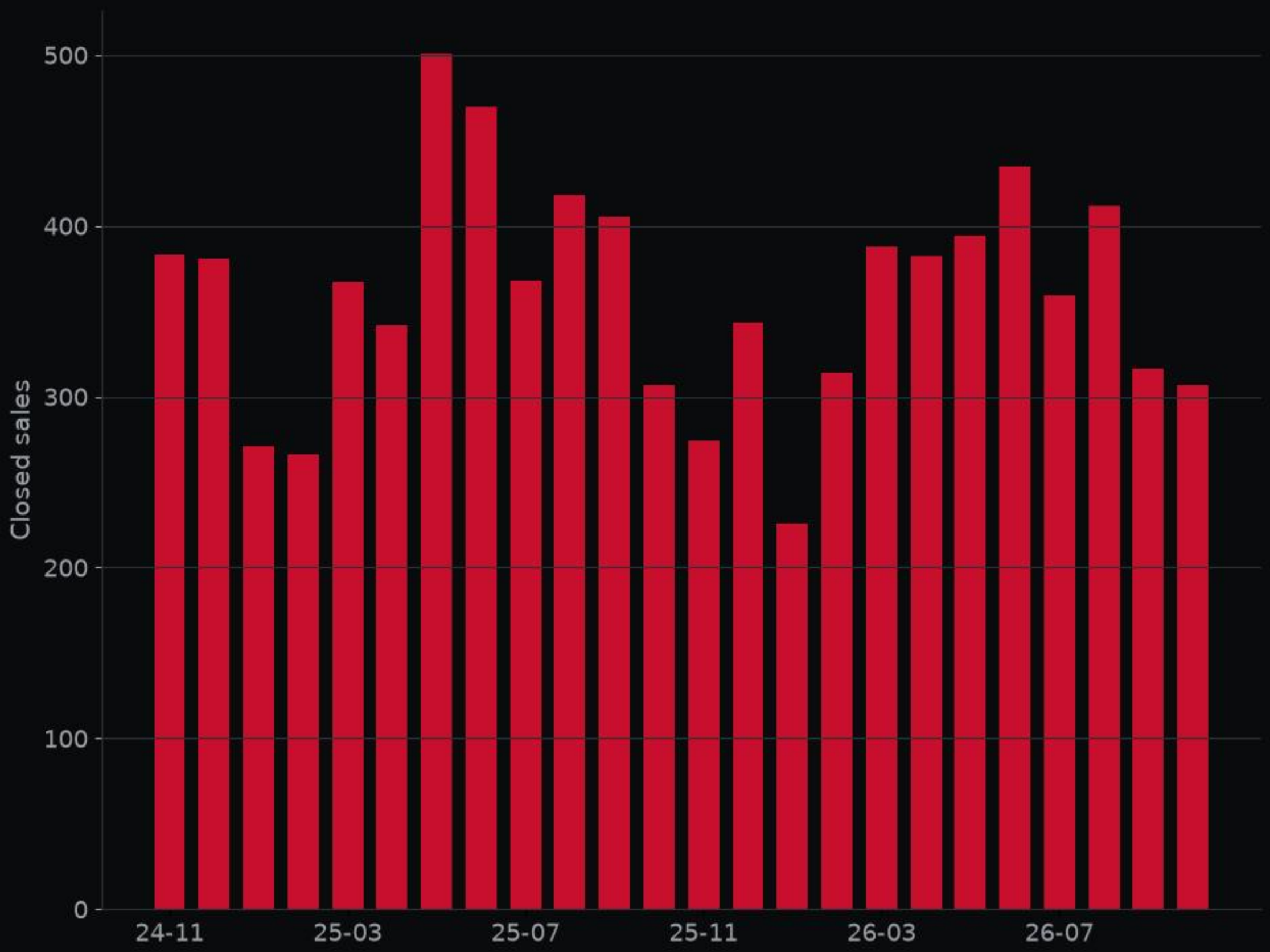
Median Sale Price by Month

Closed sales, last 24 months · actuals only



Homes Sold by Month

Closed sales, last 24 months



Deal of the Week

3043 Winding Creek RD · MLS #6705556

$254,545

3 bed · 2 bath · 1,326 sq ft

listed 5% below the ALEX valuation; price reduced 15% from original.

ALEX valuation: $267,000 (range $239,000–$288,000)

ALEX Intelligence estimate, not an appraisal.

Listed by New Home Now

View on alex.realestate

Want a private showing? Call or text George · 713.918.9951

Want to see this home? Call or text George at 713.918.9951 for a private showing.

alex-companies.com/market-data

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