

Hays County: Is the Market Balanced or Leaning Buyers?

Hays County · 2026-10-23

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Key numbers

September 2026

MEDIAN SALE PRICE

\$372,495

+2.1% vs. last year

n=322

MEDIAN DAYS ON MARKET

56

+3.7% vs. last year

n=322

SOLD VS. ORIGINAL LIST

94.4%

n=322

HOMES FOR SALE TODAY

1,949

months of inventory: 4.88

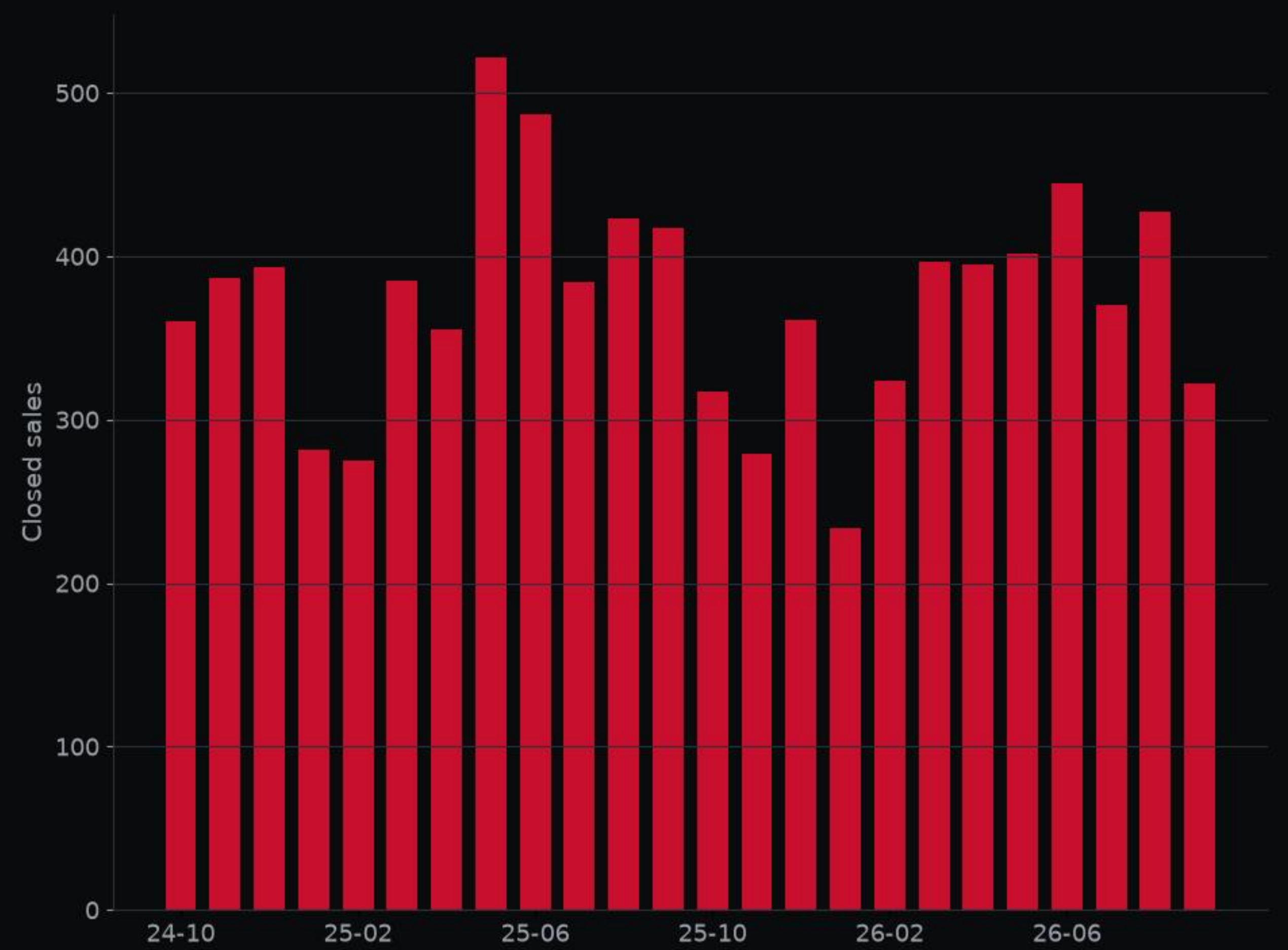
Median Sale Price by Month

Closed sales, last 24 months · actuals only



Homes Sold by Month

Closed sales, last 24 months





116 Soapstone PASS · MLS #5169365

Kitchen · Listed by Compass RE Texas, LLC



116 Soapstone PASS · MLS #5169365

Living room · Listed by Compass RE Texas, LLC



116 Soapstone PASS · MLS #5169365

Bedroom · Listed by Compass RE Texas, LLC



116 Soapstone PASS · MLS #5169365

Backyard · Listed by Compass RE Texas, LLC



116 Soapstone PASS · MLS #5169365

Dining room · Listed by Compass RE Texas, LLC

Deal of the Week

116 Soapstone PASS · MLS #5169365

\$185,000

3 bed · 2 bath · 1,568 sq ft

listed 8% below the ALEX valuation; 18% under the local price per sq ft; price reduced 8% from original.

ALEX valuation: \$201,000 (range \$178,000–\$213,000)

ALEX Intelligence estimate, not an appraisal.

Listed by Compass RE Texas, LLC

[View on alex.realestate](#)

Want a private showing? Call or text George · 713.918.9951

Want a closer look? Reply or call George at 713.918.9951 and we'll set up a showing.

alex-companies.com/market-data

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ALEX Real Estate

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Data from Unlock MLS. Deemed reliable, not guaranteed.