

Hays County: How Rates Shape Buying Power in August

Hays County · 2026-10-05

Illustration generated by ALEX Intelligence · not a photo of a listing

Key numbers

August 2026

MEDIAN SALE PRICE

\$355,050

-2.5% vs. last year

n=395

MEDIAN DAYS ON MARKET

49

+8.9% vs. last year

n=395

SOLD VS. ORIGINAL LIST

94.8%

n=395

HOMES FOR SALE TODAY

1,970

months of inventory: 4.94

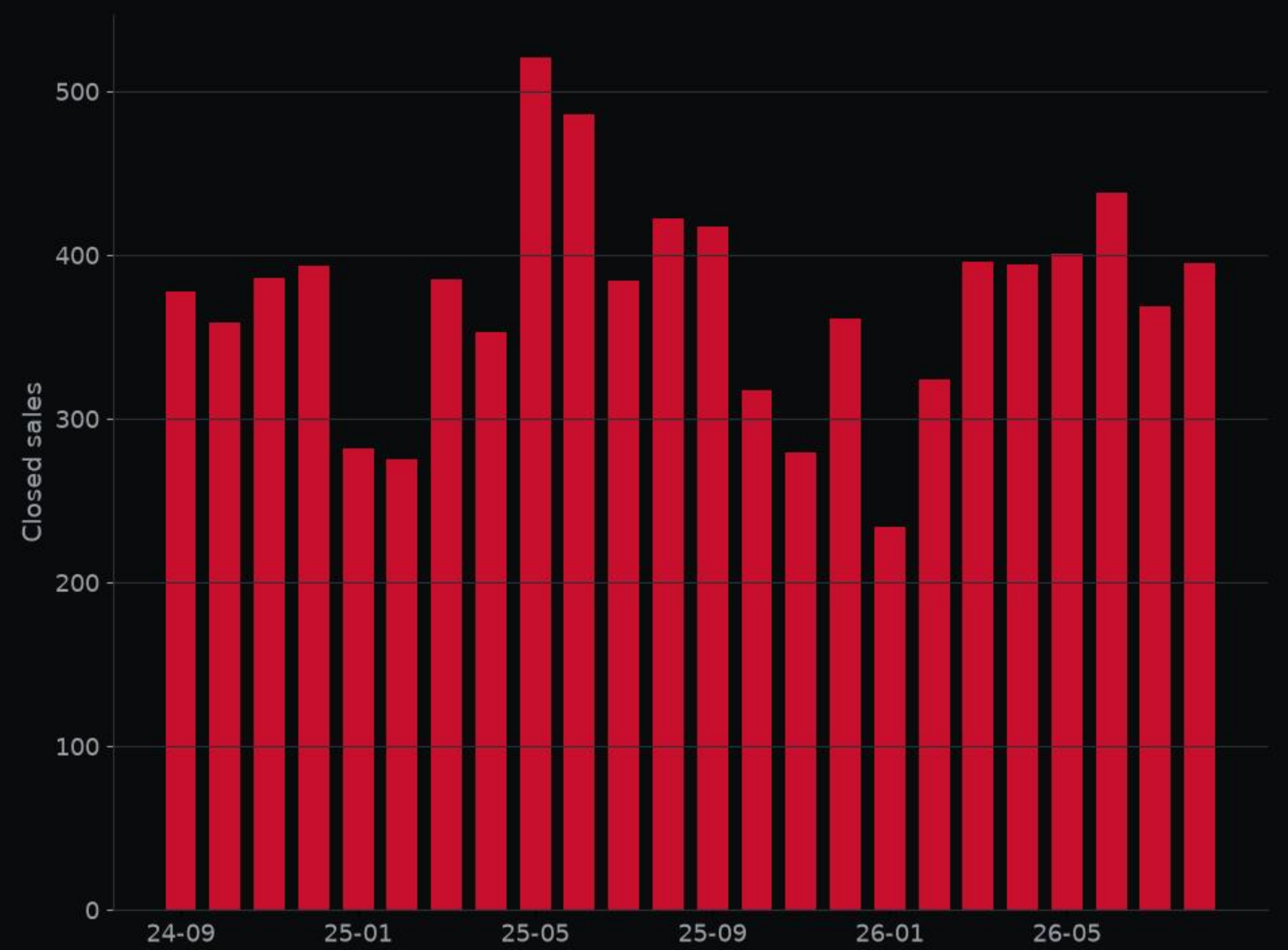
Median Sale Price by Month

Closed sales, last 24 months · actuals only



Homes Sold by Month

Closed sales, last 24 months



Deal of the Week

145 Cistern WAY · MLS #3362975

\$909,900

4 bed · 4.5 bath · 4,640 sq ft

listed 9% below the ALEX valuation; 34% under the local price per sq ft; price reduced 17% from original.

ALEX valuation: \$1,002,000 (range \$932,000–\$1,085,000)

ALEX Intelligence estimate, not an appraisal.

Listed by nan

[View on alex.realestate](#)

Want a private showing? Call or text George · 713.918.9951

Want a closer look? Reply or call George at 713.918.9951 and we'll set up a showing.

alex-companies.com/market-data

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Data from Unlock MLS. Deemed reliable, not guaranteed.