New Braunfels: How Rates and Buydowns Shape Buying Power in October

New Braunfels · 2026-11-22

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Key numbers

October 2026

MEDIAN SALE PRICE

$455,000

+12.3% vs. last year

n=23

MEDIAN DAYS ON MARKET

49

-19.7% vs. last year

n=23

SOLD VS. ORIGINAL LIST

94.5%

n=23

HOMES FOR SALE TODAY

137

months of inventory: 5.14

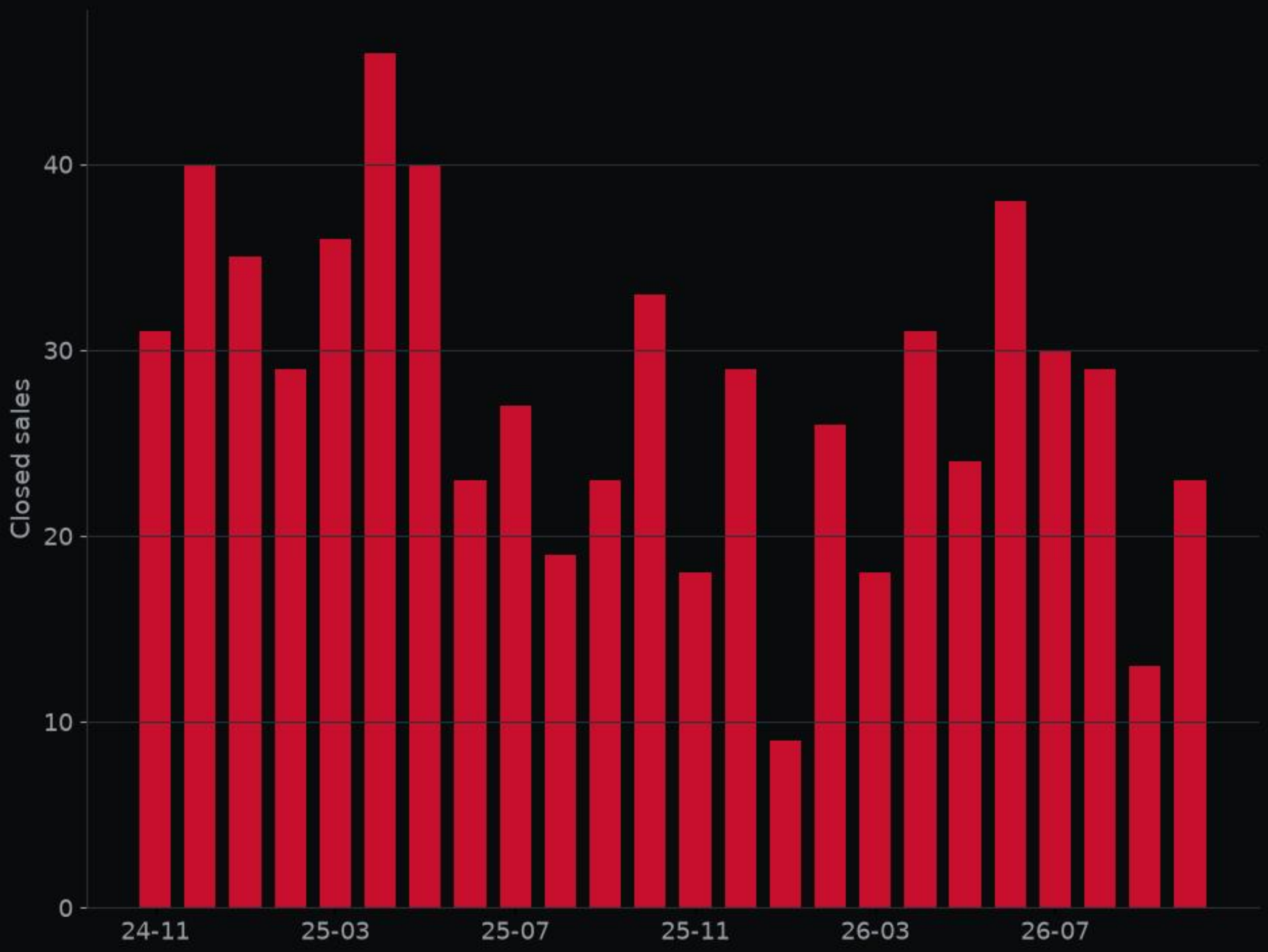
Median Sale Price by Month

Closed sales, last 24 months · actuals only



Homes Sold by Month

Closed sales, last 24 months





160 Honey Oak LN · MLS #9751966

Kitchen · Listed by MAG Real Estate LLC



160 Honey Oak LN · MLS #9751966

Living room · Listed by MAG Real Estate LLC



160 Honey Oak LN · MLS #9751966

Bedroom · Listed by MAG Real Estate LLC



160 Honey Oak LN · MLS #9751966

Backyard · Listed by MAG Real Estate LLC



160 Honey Oak LN · MLS #9751966

Dining room · Listed by MAG Real Estate LLC

Deal of the Week

160 Honey Oak LN · MLS #9751966

$314,000

4 bed · 2.5 bath · 2,178 sq ft

listed 2% below the ALEX valuation; 27% under the local price per sq ft; price reduced 3% from original.

ALEX valuation: $319,000 (range $303,000–$346,000)

ALEX Intelligence estimate, not an appraisal.

Listed by MAG Real Estate LLC

View on alex.realestate

Want a private showing? Call or text George · 713.918.9951

Want to see this home? Call or text George at 713.918.9951 for a private showing.

alex-companies.com/market-data

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